

# Pillar 3 - Disclosures situation at 31 December 2023

BOARD OF DIRECTORS 15 MARCH 2024

This Document has been translated from that issued in Italy, from the Italian into the English language, solely for the convenience of international readers. The Italian version remains the definitive version.



# Contents

1. Disclosure of key metrics	6
2. Risk management objectives and policies	8
3. Scope of application	25
4. Own funds	29
5. Capital requirements	41
6. Countercyclical capital buffer	43
7. Credit risk: general information	45
8. Credit risk: use of ECAIs	<b>5</b> 9
9. Credit risk mitigation techniques	64
10. Counterparty risk	67
11. Securitisation	72
12. Liquidity risk	<b>7</b> 5
13. Operational risk	83
14. Market risk	84
15. Capital instrument exposures not included in the trading book	85
16. Encumbered and unencumbered assets	87
17. Leverage	90
18. Remuneration policies	95
Declaration pursuant to article 154- <i>bis</i> , second paragraph, of Legislative Decree No. 58 of 24 February 1998	110
List of tables	111

# **FOREWORD**

The new prudential supervisory provisions applicable to banks and banking groups came into force in EU law on 1 January 2014. They were drafted as part of the Basel Committee agreements ("Basel 3") and designed to strengthen banks' capacity to absorb shocks caused by financial and economic stresses, regardless of their origin, improve risk management and governance, and reinforce banks' transparency and reporting.

In line with the previous framework, the new regulatory scheme requires that intermediaries publish a **Public Disclosure** or **Pillar 3** aimed at combining minimum capital requirements (Pillar 1) and the prudential control process (Pillar 2), by identifying information transparency requirements that permit the market operators to have access to full, relevant and reliable information about:

- capital adequacy;
- > risk exposure; and
- y general characteristics of systems intended to identify, measure and manage such risks.

Within the new framework, this pillar has been revised to introduce, amongst other things, transparency requirements regarding the composition of capital for regulatory purposes and the methods used by the Parent Company to calculate capital ratios, securitisation exposures, assets pledged and the new leverage ratio.

Bank of Italy's Circular 285 "Supervisory Provisions for Banks" of 17 December 2013, as further amended, which covers this subject in Chapter 13, Part Two, thus does not establish specific rules for drafting and publishing Pillar 3, but merely reproduces the list of provisions laid down on the matter in the Regulation EU 575/2013 (CRR – Capital Requirements Regulation) and Directive 2014/59/EU of the European Parliament and of the Council (Banking Recovery and Resolution Directive – BRRD).

The subject is therefore governed directly by:

- a) the CRR itself, Part 8 "Disclosure by institutions" (Articles 431 – 455), and Part 10, Title I, Chapter 3 "Phase-in provisions for disclosure of own funds" (Article 492);
- b) the BRRD, Article 45-decies, paragraph 3, "Supervisory reporting and public disclosure of the requirement";
- c) Regulations of the European Commission concerning regulatory or implementing technical standards with regard to uniform templates for disclosing the different types of information required by the CRR and the BRRD. These include:
  - Commission Implementing Regulation (EU) No. 2021/453 of March 2021 with regard to the specific reporting requirements for market risk. These reporting requirements are not applicable to Banca Generali Group, whose trading activities fall within the exemption thresholds defined (Article 325-bis CRR);
  - Commission Implementing Regulation (EU) No. 2021/637, endorsing the provisions of Regulation No. 2019/876, in force as of 30 June 2021 that amended Regulation (EU) No. 575/2013;
  - Commission Implementing Regulation (EU) No. 2022/631 of 13 April 2022 as regards the disclosure of exposures to interest rate risk on positions not held in the trading book;

- Commission Implementing Regulation (EU) No. 2022/2453, enacting EBA's proposal for implementing technical standards (ITS) on Pillar 3 disclosures on environmental, social and governance (ESG) risks. The provisions on ESG risk disclosure apply with effect from 28 June 2022 for large entities that have issued securities admitted to trading on a regulated market of any Member State, as defined in Article 4(1)(21) of Directive 2014/65/EU.
  - Although Banca Generali is not subject to ESG risk disclosure obligations, the document contains qualitative information on governance arrangements and the main activities performed by the Bank for proper management of social, environmental and governance risks, in accordance with the Bank of Italy's expectations;
- d) the Guidelines of the European Banking Authority (EBA) on:
  - materiality, proprietary and confidentiality and on disclosure frequency (EBA/GL/2014/14);
  - > LCR disclosure (EBA/GL/2017/01);
  - disclosure requirements for mitigating the impact of the introduction of IFRS 9 on own funds (EBA/ GL/2018/01), subsequently amended to ensure compliance with the CRR 'quick fix' in response to the COV-ID-19 pandemic (EBA/GL/2020/12);
  - disclosure of non-performing and forborne exposures (EBA/GL/2018/10) and subsequent amendments (EBA/GL/2022/13).

With regard to the aforementioned Guidelines, it bears remarking that:

- in accordance with the proportionality principle, some
  of the additional disclosures required apply solely to
  larger banks, with the exception of (i) specific information on governance arrangements provided for in the
  Guidelines EBA/GL/2016/11 and (ii) quantitative information on LCR to be presented in a simplified template,
  including by less significant banks;
- Banca Generali Group did not opt to apply the amendments to the phase-in regime for the application of IFRS 9 (Article 473-bis of CRR) to calculate its Own Funds.

In addition, the Bank of Italy, by its Communication of 30 June 2020, implemented the Guidelines of the European Banking Authority (EBA) on reporting (on a quarterly basis) and disclosure (on a half-year basis) of exposures subject to measures applied in response to the Covid-19 crisis (EBA/GL/2020/07). The EBA repealed these Guidelines on 16 December 2022. However, the Bank of Italy has kept active, for all 2023, reporting of loans backed by government guarantees for less-significant institutions (LSIs).

Pursuant to Article 433-quater, Banca Generali Group falls within the scope of other listed institutions and publishes, on a half-year basis, the Pillar 3 public disclosure, and in particular the key metrics provided in Article 447 and the tables contained in the aforementioned Guidelines EBA/GL/2020/07.

Disclosures are of a **qualitative and quantitative** nature, structured so as to provide as complete as possible an overview of the risks assumed, the characteristics of the pertinent governance and control systems and capital adequacy of Banca Generali Group.

The Group does not use internal models to calculate capital requirements for Pillar I risks and the disclosures set out in Articles 438(e) and (h), 439(l) and (j), 452, 453 and 455 therefore are not provided.

Since the Group is not classified as a "G-SII" the disclosure under Article 441 is not provided.

The Pillar 3 public disclosures are drafted at the **consolidated** level by the Banking Parent Company.

Unless otherwise specified, all amounts are in **thousands of** 

Compliance with public disclosure obligations is an essential condition for Banca Generali Group to be eligible, for prudential purposes, for the effects of credit risk mitigation (CRM) techniques.

Given the public significance of Pillar 3, the document is submitted to the competent Corporate Boards for approval under the responsibility of the manager in charge of preparing the Company's financial reports. In accordance with Article 154-bis of Legislative Decree 58/98 (TUF), the document is therefore submitted for the relative attestation.

In order to ensure compliance with disclosure requirements, Banca Generali Group has adopted organisational measures suitable to ensuring the fulfilment of disclosure obligations. Top management analyses the assessment and verification of information quality, inasmuch as the law specifies that these activities fall within the remit of company bodies on an independent basis.

In order to conform to the requirements of supervisory legislation, Banca Generali Group has defined an internal process for determining Public Disclosures regarding Banca Generali S.p.A. (the "Parent Company") and, insofar as applicable, the Companies (the "Group Companies") subject to consolidated prudential regulatory rules.

Banca Generali Group regularly publishes its public Pillar 3 disclosures on its website, at the following address:

www.bancagenerali.com/en/investors/reports-and-relations

Additional information concerning the Group's risk profile, pursuant to Article 434 of the CRR, was also published in the Annual Integrated Report for the year ended 31 December 2023, Corporate Governance Report and Remuneration Report. In light of the above Article, if similar information is already disclosed in two or more media, a reference to that information is included in each medium.

In particular, for the information required under Article 435, paragraph 2, letter a) (number of directorships entrusted to members of the management body), letter b) (information regarding the engagement policy for selecting members of the management body and their actual knowledge, skills and experience), letter c) (information on the diversity policy with regard to members of the management body), letter d) (indicate whether the entity has established a separate risk committee and the frequency of its meetings) and letter e) (description of the flow of information on risk addressed to the management body), refer to the information contained in the Annual Report on Corporate Governance and Ownership Structures, which may be consulted in the Corporate Governance section of Banca Generali's institutional website at the address:

www.bancagenerali.com/en/governance/corporate-documents

# 1. DISCLOSURE OF KEY METRICS

The following table shows Banca Generali Group's regulatory key metrics.

In detail, it contains the balance sheet aggregates and the value  $\,$ of the risk weighted assets, as well as the capital ratios and the regulatory requirements that the Bank has to comply with. The table also provides the main liquidity ratios, i.e., Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR), and their main components.

## TEMPLATE EU KM1 - KEY METRICS TEMPLATE (1 OF 2)

		А	В	С
		31.12.2023	30.06.2023	31.12.2022
Available	e own funds (amounts)	'		
1	Common Equity Tier 1 (CET1) capital	789,702	759,745	712,159
2	Tier 1 capital	839,702	809,745	762,159
3	Total capital	839,702	809,745	762,159
Risk-we	ighted exposure (amounts)			
4	Total risk-weighted exposure amount	4,425,658	4,387,789	4,569,644
Capital r	atios (as a percentage of risk-weighted exposure amount)			
5	Common Equity Tier 1 ratio (%)	17.8437%	17.3150%	15.5846%
6	Tier 1 ratio (%)	18.9735%	18.4545%	16.6787%
7	Total capital ratio (%)	18.9735%	18.4545%	16.6787%
	al own funds requirements to address risks other than the risk sive leverage (as a percentage of risk-weighted exposure amount)			
EU 7a	Additional own funds requirements to address risks other than the risk of excessive leverage (%)	1.8000%	1.8000%	1.8000%
EU 7b	of which: to be made up of CET1 capital (percentage points)	1.0000%	1.0000%	1.0000%
EU 7c	of which: to be made up of Tier 1 capital (percentage points)	1.3500%	1.3500%	1.3500%
EU 7d	Total SREP own funds requirements (%)	9.8000%	9.8000%	9.8000%
Combine	ed buffer requirement (as a percentage of risk-weighted exposure amount)			
8	Capital conservation buffer (%)	2.5000%	2.5000%	2.5000%
EU 8a	Conservation buffer due to macro-prudential or systemic risk identified at the level of a Member State (%)	-	-	-
9	Institution specific countercyclical capital buffer (%)	0.0600%	0.0450%	0.0180%
EU 9a	Systemic risk buffer (%)	-	-	-
10	Global systemically important institution buffer (%)	-	-	_
EU 10a	Other systemically important institution buffer	-	-	_
11	Combined buffer requirement (%)	2.5600%	2.5450%	2.5180%
EU 11a	Overall capital requirements (%)	12.3600%	12.3450%	12.3180%
12	CET1 available after meeting the total SREP own funds requirements (%)	9.1730%	8.6550%	6.8780%
Leverage	eratio			
13	Leverage ratio total exposure measure	15,654,559	16,073,370	17,751,799
14	Leverage ratio	5.3639%	5.0378%	4.2934%
	al own funds requirements to address risks of excessive leverage centage of leverage ratio total exposure amount)			
EU 14a	Additional own funds requirements to address the risk of excessive leverage (%)	-	-	-
EU 14b	of which: to be made up of CET1 capital (percentage points)		-	
EU 14c	Total SREP leverage ratio requirements (%)	3.0000%	3.0000%	3.0000%
_	e ratio buffer and overall leverage ratio requirement centage of total exposure measure)			
EU 14d	Leverage ratio buffer requirement (%)	-	-	_
EU 14e	Overall leverage ratio requirement (%)	3.0000%	3.0000%	3.0000%

#### TEMPLATE EU KM1 - KEY METRICS TEMPLATE (2 OF 2)

		А	В	С
		31.12.2023	30.06.2023	31.12.2022
Liquidity	Coverage Ratio			
15	Total high-quality liquid assets (HQLA) (Weighted value - average)	7,455,003	8,379,720	9,411,791
EU 16a	Cash outflows - Total weighted value	2,401,517	2,574,937	2,606,747
EU 16b	Cash inflows - Total weighted value	146,657	139,777	113,377
16	Total net cash outflows (adjusted value)	2,254,860	2,435,159	2,493,371
17	Liquidity coverage ratio (%)	331.0269%	343.8318%	378.0703%
Net Stab	le Funding Ratio			
18	Total available stable funding	9,252,999	9,411,119	10,625,197
19	Total required stable funding	4,329,557	4,218,025	5,240,309
20	NSFR ratio (%)	213.7170%	223.1167%	202.7590%
	_			

At 31 December 2023, Common Equity Tier 1 (CET1) capital amounted to 789,702 thousand euros, up compared to the values recognised at 30 June 2023 (759,745 thousand euros), and compared to the values at 31 December 2022 (712,159 thousand euros).

Risk-weighted exposures amounted to 4,425,658 thousand euros, up compared to 30 June 2023 (4,387,789 thousand euros) and down compared to 31 December 2022 (4,569,644 thousand euros). Overall, capital ratios increased compared to 30 June 2023 in terms of both CET1 Capital Ratio (17.8437% at 31 December 2023 compared to 17.3150% at 30 June 2023) and Total Capital Ratio (18.9735% at 31 December 2023 compared to 18.4545% at 30 June 2023), in any case well above the SREP requirement that the Bank has to comply with equal to 12.30%, including the Capital Conservation Buffer equal to 2.5%.

With regard to own funds reserves, the Bank must hold a 2.56% buffer, broken down as follows:

- > a 2.5% capital conservation buffer;
- > a 0.06% countercyclical capital buffer.

Since there is no provision for additional reserves for the Bank as it is not a national and/or global systemically important institution, as of 31 December 2023, the Overall Capital Requirement (OCR) to be respected is therefore 12.36%, well below the Bank's capital ratios.

Leverage ratio amounted to 5.3639% at 31 December 2023, up compared to the previous period (5.0378%), whereas total exposure amounted to 15,654,559 thousand euros at 31 December 2023, down compared to 16,073,370 thousand euros

at 30 June 2023. Said ratio is well above the total leverage requirement of 3%. The Bank is not subject to additional own funds requirements to address the risk of excessive leverage and is not required to comply with a leverage ratio buffer requirement.

The short-term liquidity coverage ratio (LCR) is substantially stable and well above the limit set of 100% (the average value of the last twelve monthly measurements as of 31 December 2023 is a little above 330%) by virtue of an average value of the last twelve monthly liquidity buffer measurements of approximately 7,455,003 thousand euros and an average value of the last twelve total net liquidity outflow measurements of approximately 2,254,860 thousand euros.

At 31 December 2023, the NSFR ratio was 213.7170%, far above the minimum requirement of 100%, with Available Stable Funding at 9,252,999 thousand euros and Required Stable Funding at 4,329,557 thousand euros.

In addition, upon completion of the process for determining the minimum requirement for own funds and eligible liabilities (MREL), the Supervisory Authority set the new MREL at consolidated level at 18.93% of the Total Risk Exposure Amount (TREA) and at 5.28% of the Leverage Ratio Exposure (LRE). The new requirements will be applied after a phase-in period of 3 years and, up to that term, the Group is required to comply with the requirements previously established (9.8% of the TREA and 3% of the LRE, valid at an individual basis).

At 31 December 2023, the MREL was 100% covered by Own Funds, in excess of regulatory requirements by approximately 9% for TREA and by 2% for LRE.

<sup>1</sup> This is in any case without prejudice of compliance with the combined buffer requirement on Common Equity Tier 1 capital.

# 2. RISK MANAGEMENT OBJECTIVES AND POLICIES

#### 2.1 General information

#### Business model and risk governance

In the light of its **business model**, in addition to being exposed to the risks typically associated with banking (due not only to chiefly secured lending, but also to the financial instruments in the Bank's securities portfolio), the Bank is exposed to risks of a reputational/operational and strategic nature relating to industry trends/external events that are capable of influencing the performance of the market of reference (mainly the Italian asset management and AUC market), i.e., idiosyncratic events with negative impacts on the profitability/stability of the market on which the Bank operates.

At Banca Generali, risk management is based on an understanding of the risks borne by the Bank and how these risks are managed, on the definition of a governance system capable of ensuring that there is a constant connection between risk objectives and the risk appetite and on the definition of an effective risk reporting system.

The identification, measurement and assessment of the main risks to which the Bank is exposed are among the fundamental elements of ICAAP (Internal Capital Adequacy Assessment Process) and ILAAP (Internal Liquidity Adequacy Assessment Process), whereby the Bank verifies the adequacy of its capital and liquidity positions.

Both ICAAP and ILAAP are based on the **Risk Appetite Framework (RAF)**, in which the Board of Directors sets its risk/return targets in accordance with the guidelines established in the Group's Strategic Plan.

The RAF objectives are defined annually in the Risk Appetite Statement (RAS), in which the Bank:

- > determines its risk appetite in terms of both its overall risk profile and at the level of the main risks identified, and sets risk/return targets in its Budget and Strategic Plan;
- determines the level of oversight suited to ensuring that the Bank functions properly, including in conditions of stress, through a structure based on limits.

The general principles that inform **risk management in view of the Group's risk profile** may be identified as follows:

- maintenance of adequate capital levels, including in stress conditions, by monitoring the levels of the CET1 ratio, Total Capital Ratio, ICAAP Total Capital Ratio and Leverage Ratio and individual risk assumption limits;
- suitable coverage of liquidity needs, including during periods of stress, through the monitoring of short-term indicators such as the Liquidity Coverage Ratio, and long-term indicators such as the Net Stable Funding Ratio;
- the reliability and sustainability of risk-adjusted returns, including in stress conditions, through the identification of risk factors, the measurement of risk through the estimation of earnings at risk, the adoption of adequate governance tools and the monitoring of the creation of value;
- > maintenance of a low risk profile at the level of credit and operational risk, through the adoption of appropriate management processes and mitigation tools;

- complete identification of risks potentially detrimental to the Company's image and assessment of the related exposure, and adoption of measures and controls mitigating reputational risk;
- promotion of an operational and financial management with a focus on social and environmental responsibility and the sustainability for future generations;
- > monitoring of how ESG factors and those relating to climate change reflect on current risks (credit risk, operational risk, reputational risk, market risk and liquidity risk), setting high ethical and environmental standards in internal processes, products and services offered to customers, as well as in the selection of counterparties and suppliers.

#### Stress Test

With the aim of analysing the Group's current and prospective sustainability, the Risk Management Department conducts analyses and stress tests with a focus on specific areas of vulnerability of the business model, based on a hypothetical adverse macroeconomic scenario.

The scenario assumed involves a combination of particularly adverse events, classifiable as:

- vevents of a systemic nature, i.e., events (or combinations of events) involving specific macroeconomic variables, the occurrence of which gives rise to/entails adverse consequences for the entire financial system and/or for the real economy, and thus for Banca Generali Group;
- > specific (idiosyncratic) events, i.e., events (or combinations of events) the occurrence of which gives rise to/entails severe adverse consequences for Banca Generali Group.

In the systemic scenario, stress tests were conducted by the Risk Management Department on the basis of an "adverse" scenario identified with the support of the scenario generation platform SSE, supplied by the external provider Prometeia as part of the Digital Risk Management project.

Starting from a **baseline scenario**, in line with the Bank's view, the platform used a **Monte Carlo simulation** to generate a range of **tail scenarios** tied to certain inputs, including one of the model's main driving variables: Gross Domestic Product (GDP).

A shock was then applied to **Italian GDP** in the period 2024-2025 in keeping with the **Bank of Italy's** October 2023 forecasts², projected within the most extreme confidence intervals, accompanied by deflation and an overall reduction in household wealth. In addition, in accordance with the shocks applied to the main macroeconomic variables, the forecasts for geo-sectoral loan default rates were deducted, as these variables are important to the scenario analysis of the Bank's portfolio of loans to customers.

The scenario calls for a **sharp decline in the levels of interest** rate curves, extended over the entire duration of the three-year Plan. The credit spread **component of Italian government debt** and the CDS spreads in the financial sector were also stressed. Among **equities**, the performance of Italian and European indices show a sharp decrease.

<sup>&</sup>lt;sup>2</sup> Bank of Italy – Macroeconomic Projections – Economic Bulletin No. 4.

In light of the systemic stress scenario identified, the impacts on the main financial performance and capital position variables are estimated (mainly including the portfolio of assets under management and fee and commission income, adjustments to securities and loans, the HTCS reserve, capital absorbed by the credit risk related to the increase in the PD on the securities and credit portfolios and the reduction in the value of the securities held as collateral).

The stress assumptions adopted in defining the idiosyncratic scenario relate to the development of the business model (in terms of the reduction of expected net fees due to negative reputational events that leads to lower net inflows and loss of customers/risk assets, loss of performance fees and deposit runoff), the occurrence of losses of an operational/reputational nature (i.e., fraud committed by the sales network, events associated with the sale of illiquid and complex products, cyber-attacks, ESG-related reputational impacts) and deterioration of the credit risk concentration level (assessment of increase of single name-geosectoral requirements).

In addition, in accordance with the law the Group approved a Recovery Plan (drafted in ordinary form), which provides the Group with access to:

- > governance mechanisms providing for the identification of the roles and responsibilities of the functions involved in recovery processes and formulation of the timescales and steps of all processes designed by the Group to monitor and manage any crisis situations;
- a recovery indicator system with monitoring thresholds (calibrated in accordance with the existing thresholds set within the RAF) that tie into the Bank's risk management framework and are designed to identify a state of alert in advance:
- financial distress scenarios that impact the Bank's main vulnerabilities and make it possible to evaluate the stress situations that would bring the Group to a near-to-default state:
- recovery options that, individually or together, enable the Group to restore a situation of normality in short order following the occurrence of scenario events.

#### Risk governance

Banca Generali Group has structured its **risk governance and management processes** so as to ensure reliable, sustainable creation of value, protect the Group's financial solidity and reputation and permit an appropriate understanding of the risk level assumed.

The above processes are an integral part of the Group's more general internal control structure, aimed at ensuring that business is always conducted in accordance with company strategies and policies and informed by the values of sound and prudent management. Their key principles and components are governed by the Risk Policies approved by the Parent Company's Board of Directors.

Risk management extends to executive bodies, operating units and control units at both the Parent Company and subsidiaries — each with their various tasks and attributes — with the goal of identifying, preventing, measuring, assessing, monitoring, mitigating and reporting to the various appropriate hierarchy levels the exposure to the various types of risk actually or potentially assumed by the Group's various operating segments, while analysing, within an integrated framework, the relationships between them and the trend in the external scenario. In general terms, Banca Generali supervises the implementation

of effective risk management in its Group within the framework of the powers of management and coordination that the Bank exercises as Parent Company.

Strategic risk exposure guidelines are established by the Parent Company's Top Management bodies based on a global assessment of the Group's operations and the underlying actual or potential risk exposure, taking account of the specific areas of activity and risk profiles of each component.

The equivalent management bodies of subsidiaries — each within its remit — are tasked with implementing the risk management strategies and policies set by the Parent Company, adapting them to suit the circumstances of the company concerned, while also ensuring that there are functional, appropriate internal control procedures and a full, systematic flow of information to the Parent Company regarding the types of risks relevant to the company's situation. In particular, the management bodies involved are:

- the Board of Directors (BoD), responsible for setting and approving corporate risk governance policies within the framework of the risk appetite system, including sustainable finance objectives and the integration of ESG aspects in the Company's decision-making processes, as well as for designing guidelines for applying and supervising such policies:
- the Internal Audit and Risk Committee: a Board Committee that supports the Board of Directors with setting strategic guidelines, the guidelines for the internal control system and risk governance policies, periodically verifying that the internal control and risk management system is adequate in light of the characteristics of the Company and the risk profile assumed, where applicable, taking due account of the profiles connected with the ESG factors, as well as that it is effective; within the context of the Risk Appetite Framework, it is responsible for the assessments and proposals necessary to ensure that the Board of Directors can set and approve the Risk Appetite and the Risk Tolerance;
- the Nomination, Governance and Sustainability Committee: a Board Committee that provides advice and submits proposals to the Board of Directors on matters related to nominations, governance and sustainability issues. It has the necessary competencies and independence to formulate its assessments concerning Banca Generali's nominations, governance and sustainability;
- the Credit Committee: a Board Committee that performs investigative, consultative and propositional functions in support of the Board of Directors in the area of lending, with particular regard to the evaluation of loan applications by the Bank;
- the Remuneration Committee: a Board Committee that performs consultative and propositional functions in support of the Board of Directors regarding remuneration and, within the scope of its purview, it formulates proposals regarding plans, targets, rules and company procedures relating to social and environmental issues and, more generally, sustainability, in line with applicable laws and regulations:
  - promoting the progressive adoption of short and medium-to-long-term qualitative and quantitative indicators focused on ESG matters;
  - supporting the identification of performance targets, to which the provisions of predetermined, measurable variable components tied to a significant extent to a long-term horizon, consistent with the Bank's strategic objectives and designed to promote its Sustaina-

- ble Success, also including non-financial parameters, where relevant:
- integrating compliance with laws governing sustainable finance;
- contributing to the preparation of a remuneration policy consistent with sustainability risk, from the standpoint of both individual performance and of alignment with the interests of shareholders, investors and stakeholders:
- the Chief Executive Officer, responsible for implementing the Risk Appetite Framework and corporate risk governance policies;
- the General Manager, who contributes, within his or her remit and functions, to implement the Risk Appetite Framework and the corporate risk governance policies;
- the Board of Statutory Auditors, which supervises compliance with laws, regulations and the Articles of Association, sound governance, the adequacy of the Bank's organisational and accounting structure and the completeness, adequacy, functionality and reliability of the internal control system and Risk Appetite Framework.

#### The main company **committees** involved are:

- the Risk Committee: a company body charged with ensuring coordinated coverage of the system for managing and controlling the risks assumed by the Group, taking into account, where applicable, ESG-connected profiles. The Risk Committee receives specific periodic information from the company control functions to perform the functions assigned to it;
- the Internal Credit Committee: a body endowed with decision-making powers, placed in charge of granting and monitoring loans pursuant to the procedures and within the limits imposed on its decisional autonomy under the Credit Regulations;
- the Finance Committee: a body with consultative functions that provides support to the activities of constant monitoring of the performance of treasury and trading activities, the definition of the policies for investing the Bank's assets and definition of the resulting asset allocation;
- the Business Continuity Committee: body tasked with strategic management of the Business Continuity Plan. In crisis situations, as the decision-making organ, it is tasked with guiding the activity of the Crisis Manager and approving his or her decisions.

The **Functions** to which the Risk Policies are addressed are those involved in risk management, namely, the departments and services that perform first-, second- and third-line controls on risk management processes.

The **Functions** involved in risk-taking also bear primary responsibility for the risk management process, since they are tasked with concretely applying the company risk strategies and policies and ensuring the proper conduct of operations through the performance of "line checks". They are also bound to comply with any operating limits set for them in accordance with the established risk targets.

#### **Internal Control System**

Within the framework of the risk management process, and of the Bank's corporate governance more generally, the internal control system plays a key role in the risk management process.

The Banca Generali Banking Group has designed an internal

control model consistent with national and international best practices, minimising the risks of inefficiency, overlapping of roles and sub-optimal system performance. The system is structured on three different levels:

- first-line controls: they are performed by production or back-office company areas and organisational units, with the support of information technology procedures, where envisaged, and take the form of hierarchical or line checks;
- > second-line controls: they aim at preventing and mitigating risks of different nature through prior risk assessment of products and business practices, and the development of ex-ante support to operating activities. The aforementioned checks are performed by the following functions:
  - the Risk Management Department, which is tasked with identifying, measuring/evaluating and monitoring all the types of risks to which the Banking Group is exposed in terms of its own assets (excluding the risks of non-compliance, money laundering and financing of terrorism), providing relevant information and thereby contributing to the definition and implementation of the Risk Appetite Framework, as well as all related risk management policies. The Department acts with a view to maintaining risk levels within the limits and tolerance thresholds indicated in the exposure profile and strategies established by the Board of Directors in the Risk Appetite Framework. It assures that risks are fully and transversally analysed, and to this end it applies a strategic, current and prospective approach and duly provides periodic reports;
  - the Compliance Service, which is tasked with verifying the observance of obligations relating to the provision of services for Banking Group Companies and preventing and managing the risk of non-compliance with applicable legislation;
  - the Anti-Money Laundering Service, which is responsible within the Banking Group for preventing and combating the transactions involving money laundering and financing of terrorism;
- hird-line controls: they are conducted by the Internal Audit Department and are aimed at an independent verification of the operating efficacy and quality of control systems and the verification of any conduct departing from the established rules.

The proper functioning of the risk governance system adopted by Banca Generali Group is ensured by consistency from the standpoint of organisational structure, competencies and a guarantee of the independence of functions.

#### Risk culture

The Bank's objectives, strategies, risk profile, tolerance thresholds and guidelines for its internal control system fall within the purview of the Board of Directors (OFSS/SSFB). Within the framework of his or her delegated management powers, and in accordance with the guidelines approved by the Board of Directors, the Chief Executive Officer is responsible for constant implementation of the risk management process, ensuring that it is consistent with the risk appetite and risk governance policies, while facilitating the development and spread to all levels of the Bank of an integrated risk culture.

Accordingly, considerable attention is devoted to preparing and circulating the relevant reports (**Tableau de Bord**, **ICAAP**, **ILAAP**, **Risk Appetite Framework**, and **Recovery Plan**) and the set of information needed to monitor operating limits.

In order to ensure that the Top Management receives a constant flow of timely information regarding the status of the Bank's risk profile, the Risk Management Department has also planned and circulated regular reports (known as "Dashboards") containing an analysis of the trend in the Bank's exposure in terms of risk profile of the securities portfolio, loans to customers, net inflows evolution, and risk indicators/operating losses. Reports are a useful supporting tool in (i) monitoring the main indicators for interest rate risk (i.e., sensitivity), credit risk, operational and reputational risk, liquidity risk and leverage, and (ii) assessing capital adequacy and variance from the RAF targets.

**Induction** sessions are also organised regularly for members of the Board of Directors and Board of Statutory Auditors. In accordance with the Corporate Governance Code, the induction sessions were aimed at equipping the directors and statutory auditors with an adequate understanding of the Bank's business model and major strategic decisions, with support, where needed, from company control functions, depending on the matter at issue.

# 2.2 Governance structure by risk category

#### 2.2.1 Credit risk

Exposure to credit risk derives from: i) credit cash exposures and credit commitments to individuals and legal entities (current accounts, Lombard loans, mortgage loans, instalment financing and credit commitments); ii) operating receivables; iii) financial instruments classified to the hold-to-collect portfolio, measured at amortised cost, and the hold-to-collect-and-sell portfolio (IFRS 9), and iv) cash invested in the money market through interbank deposits.

With regard to credit risk management process, the Group has formally defined lending policy guidelines within the Credit Regulations Rules of Banca Generali S.p.A., assigning specific responsibilities to each company unit involved, while defining a system of powers and limits associated with loan granting. As part of its credit risk management process, the Group has established a formal Credit Risk Management Policy and a Financial Portfolio Risk Management Policy, which lay down the general principles and the roles of company bodies and functions involved in managing risks associated with loans granted to institutional customers/counterparties and deriving from investments in financial instruments. In addition, these Policies include the Group's credit risk management guidelines in accordance with its business model, risk appetite, system of delegated powers established by the Board of Directors, the internal control system in force, and the instructions of the Supervisory Authority.

## Loans to customers

Exposures to the Private and Corporate segments classifiable as cash loans and endorsements loans are subject to first-line monitoring by the Lending and Operations Departments and to second-line monitoring by the Risk Management Department, with the aim of implementing the risk appetite approved within the Bank's Risk Appetite Framework (RAF).

In short, the Credit Department:

- is responsible for lending activities and managing the credit lines granted in accordance with the Credit Regulations, with a view to ensuring compliance with the laws and regulations, the quality of granted loans and pursuance of the risk/return targets established by the Board of Directors;
- is responsible for supervising and verifying the proper execution of the entire lending process within the Bank, while constantly monitoring the Bank's overall credit position; specifically, it regularly monitors the Bank's performing positions, with a particular focus on those that show an anomalous performance and from which could give rise to potential credit risks for the Bank;
- is responsible for managing past due and unlikely-to-pay (UTP) positions in the portfolio customers with credit facilities and for proposing, through a report submitted to the Internal Credit Committee, the reclassification of counterparties to the bad debt category, by agreement with the Legal Department and on resolution by the said Committee<sup>3</sup>.

The Operations Department is responsible for managing performing, past-due and UTP customers without credit facilities. For reclassification to the bad debt category, it reviews individual cases with the Credit Department for subsequent reclassification to bad debts according to the procedure described above.

The Credit Department is the decision-making authority for forborne positions (both performing and non-performing).

The second-line control activities are the responsibility of the Risk Management Department which ensures that the operations, strategies and Risk Appetite Framework (RAF), approved by the Bank's Board of Directors, are coherent.

In the specific case of portfolios of loans to private and corporate counterparties, the Risk Management Department is tasked with i) identifying, measuring, assessing, monitoring and managing credit risk through performance monitoring aimed at identifying any anomalies or substantial changes in the trend in the portfolio of reference, providing both an overview of the risk profile of the portfolio in question, and evidence of the situation of individual positions to be further analysed by the Credit Department and Operations Department, ii) preparing timely, adequate information for company bodies, iii) setting the guidelines, operating limits and their monitoring for the portfolio of loans to customers within the context of the Risk Appetite Framework.

Within the framework of the aforementioned activities, as provided for in Bank of Italy Circular 285, the Risk Management Department is thus responsible for:

- conducting assessments, at the overall level and by specific exposure drivers and coverage levels, with a particular focus on monitoring the value and nature of guarantees over time.
- conducting an assessment of the degree of concentration of the portfolio at the level of individual borrowers;
- > collective and individual measurement of past-due positions:

Proposals for reclassification to the bad debt category of positions with a total exposure of less than 50,000 euros are approved by the Head of the Credit Department, who simultaneously informs the Head of the Legal Advice and Litigation department and reports annually to the Internal Credit Committee in a specific report on positions autonomously reclassified as bad debts.

- collective and individual measurement of non-performing exposures;
- > monitoring the indicators set in the Risk Appetite Statement;
- > monitoring the operating limits set in the Credit Regulations:
- assessment of the appropriateness of provisions and the adequacy of the process of recovering non-performing exposures, in coordination with the competent units (Credit Department, Administration Department and Legal Department), in accordance with the new internal processes described in the IFRS 9 policy;
- ongoing assessment, based on the findings and results of second-line controls, of processes and credit performance assessment models in view of ensuring their ongoing improvement over time;
- > analysis of the Most Significant Transactions (MSTs), during the granting and renewal phase, for the principle of the second independent opinion.

Credit risk management associated with institutional borrowers is carried out within appropriate credit lines, which are monitored by the Risk Management Department and established with the objective of always maintaining a level of risk that is consistent with the strategies and the Risk Appetite Framework.

#### Loans to banks and financial investments

In addition to the Lending and Operations Departments, firstline control is also conducted by the Finance Department of Banca Generali S.p.A., which is responsible for lending operations involving institutional borrowers (loans to banks) and securities investment operations, which are considered when defining the Group's overall credit exposure.

The Finance Rules and the Regulation of Limits and Escalation Process of Banca Generali S.p.A. set out and formally define the guidelines concerning transactions in financial instruments with institutional counterparties that may generate credit risk and state that a credit limit must be established for such transactions incorporating a specific analysis of the counterparty's creditworthiness. This creditworthiness assessment is based on the ratings provided by the major external ratings agencies (Moody's, S&P, Fitch and DBRS), which are periodically verified, with at least annual frequency, to evaluate their consistency with internally generated management ratings.

The current loan granting process for borrowers without external ratings involves the Risk Management Department, which expresses an opinion of the potential borrower's creditworthiness with binding effect in the review conducted by the Finance Department.

Approved credit limits are reviewed with a frequency of no more than one year.

All transactions are periodically monitored on the basis of a system of credit limits approved by the Parent Company's Board of Directors and the organisational control measures adopted and must be compliant with the target levels of the Risk Appetite Framework (RAF) approved by the Board of Directors.

The Risk Management Department is responsible for second-line controls and conducts specific independent control and monitoring of credit risk.

With reference to the main instruments used for monitoring, the Risk Management Department has adopted appropriate IT solutions allowing for ex-ante and ex-post review of the capacity of credit lines with institutional counterparties and/or the presence of any overdrafts, and a detailed inquiry into the transactions and technical instruments that contribute to the amount drawn down.

The Risk Management Department is responsible for:

- in collaboration with relevant corporate functions, identifying and monitoring credit risk exposure of the Banking Group Companies by developing analytical risk-assessment models, as well as overseeing the implementation of appropriate risk-containment procedures by all the operating units involved;
- verifying that the performance of individual exposures is properly monitored, particularly for non-performing exposures, and assessing the adequacy of the recovery process;
- assessing the appropriateness of the procedures for establishing and validating operating limits, whilst ensuring that any and all breaches of the said limits, as well as increases in risk exposure levels are promptly reported to Top Management, as well as the heads of the individual operating units in question;
- verifying the integrity of the information flows underlying timely risk monitoring and the immediate flagging of any and all anomalous transactions;
- validating the algorithms and calculation methods that support the credit counterparty classification process and conducting spot checks of the proper classification of credit counterparties;
- submitting periodic reports to company bodies on the overall status of the risk management system and its capacity, in particular, to respond to the development of risks, as well as the existence of breaches of the operating limits set and the corrective action taken accordingly;
- verifying the consistency of risk measurement models with the operating processes in force at the Banking Group, ensuring they are adjusted as the business and operations develop:
- carrying out stress tests;
- ensuring the consistency of the credit risk management systems implemented by Group Companies;
- > preparing an annual Risk Management Plan for the identification and monitoring of credit risk internally to the Banking Group.

The Risk and Management Department is also responsible for verifying the efficacy of the credit risk mitigation (CRM) techniques employed.

Third-line controls are conducted by the Internal Audit Department, in accordance with the Internal Rules and Procedures of Banca Generali S.p.A. and the Group.

The Group has decided to adopt the standard method for measuring credit risk, using Moody's as the ECAI and using, solely for securitisation, Moody's, S&P and Fitch.

For all regulatory portfolios, the criteria adopted in relation to the use of issuance and issuer rating to identify the weighting factor to be assigned to the exposure involve the priority use of the issuance rating and, where it is not available, the issuer rating. A similar criterion is adopted to assess the eligibility of guarantees and the corrections of regulatory volatility to be attributed to them.

#### 2.2.2 Counterparty risk

The counterparty risk management and monitoring procedures and systems prepared by the Group take account of the transactions concerning derivative instruments, both proprietary and on behalf of clients, and SFTs (Securities Financing Transactions, i.e., repurchase agreements and securities lending).

The Finance Rules and the Regulation of Limits and Escalation Process of Banca Generali S.p.A. set out and formalise the guidelines concerning transactions in financial instruments that may generate counterparty risk and state that a credit limit must be established for such transactions incorporating a specific analysis of the counterparty's creditworthiness. This creditworthiness assessment is based on the ratings provided by the major external ratings agencies (Moody's, S&P, Fitch and DBRS), which are periodically verified, with at least annual frequency, to evaluate their consistency with internally generated management ratings.

The current loan granting process for borrowers without external ratings involves the Risk Management Department, which expresses an opinion of the potential borrower's creditworthiness with binding effect in the review conducted by the Finance Department.

For management purposes, the use of lines of credit for transactions in OTC derivatives and SFTs, in the presence of collateral agreements, is measured at the greater of zero and the algebraic sum of the mark-to-market less the differential between the collateral collected and paid.

In order to mitigate the exposure to counterparty risk, with regard to derivatives, the Bank enters into netting agreements such as ISDA/CSA (International Swaps and Derivatives Association / Credit Support Annex) contracts with institutional counterparties in accordance with applicable legislation and concludes GMRA (Global Master Repurchase Agreement) netting agreements in respect of repurchase agreements and derivatives.

In addition, in application of Regulation (EU) 648/2012 ("EMIR"), in 2020 participation in Eurex Clearing AG was activated through indirect access to the clearing system: transactions in derivatives through the clearing broker Intesa Sanpaolo.

As a further element of counterparty risk mitigation, repurchase agreement business is settled within the MTS Repo platform under bilateral agreements or through Cassa Compensazione e Garanzia, which acts as central counterparty (CCP) to ensure the execution of trades on the market and perform settlement netting.

All transactions are periodically monitored on the basis of a system of credit limits approved by the Parent Company's Board of Directors and the organisational control measures adopted and must be compliant with the target levels of the Risk Appetite Framework (RAF) approved by the Board of Directors.

The Finance Department of Banca Generali S.p.A. performs first-line controls of counterparty risk, ensuring compliance with the credit limits for institutional counterparties established by the Board of Directors.

Second-line control activities are the responsibility of the Risk Management Department, which is tasked with specific activities relating to the identification, measurement, control and reporting of the counterparty risk.

With reference to the main instruments used for monitoring, the Risk Management Department has adopted appropriate IT solutions allowing for ex-ante and ex-post review of the capacity of credit lines with institutional counterparties and/or the presence of any overdrafts, and a detailed inquiry into the transactions and technical instruments that contribute to the amount drawn down.

The third-line controls of operations performed are conducted by the Internal Audit Department, in accordance with the Internal Rules and Procedures of Banca Generali S.p.A. and the Group.

To determine the capital requirement to be held for counterparty risk, the Group uses the methodological approach based on the Current Value Method, in the interest of arriving at an accurate assessment of the level of risk inherent in transactions with long-term settlement, whereas the standardised approach for measuring counterparty credit risk exposures (SA-CCR) is used in estimating the requirement for derivatives transactions.

#### 2.2.3 Risk of credit valuation adjustment (CVA)

With respect to the **CVA management process**, since the scope of transactions subject to credit valuation adjustment risk reflects that for counterparty risk, the same guidelines and procedures as laid down for counterparty risk apply.

The requirement is measured by applying the standard method.

#### 2.2.4 Market risk

The Finance Rules of Banca Generali S.p.A. establish formal guidelines for transactions in financial instruments that may give rise to market risk, requiring that such transactions (i) be subject to a system of operating limits, as defined in the Regulation of Limits and Escalation Process, and (ii) be conducted in accordance with the objectives of the Risk Appetite Framework (RAF) approved by the Board of Directors.

In particular, the following types of operating limits have been defined: limits by book, allocation limits by type of instrument (e.g., bonds, certificates and complex instruments), limits on geo-sectoral clusters, open position limits for foreign exchange exposures and alerts by both asset class and individual financial instrument, in terms of mark-to-market and change in creditworthiness.

With regard to market risk management, the Bank has formally defined a financial portfolio risk management policy, which specifies the general principles, the roles of the corporate bodies and functions involved in the risk management, the Group's risk management guidelines on its business model, the risk appetite, the system of delegated powers established by the Board of Directors, the internal control system in force, and the instructions of the Supervisory Authority.

The Finance Department conducts first-line management and monitoring of exposure to market risk, in addition to general trading activities on the financial markets.

The Risk Management Department is responsible for second-line controls. Said Department is charged with identifying, measuring, controlling and managing the risks associated with the Banking Group's activities, processes and systems in accordance with the strategies and risk profile defined by the Top Management.

In connection with market risk, the Department is responsible for:

- in collaboration with relevant corporate functions, identifying and monitoring market risks which the Banking Group is exposed to by means of developing suitable methods for measuring these risks and the verification of the implementation of actions to hedge the identified risks by the operating units involved;
- assessing the appropriateness of the procedures for establishing and checking the limits, whilst ensuring that any and all breaches are promptly reported to Top Management, as well as to the heads of the individual operating units in question, complemented by risk evolution analyses;
- verifying the integrity of the information flows underlying timely risk monitoring and the immediate flagging of any and all anomalous transactions;
- > submitting periodic reports to company bodies on the overall status of the market risk management system and its capacity, in particular, to respond to the development of such risks, as well as the existence of breaches of established limits and the corrective action taken accordingly;
- verifying the consistency of market risk measurement models with the operating processes in force at the Banking Group, ensuring they are adjusted as the business and operations develop;
- > applying stress tests.

The Department adopts appropriate IT solutions to monitor all market limits set in the Rules.

# In further detail:

- the Department monitors the exposure to market risks, contributing to the maintenance and development of the existing system of operating limits for the Bank's proprietary portfolio, ensuring the observance and adequacy thereof over time and managing any overruns produced by the operating functions;
- the Bank implemented a specific market risk monitoring framework contained in the Regulation of Limits and Escalation Process. This framework calls for the development of measurement metrics based on sensitivity in accordance with the new regulatory guidelines with the aim of rendering monitoring more reactive to the change in the various risk factors. Specifically, the framework provides for the risk-based market monitoring, fundamentally linked to ex-post risk metrics derived directly from security price performance, and the forward-looking monitoring, which includes the calculation of ex-ante risk monitored through scenario analyses;
- with reference to the activities carried out, the Department draws up all necessary reports to be submitted to the Risk Committee. It provides the functions involved with access to a reporting package shared via the network with operating areas and the Top Management and the monitoring dashboard.

In connection with market risks, in addition to a shared vision of the global performance of the risk management and

control system of such risks, decisions may be reached as to what actions are to be taken in response to any critical situations, deficiencies and/or anomalies that emerge from analyses and/or assessments carried out by the Risk Management Department.

The Internal Audit Department conducts independent controls (third-line controls) on transactions undertaken by the Departments/Functions involved in the management of market risk, in accordance with the Bank's and the Group's Internal Rules and Procedures.

The Internal Audit Department performs said controls not only for the Parent Company, but also for Banking Group Companies, both under specific outsourcing agreements that govern the provision of audit service, and in an institutional capacity as a function of the Parent Company of the Banking Group.

To determine the capital requirement to be held for market risks, the Group uses the standard method, whereas it uses the delta-plus method for regulatory prudential requirements in respect of options.

#### 2.2.5 Operational risk

The Group's operational risk management process defines the bodies and functions involved in the management of the operational risk and describes the relevant activities associated with identifying, measuring, controlling the same. In further detail:

- > the Project Governance Service, the Outsourcing Management Service, the Data Management Service, and the Systems, IT & Operations Department each for its remit are responsible for coordinating and monitoring the implementation of the actions planned for any problems detected during the Operational Risk Assessment performed by the Risk Management Department;
- the Legal Advice and Litigation Department contributes to managing operational risks by handling disputes and complaints:
- the Compliance Service defines the second-line control measures for the Distribution Network, focusing not only on the risk of regulatory violations, but also on the risk of potential fraud as a result of the financial advisory activities performed. In this regard, particular attention is paid to fraud risk control and monitoring, taking into account the Bank's business model and its organisational structure.

The Internal Audit Department periodically confirms the proper application of the approved operational risk management system.

To reinforce the efficacy of the control safeguards identified, the Parent Company's Board of Directors has approved a Business Continuity Plan (BCP).

In particular, the Group companies provided with a BCP are:

- Banca Generali S.p.A;
- BGFML S.A.;
- Generfid S.p.A.;
- > BG Valeur S.A.;
- > BG Suisse Private Bank S.A.

Moreover, Banca Generali Group entered insurance coverage for operational risks deriving from acts of third parties or caused to third parties and adequate clauses covering damages caused by providers of infrastructure and services. The Group's operational risk appetite is periodically monitored (i) on the basis of the objective levels, attention thresholds and operational limits, as laid down in the Risk Appetite Framework (approved by the Parent Company's Board of Directors), and (ii), operationally, on the basis of the organisational measures adopted.

The Risk Management Department is responsible for second-line controls of operational risk and is consequently tasked with identifying, measuring, controlling and managing operational risk.

In detail, said Department in connection with operational risks, is tasked with:

- defining the risk-assessment model;
- > developing, maintaining and validating the risk assessment methods;
- > assessing the risk exposure through, among others:
  - identifying key risk indicators (KRIs) in collaboration with the company functions involved;
  - using the qualitative assessments gathered during the Operational Risk Assessment conducted primarily through interviews with the relevant process owners, with assistance, if appropriate, from any other function involved;
- > promptly notifying the Internal Regulations Service of any changes to processes resulting from the Operational Risk Assessment:
- determining any corrective measures to cover the relevant operational risks and evaluating their proper implementation by the relevant process owners, with assistance from the IT & Operations Department;
- collaborating with the other control functions by sharing information on the Bank's risk areas identified within its assessment activities.

The Group has also defined and formalised a Loss Data Collection process with the aim of determining the monetary quantification of the operational risks identified.

The Risk Management Department also collaborates with the functions involved in various capacities (i) in the annual update of the Business Continuity Plan (BCP) of Banca Generali and the Banking Group, and (ii) in the definition of emergency plans, with the aim of ensuring the continuity of fundamental operations, and in particular of processes classified as critical to business continuity.

The Internal Audit Department is responsible for third-line controls of operational risk, in accordance with the Internal Rules and Procedures of Banca Generali S.p.A. and the Group.

To determine the regulatory capital requirement the Group adopts the Standardised Approach (TSA) to Operational Risk.

#### 2.2.6 Interest rate risk on the banking book

With regard to the management of the interest rate risk on the banking book, the Bank has formally defined a risk management policy, which specifies the general principles, the roles of the company bodies and functions involved in the risk management, the Group's risk management guidelines on its business model, the risk appetite, the system of delegated powers established by the Board of Directors, the internal control system in force, and the instructions of the Supervisory Authority.

With reference to the **management process** of this risk, the Credit Department and the Finance Department are responsible for first-line controls.

In particular, the Finance Department is responsible for proprietary trading of financial instruments, trading of financial instruments on behalf of customers and the Group's treasury management<sup>4</sup>.

The Credit Department is responsible for loan approval activities and the management of the loans issued by the Banking Group.

In a manner instrumental to the control of operations in which it engages, the Group has implemented the appropriate IT and exposure calculation and reporting solutions, in addition to developing an analysis of demand positions.

The Risk Management Department is responsible for second-line controls, namely for the following activities (including the implementation of stress tests):

- > identifying the Group's interest rate risk;
- measuring exposure to interest rate risk;
- verifying compliance with limits;
- generating and transmitting reports in the area within its remit;
- > preparing and verifying methods of measuring interest rate risk and implementation and maintenance of said methods within calculation applications.

The Department conducts a series of management analyses aimed at monitoring the risk of incurring losses over time as a consequence of potential changes in interest rates. The impact of fluctuations in interest rates is quantified both in terms of the change in interest income, with impact on current profits over a time horizon of twelve months, and in terms of a change in the market value of assets and liabilities, and thus of the economic value of net equity.

The Internal Audit Department is responsible for third-line controls of interest rate risk and performs said controls not only for the Parent Company, but also for Banking Group Companies, both under specific outsourcing agreements that govern the provision of audit service, and in an institutional capacity as a function of the Parent Company of the Banking Group.

In order to measure the internal regulatory capital covering interest rate risk on the banking book, the Group has adopted the method set out in Schedule C to Circular 285/2013<sup>5</sup> of the Bank of Italy and the recent guidelines on the subject from the European Banking Authority (EBA)<sup>6</sup>.

<sup>&</sup>lt;sup>4</sup> Cf.: Banca Generali S.p.A.'s Internal Rules.

<sup>&</sup>lt;sup>5</sup> Cf. Part I, Title III, Chapter I.

<sup>6</sup> EBA/GL/2015/08: "Guidelines on the management of interest rate risk arising from non-trading activities"; EBA/GL/2018/02: "Final report on guidelines on the management of interest rate risk arising from non-trading activities".

In particular, Banca Generali adopted the changes included in the 32<sup>nd</sup> update of 21 April 2020 to the said Circular, placing particular emphasis on removing the restriction of non-negative rates for instruments that do not present minimum legal or contractual interest rates. On the other hand, with regard to the change in net interest income, the Group adopted the simplified method proposed in Annex C-bis (Part One, Title III, Chapter 1), following the repricing gap model.

#### 2.2.7 Concentration risk

From the standpoint of the concentration of the loan portfolio, the Bank aims at a sound level of diversification consistent with its business model, with credit activity mainly focusing on Italian private-banking clients evenly distributed in geographical terms, in accordance with regulatory limits on exposures to connected parties and large risks.

Banca Generali's Credit Regulations identify the segments of reference for lending operations and risk is distributed in accordance with the concentration limits set out in the RAF both at the level of segment and of geo-sectoral cluster. In addition, considering that most of the loans granted to ordinary customers are secured by pledges on financial instruments, the problem of the concentration of the residual risk, net of the value of guarantees, appears marginal and of modest significance

Furthermore, the Credit Regulations of Banca Generali S.p.A. set additional operating limits relating to the total exposure to each customer, including linked positions<sup>7</sup>.

The Group's concentration risk is periodically monitored (i) on the basis of the objective levels, attention thresholds and operating limits, as laid down in the Risk Appetite Framework approved by the Parent Company's Board of Directors, and (ii), operationally, on the basis of the operating limits system approved by the Parent Company's Board of Directors and the organisational measures adopted.

The Finance Department and Credit Department are responsible for first-line controls of concentration risk.

The Finance Department is responsible for lending to institutional counterparties (loans to banks) and investment in securities considered in determining the Group's overall credit exposure.

The Credit Department is responsible for loans to customers, primarily retail and corporate customers.

The Risk Management Department is responsible for second-line controls, including the following activities:

- identifying concentration risk;
- measuring exposure to concentration risk;
- implementing stress tests;
- verifying compliance with the established limits regarding concentration risk;
- > generating and transmitting reports in its area within its remit:
- > preparing and verifying methods of measuring concentration risk, as well as implementing and maintaining said methods within calculation applications.

Third-line controls are conducted by the Internal Audit Department, in accordance with the Internal Rules and Proce-

dures. The Internal Audit Department performs said controls not only for the Parent Company, but also for Banking Group Companies, both under specific outsourcing agreements that govern the provision of audit service, and in an institutional capacity as a function of the Parent Company of the Banking Group.

With reference to the concentration risk, the Group takes into account both the risk per individual borrower (per "name") and the geo-sectoral risk: for the former, the Group uses the "Granularity Adjustment" (GA) method defined and regulated in the prudential supervisory provisions, whereas for the latter it uses the Italian Banking Association method, defined in the context of the "Laboratorio Rischio di Concentrazione" (Concentration Risk Workshop) in collaboration with a qualified independent consulting firm, and then presented to and shared with the Bank of Italy.

#### 2.2.8 Liquidity risk

The Group adopts a general liquidity risk management strategy characterised by a modest risk appetite. This position takes the form of:

- > keeping an ample base of high-quality liquid asset (HQLA) reserves, primarily government bonds, both to cope with any adverse scenarios and to ensure appropriate elasticity for access to funding channels with central counterparties;
- containing the level of maturity transformation, supported by a stable, diversified funding base;
- > keeping regulatory ratios (LCR and NSFR) well above the risk appetite with a level of asset encumbrance under control

The liquidity risk management and monitoring policy implemented by the Group at the consolidated level is aimed at:

- managing operating liquidity risk, i.e., events that affect the Group's liquidity position on the short-term time horizon, with the primary objective of maintaining the Group's capacity to meet its ordinary and extraordinary payment obligations, while minimising the related costs;
- managing structural liquidity risk, i.e., all events that affect the Group's liquidity position, including in the medium/ long term, with the primary objective of maintaining an adequate dynamic relationship between liabilities and assets on the various time horizons. In particular, the management of structural liquidity allows pressure on current and prospective sources of liquidity to be avoided and the cost of funding to be optimized.

In keeping with the content of the Risk Appetite Framework approved by the Parent Company's Board of Directors, the liquidity risk appetite is periodically monitored on the basis of:

- the additional indicators for the Group and legal entities relating to the Parent Company, which contribute to the determination of the primary indicators and are also considered when determining the objective risk profile for liquidity risk;
- > the operational indicators for the Parent Company and, where relevant, the Group in the exercise of the proportionality criterion for legal entities and business units, which identify the operational limits for liquidity risk.

Regarding associated positions, the legislation defines a "group of related customers" as two or more entities that constitute a single unit in terms of risk profile inasmuch as: a) one has the power to control the other or others ("legal" connection); b) regardless of the existence of the relationships of control set out in a) above, there exist links between the entities in question such that, in all probability, if one of them were in financial difficulties, the other or all the others could also encounter difficulties in repaying the debt ("financial" connection).

First-line controls on operations are the responsibility of the Finance Department.

The Risk Management Department carries out second-line controls and has the following specific responsibilities:

- > identifying the Group's liquidity risk;
- supporting the definition of policies and processes for liquidity risk management;
- measuring and assessing exposure to liquidity risk both on a going concern basis and in stress scenarios;
- verifying compliance with the limits defined;
- working with the involved functions to prepare and formally draft a Contingency Funding Plan;
- > generating and transmitting reports in its area within its remit:
- > preparing and verifying methods of measuring/assessing liquidity risk, as well as implementing and maintaining said methods within calculation applications.

The Internal Audit Department is responsible for third-line controls of liquidity risk and performs said controls not only for the Parent Company, but also for Banking Group Companies, both under specific outsourcing agreements that govern the provision of audit service, and in an institutional capacity as a function of the Parent Company of the Banking Group.

In terms of regulatory metrics, the Group adopts the liquidity coverage ratio (LCR) as its short-term indicator and the NSFR as its structural capital balance indicator. Those ratios, which are subject to specific supervisory reporting, are calculated with monthly and quarterly frequency, respectively.

Those ratios are also accompanied by monitoring of the Additional Liquidity Monitoring Metrics (ALMMs), which are reported to the Supervisory Authority to monitor the concentration of loans received by counterparty, imbalances by maturity between lending and funding transactions, liquid or extremely liquid asset reserves (counterbalancing capacity), the cost of funding and the Group's ability to renew its funding.

The liquidity risk profile is also subject to internal monitoring systems over various time horizons for liquidity positions, as well as control and mitigation of the related risks.

With regard to the short-term horizon, the Bank relies on monitoring of the operational maturity ladder, used to assess the balance of expected cash flows by matching assets and liabilities whose maturities fall within each time bracket. By monitoring the net balances of liquidity inflows and outflows, it is possible to determine the volume of liquidity that the Group might need to raise or invest in each time bracket if all flows were to occur by the first applicable date.

The Bank also measures and assesses what is known as "counterbalancing capacity", i.e. the amount of available reserves that are reasonably believed to be highly liquid.

Counterbalancing capacity is one of the main measures of the mitigation of liquidity risk as holding an adequate amount of liquid asset reserves makes it possible to maintain a liquidity profile consistent with the established system of limits.

Monitoring the operational liquidity profile also involves determining pre-defined risk indicators belonging to the RAF system of limits designed to contain the exposure to short-term liquidity risk.

With regard to the medium- and long-term horizon, the Group measures the structural maturity ladder, designed to identify any structural imbalances between assets and liabilities with maturities beyond one year. Quantifying and monitoring exposure to structural liquidity risk are necessary to prevent and manage the risks associated with high maturity transformation and thus to avoid future liquidity tension situations.

Within the set of ratios adopted to contain structural liquidity risk, the regulatory ratio NSFR, defined in the RAF, is accompanied by additional metrics that make it possible to monitor the degree of concentration of sources of funding.

The Group has also formally defined a Contingency Funding Plan. The main purpose of this plan is to protect the Group's assets in liquidity crisis situations through the preparation of crisis management strategies and procedures for procuring sources of funding in the event of an emergency.

The Plan identifies two types of liquidity crises:

- systemic crises, which affect the entire financial system;
- > specific (or idiosyncratic) crises, which only affect the Group.

The Plan formally defines the roles and responsibilities of all the bodies and functions involved.

In addition, the Plan formally defines several indicators intended to detect/anticipate liquidity tensions/acute crises and the process of identifying, measuring, monitoring and reporting said indicators.

Finally, depending on the scenario of reference identified by the positioning of the various indicators, in the Contingency Funding Plan the mitigation actions that may be implemented by the Bank in the event of activation of the Plan are identified.

The Bank's exposure to operational and structural liquidity risk is monitored in both the normal course of business and stress situations.

The Bank regularly conducts stress tests to monitor the performance of indicators of exposure to liquidity risk consistent with the risk targets set at the strategic level, the Risk Appetite and European regulations governing liquidity risk management

In the liquidity environment the Bank regularly conducts stress tests in terms of:

- estimating the impact in terms of changes in surpluses/ mismatches in each rung of the maturity ladder;
- measuring the impact of stress scenarios assumed on the liquidity profile in view of current and prospective LCR and NSFR.

The results of this phase are reported to the Head of the Risk Management Department, for the attention of the Risks Committee, which discusses its contents in a collegial manner.

Each year the Group informs the supervisory authority of the main findings of the internal liquidity adequacy assessment process (ILAAP), and its characteristic elements in the report of the same name. As part of the ILAAP, the Board of Directors of the Parent Company, as the strategic supervision body, verifies the adequacy — in ordinary and stressed conditions — of the actual and estimated risk levels and certifies the adequacy of the means of monitoring and measures of managing liquidity risk and their consistency with company strategies.

#### 2.2.9 Risk of excessive leverage

The propensity to the risk of excessive leverage is periodically monitored based on target levels, which are defined with reference to normal conditions and stress conditions, as well as for the purposes of compliance with the legal constraints, adopted within the Risk Appetite Framework approved by the Parent Company's Board of Directors.

The Risk Management Department carries out second-line controls and has the following specific responsibilities:

- y quarterly assessing the Leverage Ratio, calculated by the Administration Department both at individual and consolidated level, as part of its activities to prepare and transmit Supervisory Warnings;
- simulating and conducting stress tests to better assess the exposure to excessive leverage risk and identify relevant mitigation and control measures;
- ensuring compliance with the established limits and, in the event of divergence, initiating the recovery/adjustment process, informing the responsible functions thereof, or verifying that specific authorisation has been granted to maintain the risk position;
- > generating and transmitting reports in its area within its remit.

Third-line controls on the risk of excessive leverage are carried out by the Internal Audit Department.

The Group measures the risk of excessive leverage with the indicator established by supervisory provisions and the leverage ratio, consisting of the ratio of regulatory capital (Tier 1) to total adjusted balance sheet assets.

#### 2.2.10 Residual risk

In a specific "Credit Risk Mitigation (CRM) Technique Management Policy" the Bank has established guidelines for the entire process of acquiring, assessing, monitoring and realising the credit risk mitigation ("CRM") tools used, together with the roles and responsibilities of the various units of Banca Generali.

The process of acquiring, perfecting, managing and monitoring guarantees is fundamental in preventing and monitoring risk. For this process, the Bank has set the operational limits, which are integrated into information systems, during both the loan origination and monitoring phase.

The portfolio of loans to customers is primarily secured by financial collateral, and secondarily by mortgages, in view of the Bank's business model and lending policies.

First- and second-line control systems are implemented for these types of guarantees.

The Credit Department shall:

- during the approval and disbursement of loans, it supervises the process of acquiring and finalising guarantees, as laid down in the Credit Regulations, the Risk Appetite Framework and the Credit Risk Mitigation (CMR) Technique Management Policy;
- during first-line controls:
  - requests on an annual basis a massive update of the properties that represent the collateral for outstanding mortgage loans;
  - monitors operational limits relating to possible foreclosure and the concentration of financial instruments acquired as collateral;

monitors changes in the value of guarantees with respect to the value at their approval and the volatility contractually agreed upon.

In accordance with the Credit Risk Mitigation (CRM) Technique Management Policy, the Risk Management Department:

- collaborates with the departments involved in the process, the Credit Department, the Legal Affairs Department and the Administration Department in ex-ante verification in the event of new forms of collateral and to ensure the consistency of the process (and the policy) with the updates to the legislation;
- is responsible for defining and monitoring credit risk mitigation techniques in collaboration with the other functions involved:
- monitors the composition of the collateral portfolio monthly, along with operational limits and breaches thereof.

#### 2.2.11 Reputational risk

Considering the different impacts of reputational risk throughout the Group's organisational structure, there are various internal Departments/Functions that engage in the control and monitoring of such risks. More specifically:

- the Marketing and External Relations and Communications Department is in charge of the dissemination and protection of the image of the Parent Company and its Subsidiaries in respect of the financial community and the general public. This Department is also in charge of disseminating the Company's strategy and culture through appropriate outreach plans and tools;
- the Legal Affairs Department contributes to addressing reputational risks by managing litigation and pre-litigation and handling complaints filed by customers with the Parent Company and Banking Group Companies. In this regard, it defines the conditions, methods and tools of control and standard forms for reporting on results, and in particular on customer resolutions;
- the Products Department designs and develops new products and services targeted at various customer segments in light of market trends and the Parent Company's positioning, with a view to optimising the use of the Company's resources and attaining commercial targets.

The Group's appetite for reputational risk, in accordance with the risk management policy approved by the Parent Company's Board of Directors, underlies the organisational control systems adopted.

The Risk Management Department and the Compliance and Anti-Money Laundering functions (each within its remit) are responsible for second-line controls. To achieve this, the Risk Management Department has implemented specific indicators for identifying, monitoring and mitigating a possible increase in risk exposure with respect to the Group's appetite. Particular attention is devoted to the complaints, conduct and recruitment of Financial Advisors, in addition to complex, illiquid products and reputational aspects relating to partners.

The Internal Audit Department conducts independent controls (third-line controls) of the operations performed by the Departments/Functions involved in the management of reputational risk. The Internal Audit Department performs said activity not only for the Parent Company, but also for Banking Group Companies, both under specific outsourcing agreements that gov-

ern the provision of audit service, and in an institutional capacity as a function of the Parent Company of the Banking Group.

In light of its business model and the external context in which it operates, the Group pays particular attention to the following reputational risk assessment areas:

- products and services offered to customers through the commercial network;
- partnerships/outsourcing;
- > cybercrimes.

These risk areas are monitored through:

- a prior assessment conducted by the competent functions of the conformity of a new product, associated risks and the adequacy of IT procedures;
- monitoring of the commercial network's risk of fraud conducted directly by the Internal Audit and Compliance functions, which each for their remit are asked to carry out this coordination function with the task of overseeing the overall investigation process as provided for by the Bank's Internal Fraud Policy;
- definition of a dedicated business process for introducing new partners or expanding and monitoring services delivered by Partners who are already operating;
- implementation of a framework for managing ICT and IT security risks that envisages, inter alia, cybercrime scenarios

In this context, the Group has also adopted specific codes of conduct and codes of ethics that govern the Group's operations and its dealings with its main stakeholders. In detail, the Group has adopted the following main codes:

- > Internal Code of Conduct;
- > Code on Inside information;
- Procedure for Related Party and Connected Party Transactions and Transactions of Greater Importance;
- > Internal Dealing Code;
- > Ethical Code for Suppliers of the Generali Group.

The Risk Management Department put in place a process for proactively managing reputational risk based on a method aimed at identifying and qualitatively assessing exposure to this risk, in view of ex-ante identification of potential reputational risks relevant to its scenario, while also improving the ability to prevent and mitigate such risks.

In particular, the approach calls for the Risk Management Department — with the active contribution of the different departments and based on events that had affected other companies in the sector, to identify the possible reputational risk scenarios — adding them to the Repository of Reputational Risks. It shall also assess such risks by directly involving the

company Assessors8.

In detail, in the matters falling within their remit, Assessors are tasked with formulating qualitative estimates of frequencies and impacts of potential future reputational risk events on the basis of their own judgement and experience of any prior events. The functions concerned are also responsible for contributing to the identification of possible additional measures for reinforcing the safeguards mitigating specific reputational risks where they deem it possible and necessary to do so by virtue of the Bank's potential exposure to the various risk scenarios.

The findings of the process of analysis conducted with the involvement of the internal stakeholders are used to identify the main reputational risks, which are brought to the attention of the Bank's top management through a dedicated reporting system managed by the Risk Management Department.

Moreover, the Risk Management Department developed a quantitative reputational risk model, aimed at measuring reputational risk by identifying the main stakeholders and areas of activity of the bank and quantifying for each stakeholder and for each area of activity the main risk factors related to the business model.

#### 2.2.12 Strategic risk

The first pillar of the framework for strategic risk management is Governance, which ensures constant monitoring for the traceability of decisions. The strategic risk is tackled by policies and procedures in which the most important decisions are reported to the Board of Directors and supported by specific preventive impact analyses in terms of capital adequacy and liquidity, consistency with the Risk Appetite Framework and sustainability of the business model. The Board of Directors has approved specific strategic planning guidelines, which regulate the CRO/CFO interaction, for the purpose of defining and updating the strategic plan and the Risk Appetite Framework and the ensuing approval of the budget for first year of the plan. Internal capital for strategic risk is estimated using the Earnings at Risk (EaR) method based on the historical variability of the main risk factors to which the Group is exposed.

The Group's main areas of activity for the purposes of assessing strategic risk are distribution, asset management and the Group's traditional banking activity.

#### 2.2.13 Compliance risk

The following are considered when assessing compliance risk resulting from non-compliance with laws, regulations and internal policies: the Group's operations<sup>9</sup> and the risk management process.

<sup>8</sup> The Bank's main operating and business functions responsible for monitoring the consequences of the possible occurrence of reputational risk.

The Group's operations are diversified in that the legal entities within the Group's scope of consolidation each have their own specialisations: traditional banking (deposits and lending), integrated investment services and products and asset management. The Group's organisational structure appears complex both in terms of the Group's composition and the presence of the network of Financial Advisors on which the Group relies for the distribution of its financial products. These elements give rise to the Group's adoption of stringent rules of various kinds in order to prevent compliance risk resulting from non-compliance with laws, regulations and internal policies.

With regard to the compliance risk management process, the Group has adopted a Risk Management Policy<sup>10</sup>, duly approved by the Board of Directors. The Policy defines the bodies, functions and guidelines for the management of said risk

Compliance rules and procedures, which identify all of the entities involved in the management of such risk, with a focus on the Compliance Function's activities, have also been drafted.

The Compliance and Anti-Financial Crime Department<sup>11</sup> is tasked with verifying the observance of obligations relating to the provision of services for the Group (directly or through similar functions of its subsidiaries, as part of the management and coordination activity performed by the Parent Company) and preventing and managing the risk of non-compliance with applicable legislation, including tax-related legislation, according to a risk-based approach. Chief among the activities assigned to the Compliance Function is thus the definition of control functions aimed at managing the risk of non-compliance. Specifically, such functions take the form of:

- (prior) verification of the suitability of internal procedures to ensure compliance with applicable legislation (ex-ante verification):
- (ongoing) verification of the compliance of company processes (ex-post verification);
- input for defining and implementing any corrective measures and evaluating such measures.

In order to perform these activities, the Group has drawn up a Compliance Risk Matrix, which thus represents the main tool used in compliance risk assessment, adopted for ex-ante mapping of exposure to non-compliance risks for all significant processes of Banking Group Companies.

Compliance risk management is supported by the use of IT tools that facilitate the compliance function in monitoring, assessing and thus containing compliance risk. In this regard, the measurement of the ex-ante Residual Risk score of process compliance attributed by the Compliance Function is independent and separated from that provided by the Anti-money Laundering Function.

During the year, the Compliance Function conducts specific controls with regard to the design and functioning of product governance systems pursuant to the MiFID II Directive, monitors the overall situation arising from the complaints lodged with customers and monitors the 30 Key Risk Indicators (KRIs) relating to specific regulatory areas, identified to permit the identification of anomalous trends and potential deviations.

The scope of the Compliance Function's control activity also extends to evaluating the suitability and efficacy of compliance procedures. It follows that the Compliance Function is tasked with playing a propositional role with regard to the updating of the compliance policy and compliance regulations.

#### 2.2.14 Other risks

The Group has also identified and monitors other types of risks such as:

- equity investment risks: risk of overly illiquid assets as a result of equity investments in financial and non-financial companies;
- > risks related to risk assets and conflicts of interest with connected parties: the risk that the closeness of certain persons to the Bank's decision-making centres could compromise the objectivity and impartiality of decisions pertaining to the approval of loans and other transactions involving the said persons, and potentially give rise to distortions in the resource-allocation process, expose the Bank to risks that are not adequately measured or controlled, and/or result in harm and losses to depositors and shareholders;
- risk of money-laundering and financing of terrorism: the risk that the Bank may become involved, possibly without its knowledge, in phenomena of money-laundering and financing of terrorism;
- ICT and IT risk: the risk of incurring losses due to confidentiality breaches, poor system and data integrity, inadequacy or unavailability of systems or data or inability to replace information technology (IT) within reasonable limits of time and cost in the event of changes in the requirements of the external context and activity (agility), as well as security risks arising from inadequate or improper internal processes or from external events, including cyber-attacks or an adequate level of physical security;
- environmental, social and governance (ESG) risk: the risk deriving from factors attributable to environmental, social and governance aspects.

#### Equity investment risk

With regard to the equity investment risk management process, the Group has implemented a policy for managing this type of risk, duly approved by the Parent Company's Board of Directors. That policy:

- lays down the control activities for managing the limits prescribed by the Bank of Italy both at a general level and specifically to each investment;
- > lays down the criteria and methods whereby Banca Generali decides upon and then manages its equity investments in other companies.

With reference to first-line controls of equity investment risk, the Administration Department is charged with managing and updating the list of the Bank's equity investments and verifying over time the compliance with the general limit and concentration and overall limits for qualified equity investments in non-financial investees.

The Corporate Affairs and Relations with Authorities Department is responsible for operational management of subsidiaries, whereas the administrative and accounting management of equity investments and the related formalities remains with the Board of Directors.

<sup>10</sup> It bears recalling that Generfid, an Italian company enrolled in the register pursuant to Article 106 of the Consolidated Law on Banking (TUB), adopted a "Regulation of the Compliance Function" in accordance with the provisions of the applicable Policies and Regulations of the parent Company Banca Generali. With regard to foreign Subsidiaries, compliance activities are carried out in observance of the Parent Company's Compliance Policy, endorsed by the Subsidiaries, taking into account the distinctive features of each Subsidiary and local regulations, in addition to applying proportionality principles.

<sup>11</sup> Directly reporting to the body with managing functions, in line with industry regulations (Cf. Circular 285 dated 17 December 2013 "Supervisory Provisions for Banks").

With reference to second-line controls:

- > the Compliance function verifies the existence and reliability, on an ongoing basis, of procedures and systems suited to ensuring observance of all regulatory obligations, as well as those established by the Equity Investment Management Policy;
- the Risk Management Department monitors compliance with the limits set in the Equity Investment Management Policy and expresses its assessment of the consistency of the acquisition and sale of equity investments with the RAF (Risk Appetite Framework) and the compatibility of risk policies. The Risk Management Department also monitors the annual assessment process for equity investments on the basis of the procedure for impairment of equity investments in subsidiaries, associates and joint ventures and the procedure for fair value measurement of other types of equity investments.

Third-level controls are the responsibility of the Internal Audit Department, which verifies compliance with the Equity Investment Management Policy with respect to investments in non-financial companies and reports any anomalies in a timely manner.

#### Risk arising on related party transactions

With reference to the management process of the risk arising on related party transactions, Banca Generali Group adopted a specific risk management policy, duly approved by the Board of Directors of Banca Generali S.p.A., with the goal of:

- > defining risk appetite levels in terms of a maximum amount of risk assets in relation to Connected Parties deemed acceptable with respect to Own Funds, in reference to total exposures to all Connected Parties;
- identifying, in regard to transactions with Connected Parties, the sectors of activity and types of dealings of an economic nature, in relation to which conflicts of interest may arise:
- governing organisational processes made for thoroughly identifying and cataloguing Connected Parties, and identifying and quantifying the pertinent transactions throughout all phases of the relationship;
- > governing control processes meant for ensuring that the risks assumed in relation to Connected Parties are properly measured and managed and verifying that internal policies have been properly designed and effectively applied.

With reference to second-line controls:

- > the Risk Management Department is responsible for monitoring exposures to Connected Parties, verifies observance of the limits assigned to the various departments and operating units and checks the transactions undertaken by each of them for consistency with the various risk appetite levels set out in the Policies;
- the Compliance function verifies the existence and reliability, on an ongoing basis, of procedures and systems suited to ensuring observance of all regulatory obligations, as well as those established by internal rules and procedures.

The Internal Audit Department is responsible for third-line controls, verifies compliance with the Policies and reports any anomalies in a timely manner.

The Bank's Independent Directors play a role of evaluation, support and proposition in the area of the organisation and performance of internal controls on the overall activity of assuming and managing risks in relation to Connected Parties, as well as a general review of the consistency of activity with strategic and managerial guidelines.

Risk of money-laundering, financing of terrorism and international financial sanctions

The Group has adopted specific internal rules, procedures, training programmes, monitoring activities and checks aimed at ensuring compliance with laws and regulations and mitigating the risk that an activity or transaction may be linked to phenomena of money-laundering or financing of terrorism, as defined in Legislative Decree 231/2007, as amended, as well as ensuring compliance with the regulatory framework on international financial sanctions.

Strategic decisions regarding the above-mentioned risks fall within the remit of the Parent Company's Board of Directors, whereas the management bodies of individual Group Companies are responsible for implementing such decisions within the framework of their specific company situations.

To this end, the Banking Group has adopted a specific Policy for managing the risk of money-laundering, financing of terrorism and international financial sanctions", the most recent update to which was approved by the Parent Company's Board of Directors on 5 March 2024 and which was adopted by all Banking Group Companies.

This Policy lays down the principles and guidelines that the entire Banking Group must follow when preventing and managing the risks in question.

With respect to companies based in Italy, the Parent Company's Anti-Financial Crime Service is responsible for preventing and combating the transactions involving money-laundering and financing of terrorism and for ensuring regulatory compliance regarding international financial sanctions. It collaborates with the Compliance Service on matters within its purview and on ex-ante assessment of the residual risk associated with company processes — through the adoption of a method aligned with compliance-related method, where the assessment is closely focused on the specific risks monitored —, while availing itself of the same information technology tools used in support of efficacy assessment, reporting, and monitoring of remedial measures.

#### ICT and IT security risk

In recent years, IT crimes have become one of the most widespread phenomena: data breaches and cyber-crime are constantly growing events worldwide, and increases in such crimes are especially evident in the financial sector.

In an integrated view of company risks for prudential purposes (ICAAP), this type of risk is considered, according to the specific aspects, among operational risks (Pillar 1), as well as among reputational and strategic risks (Pillar 2). Within this context, the Group has defined an ad-hoc framework for managing ICT and IT security risk with a specific risk analysis methodology.

In particular, ICT and IT security risk management involves:

- identification and assessment of possible ICT and IT security risks to which the organisation may be exposed, in order to undertake the countermeasures necessary to ensure they are acceptable;
- adequate risk control and monitoring mechanisms;
- the monitoring of possible incidents and operating losses, as well as possible internal and external threat scenarios;
- > prompt reporting flows to the Board of Directors (body with strategic oversight functions).

The ICT and IT security risk **management process** is a tool to ensure the efficacy and efficiency of the measures for pro-

tecting ICT resources, allowing the mitigation measures to be calibrated in the various areas according to the risk profile.

The management process involves:

- > Risk Management Department: responsible, as part of its second-line control activities, for defining the framework for managing ICT and IT security risks that includes the qualitative assessment of information technology risks;
- Responsible User: company function identified for each system or application who formally assumes responsibility for that system or application, as a representative of users, and in dealings with functions charged with development and technical management;
- Security and BCP Services: responsible for overseeing cyber risk for the entire Banking Group;
- IT & Operations Department: responsible for the efficient functioning of application procedures and information systems in support of organisational processes other that controls of related ICT risks;
- Internal Audit Department: responsible for third-line controls and tasked with verifying the adequacy of the Banking Group's information technology systems and procedures, including where provided by outsourcers, and with periodically certifying that information technology risk is properly managed.

The model currently in place at the Bank has been defined in line with the requirements of the  $40^{\rm th}$  update to Circular No. 285/2013 Title IV, Chapter 4, Section III; this model will also be revised in 2024 to endorse the requirements set forth by the DORA.

#### a) ICT risk

The Bank's primary choice with regard to ICT services is a full outsourcing model. This model requires the adoption of adequate outsourcer governance strategies through constant monitoring of contractual service levels.

Specifically, outsourcers are constantly monitored through:

- ontractual definition of service levels (SLAs) and key performance indicators (KPIs), expressed in objective, measurable terms:
- a control model based on Operative and Executive meetings to monitor their work in terms of 'run' (anomaly management) and 'change' (demand management);
- continuous monitoring of all potential risks associated with outsourced activities through the planning of appropriate risk assessments;
- > formulation and structuring of outsourcer monitoring dashboards to verify the activity of outsourcers, including compliance with contractual levels.

With regard to the process of managing ICT risk, the Group has adopted an **Outsourcing Policy** that sets out the decision-making process, minimum contract content, service levels, methods of control to be applied to outsourcers and internal information flows. The policy in question also identifies the tasks and responsibilities of the company bodies and functions most involved in the various phases of the outsourcing process adopted by the Bank and, finally, assigns the internal contact

person of the department to which the service outsourced service is attributable a central role in managing it.

In light of the growing complexity of IT infrastructure, and in line with the Strategic Plan, which attributes an increasingly central role to IT, the IT & Operations Department, with a view to identifying and monitoring ICT risks, focuses its initiatives on ensuring:

- optimisation of the control of the Bank's IT processes to ensure better oversight of IT risk and adequate communication of risk levels in formal settings and towards Top Managers;
- continuous improvement of governance and monitoring of the main IT outsourcers;
- the presence of an organisational unit focused on managing the main IT service management processes.

#### b) IT security risk (cyber risk)

With regard to the cyber risk management process, the Group has adopted a **Security Policy**, approved by the Board of Directors, which lays down the security management process in four of its areas (IT Security, Cyber Security, Corporate Security and Physical Security).

The Security Policy defines the security strategy in the following areas:

- incident prevention and protection from security threats: the level of exposure to security risks — in particular with reference to cyber security risks — is to be constantly monitored to implement and improve adequate security measures that guarantee the protection of company assets in terms of people, information and physical assets;
- management of security risks with specific focus on third-party providers: the level of exposure to security risks and especially the risk related to data managed by third parties requires constant assessment of their behaviour, performance and security frameworks on which the relationship is based;
- business alignment: new innovative and digital services require adequate security levels and resilience;
- regulatory compliance: external demands in terms of compliance and regulation require meeting specific regulatory demands, including personal data protection and security.

In addition, the Policy defines:

- the goals, for each domain of the internal framework, of the information technology security management processes in line with the ICT and IT security risk appetite set at the company level and in accordance with applicable legislation;
- the criteria and general principles of security on the use and management of the information technology system and company tools for ensuring compliance with the principles of confidentiality, integrity and availability of data;
- the roles and responsibilities related to the security function;
- y guidelines for security communication, training and awareness-raising activities for the Banca Generali's population.

Banca Generali has drawn up a Business Continuity and Disaster Recovery Policy designed to ensure implementation of pro-

active measures by the Bank with a view to ensuring resilience against disruption and loss of systems, procedures, products or services and to preserving or, where this is not possible, timely restoring critical company data, services and activities.

The Policy aims to ensure implementation of an effective business continuity and disaster recovery system that enables Banca Generali to establish, implement, operate, monitor, revise, maintain and improve its operating resilience. In particular, the Policy:

- provides a framework for setting business continuity and disaster recovery objectives;
- ensures that the relevant structures of the organisation and their material risks are included and considered in the Business Continuity Plan and Disaster Recovery Plan;
- establishes and ensures the implementation of a Business Continuity Plan and Disaster Recovery Plan, taking account of the objectives set by Banca Generali, internal and external obligations and legal and regulatory requirements;
- assigns roles and responsibilities relevant to business continuity and disaster recovery, defining them on the basis of competencies and the Bank's organisational structure;
- > ensures the testing and continuous improvement of the Bank's Business Continuity Plan (BCP), subject to annual revision and updating to ensure the continuity of the critical processes for each Group Company and thus maintain an adequate level of customer service.

In addition, the Company's set of rules and regulations also includes the IT Security Circular laying down technical measures regarding IT security, with particular regard to: data protection, endpoint security, application security, IT security assessment of suppliers, cloud security of products and services, IT security assessment and vulnerability management, log collection, storage and access (security monitoring) and a list of the minimum events to be tracked and minimum fields to be included in logs (infrastructure security). Periodic training campaigns for personnel are held as part of training efforts.

With regard to security, anti-fraud measures, managed centrally by the Security and BCP Service, are defined and implemented. Such measures undergo continuous improvement, designed to reinforce and fine tune the analytical rules underlying the functioning of the anti-fraud engine, powered by artificial intelligence.

To further improve the Bank's resilience, in particular with regard to anti-fraud issues, collaboration and sharing of information with industry-leading entities (e.g., CERTFin and NEXI) are planned.

In addition, customers are provided with specific information on IT security and fraud prevention through ad-hoc e-mails and specific dedicated pages on the Banca Generali website with advice about how to defend oneself against IT fraud.

Environmental, social and governance (ESG) risk

Banca Generali has continued to reinforce its ESG framework, with impacts on all pillars of its Strategic Plan. The topics of governance and relations with authorities have been central to recent years' activities, along with revision of the Articles

of Association with an eye to sustainable development and the introduction of sustainability among the responsibilities of the Managing Committee and within the purview of Board committees. This activity involved the recent revision of strategic internal policies and procedures such as the Risk Appetite Framework, with the addition of additional new ESG monitoring indicators.

In addition, in accordance with the Bank of Italy's supervisory expectations regarding climate and environmental risks, and in view of the increasing attention by regulators and authorities, the Bank has implemented a "mixed" organisational model in which the General Counsel and Sustainability Area is responsible for coordinating and liaising between the various internal and Banking Group structures.

The ESG in-depth training programme continued in 2023, reinforcing the competencies of board and committee members, with a session on risk, including ESG risk, for the Parent Company's Board of Directors.

Among strategic activities, the action plan for compliance with the Bank of Italy's supervisory expectations for the integration of climatic and environmental risk was further developed, with the implementation of projects aimed to strengthen ESG governance control measures and to improve ESG KPI monitoring and ESG reports through a dashboard and a quarterly report focusing on products and customers' sustainability preferences and a renewed commitment to sustainability in remuneration policies.

In terms of risk management, the Bank has integrated climate-related and environmental risks into its overall risk management system so as to monitor, mitigate and transparently disclose them. The identification, assessment, measurement and monitoring of climate-related and environmental risks are entrusted to the Risk Management Department, which also coordinates the measurement and monitoring of climate-related risk factors with regard to the main risks, in accordance with the risk map used in the materiality assessment.

The update of the materiality analysis is based on a quantitative assessment performed annually by the Risk Management function on loan and investment portfolios — both proprietary portfolios and those managed on behalf of third parties — and on the properties of the Bank and of its suppliers to evaluate the materiality of exposure to such risks. In detail, a structured IPCC (Intergovernmental Panel on Climate Change) approach has been defined to assess the materiality of the different risk factors — both physical and transition risks — based on three drivers, i.e., hazard, exposure, and vulnerability.

With regard to its focus on Customers and Financial Advisors, in 2023 the Bank reported an increase in investments in ESG products, which accounted for 37.6% of total managed solutions, up 5.4 percentage points compared to 2022, of which 24.6% referring to Articles 8 and 9, narrowly defined, and 13% to UCITS pursuant to Articles 8 and 9 underlying financial and insurance investment solutions that, in turn, do not fall within the mean-

ing of Article 8 or Article 9. As further proof of its commitment to sustainable and responsible investment, in 2023 Banca Generali also adopted an Active Ownership Policy to strengthen its investment decision approach, in addition to presenting the new Sustainable Advisor role, which is filled by selected, highly specialised Financial Advisors whose commercial activities focus particularly on ESG products and services<sup>12</sup>.

As regards the People dimension, in 2023 employee and Financial Advisor and ESG training continued to stand out as a major driver for the achievement of medium/long-term strategic objectives and led to the implementation of numerous mandatory specialist courses.

In addition, with regard to Banca Generali's commitment to Communities, activities focused on two areas: on the one hand, financial education and support for research, as witnessed by numerous initiatives focusing both on Italian primary and secondary schools in collaboration with FEduF, and support for research programmes with Bicocca University and Politecnico di Milano, and on the other hand, the fight against climate change, in support of which Banca Generali committed itself to reaching ambitious targets to decarbonise its investment portfolio, so as to achieve net-zero emissions by 2040. In 2023, a -51% was reached compared to the 2019 baseline, exceeding the -25% interim target (2025).

Declaration approved by the management body on the adequacy of risk management arrangements (Article 435(e))

By resolution of 15 March 2024, the Board of Directors of Banca Generali declares that the risk management systems implemented are adequate and in line with the entity's risk profile and strategy pursuant to Article 435(1)(e) of Regulation (EU) 573/2013 (CRR), as amended by Regulation (EU) 2019/876 (CRR II).

This positive assessment is also confirmed by the opinions expressed during the year by regulators and the Independent Auditors and is in line with the assessments conducted by second-line control functions.

Disclosure of a concise risk statement approved by the management body (Article 435(f))

By virtue of its business model (a network bank constantly engaged in developing new forms of commercial offering with a strong drive towards innovation), Banca Generali Group is primarily exposed to reputational, operational and strategic risks. Risks are managed through a governance system that ensures a connection between the entity's business objectives and risk appetite.

Risk/return objectives are established in the Risk Appetite Framework (RAF), which is approved by the Board of Directors and represents a tool for supervising the entity's risk profile in implementing its company strategies and on the basis of the business model adopted by the Group. Through the RAF, the Group assesses its current and prospective capital adequacy in normal and stress conditions.

The RAF metrics are monitored so as to be able to intervene rapidly where the assigned risk thresholds and limits are exceeded.

In particular, the main figures analysed in the 2023 RAF and their positions at 31 December 2023 (final data) are shown below:

2022 RAF PRIMARY INDICATORS	TYPE OF INDICATORS	31.12.2023
CET1 Ratio	Capital indicator	17.8%
Total Capital Ratio	Capital indicator	19.0 %
Individual total capital ratio	Capital indicator	5.4%
Leverage Ratio	Capital indicator	335%
Liquidity Coverage Ratio	Liquidity indicator	214%
Net Stable Funding Ratio	Liquidity indicator	91%
Default Ratio <sup>13</sup>	Loans	0.3%

These are accompanied by indicators for monitoring:

- > the capital allocation to individual risks; and
- > the Group's risk/return profile, formulated on the basis of the drivers set out in the Plan and of its overall risk appetite

The Risk Management Department conducts periodic monitoring of the Group's risk profile to report in advance the occurrence of discrepancies from target levels, with particular regard to phenomena that result in a reduction below the risk tolerance levels determined by the administrative body.

The tolerance levels are set in the RAF as the deviation estimated by the Bank from the Plan target levels such as to ensure the Bank sufficient room to manoeuvre to manage stress situations.

In view, in particular, of Banca Generali's membership in the Generali Group, the Bank's risk profile is analysed by also assuming the impacts associated with intragroup and related party transactions, in this latter case represented by:

- > subsidiaries of the Banking Group;
- the ultimate parent Assicurazioni Generali S.p.A., its subsidiaries (companies subject to common control), including the direct parent Generali Italia S.p.A., and pension funds established for the benefit of the Generali Group companies' employees;
- Managers with Strategic Responsibilities of the Bank and the parent company Assicurazioni Generali (Key Managers), close relatives of the above personnel and the related relevant subsidiaries (entities in which one of these persons exercises control, joint control or significant influence or holds, directly or indirectly, a significant shareholding of no less than 20% of the voting rights).

Transactions with related parties outside the Generali Group are mostly confined to direct and indirect net inflows activities and loans to Key Managers (and their relatives) of the Bank and its Parent Company. These transactions are carried out at arm's length, and in compliance with the limits established by laws and regulations.

By resolution of 15 March 2024, the Board of Directors of Banca Generali declares that this document sets out the Group's total risk profiles and that they are consistent with the company strategy pursuant to Article 435(1)(f) of Regulation (EU) 573/2013 (CRR), as amended by Regulation (EU) 876/2019 (CRR II).

<sup>&</sup>lt;sup>12</sup> For further details on strategic sustainability initiatives, reference should be made to section "Strategic Focus on Sustainability" in the Annual Integrated Report at 31 December 2023.

<sup>&</sup>lt;sup>13</sup> Management estimate – source Risk Management.

# 3. SCOPE OF APPLICATION

The public disclosure obligations apply to Banca Generali Group. Banca Generali S.p.A. is the Parent Company.

The following table shows the Subsidiaries and scope of consolidation relevant for prudential and financial reporting purposes.

# TEMPLATE EU LI3 - OUTLINE OF THE DIFFERENCES IN THE SCOPES OF CONSOLIDATION (ENTITY BY ENTITY)

А	В	С	D	Е	F	G	Н
			METHOD OF REG	SULATORY CON	SOLIDATION		
NAME OF THE ENTITY	METHOD OF ACCOUNTING CONSOLIDATION	FULL CONSO- LIDATION	PROPOR- TIONAL CONSO- LIDATION	EQUITY METHOD	NEITHER CONSOLI- DATED NOR DEDUCTED	DEDUCTED	DESCRIPTION OF THE ENTITY
BG Fund Management Luxembourg S.A.	Full consolidation	Χ	-	-	-	-	Financial corporations
Generfid S.p.A.	Full consolidation	Х	-	-	-	-	Financial corporations
BG Valeur S.A.	Full consolidation	Х	-	-	-	-	Financial corporations
BG Suisse Private Bank S.A.	Equity method	Х	-	-	-	-	Credit

In 2023, the consolidation scope changed following the inclusion of BG Suisse Private Bank S.A. for purposes of prudential consolidation.

Incorporated in Switzerland on 8 October 2021, the company obtained the authorisation from the Swiss Financial Market Supervisory Authority (FINMA) to start its banking activity on 7 November 2023.

On 10 November 2023, after the banking licence certificate was issued, registration of BG (Suisse) Private Bank S.A. with the Commercial Register of Ticino was completed.

On that same date, the Bank of Italy added BG (Suisse) Private Bank S.A. to the list of entities belonging to the Banking Group pursuant to Article 64 of TUB.

Accordingly, at 31 December 2023 BG (Suisse) Private Bank S.A. is subject to the Basel 3 regulatory framework and thus is included in the scope of prudential consolidation.

For the purposes of the financial statements, the consolidated accounts include the separate accounts of the Parent Company and its subsidiaries at 31 December 2023, reclassified and adjusted where necessary to take account of IASs/IF-RSs adopted by the Parent Company and the consolidation requirements.

Subsidiaries are included in the accounts using the gross consolidation method, whereby the balance sheet and profit and loss items are consolidated on a line-by-line basis.

The carrying amount of equity investments in subsidiaries consolidated line by line is derecognised against the corresponding shares of equity in the said subsidiaries.

The resulting differences are allocated to the assets or liabilities of the subsidiary in question and any remaining balances, if positive, are recorded as goodwill under Intangible Assets. Negative differences are charged to the profit and loss account.

The most significant intra-Group transactions, influencing both the balance sheet and profit and loss account, were eliminated. Unreconciled amounts were recognised in other assets/liabilities and other revenues/expenses, respectively.

Dividends distributed by subsidiaries are eliminated from the consolidated profit and loss account and a corresponding adjustment is made to prior years' income reserves.

The following is a description of Banca Generali Group's organisational structure at 31 December 2023:

- > Banca Generali S.p.A., the Parent Company, engages primarily in the offering of traditional banking products, and the offering and placing of asset management and insurance products;
- Generfid S.p.A. is a company specialised in setting up and managing trusts;
- BG Fund Management Luxembourg S.A. is a Luxembourg company specialised in the management of Sicavs;
- BG Valeur S.A., a Lugano-based company under Swiss law, specialising in wealth management;
- » BG Suisse Private Bank S.A., based in Lugano, authorised to carry out banking operations in Switzerland.

There are no current or foreseeable legal restrictions on the rapid transfer of financial resources or funds within the Group.

With regard to subsidiaries not included in consolidation with Own Funds below requirements, this category does not apply to Banca Generali.

Banca Generali Group does not come within the derogations set out in Articles 7 and 9 of the CRR.

With regard to the aggregate amount by which the actual Own Funds are less than required in all subsidiaries not included in the consolidation, this point does not apply to Banca Generali Group.

# TEMPLATE EU LI1 - DIFFERENCES BETWEEN ACCOUNTING AND REGULATORY SCOPES OF CONSOLIDATION AND MAPPING OF FINANCIAL STATEMENT CATEGORIES WITH REGULATORY RISK CATEGORIES (1 OF 2)

		Α	В	С	D
	_	CARRYING VALUES		CARRYING VALUE	ES OF ITEMS
		AS REPORTED IN PUBLISHED FINANCIAL STATEMENTS	CARRYING VALUES— UNDER SCOPE OF REGULATORY CONSOLIDATION	SUBJECT TO THE CREDIT RISK FRAMEWORK	SUBJECT TO THE CCR FRAMEWORK
	Assets				
1	Cash and cash equivalents	618,973	618,973	618,973	
2	Financial assets held for trading	166	166	010,373	
3	Financial assets designated at fair value	-	-		
4	Other financial assets mandatorily measured at fair value	509,241	509,241	509,241	-
5	Financial assets at fair value through other comprehensive income	1,000,936	1,000,936	1,000,936	-
6	Loans to banks	2,257,391	2,257,391	2,190,808	66,583
7	Loans to customers	10,059,030	10,059,030	9,942,339	21,069
8	Hedging derivatives	161,955	161,955	161,955	_
9	Change in value of macro-hedged financial assets	_	-	-	_
10	Equity investments	1,975	1,975	1,975	_
11	Reinsurers' share of technical reserves	-	-	-	-
12	Property, plant and equipment	141,433	141,433	141,433	_
13	Intangible assets	150,621	150,621	27,708	_
14	Tax assets	108,113	108,113	108,113	-
15	Non-current assets and groups of assets held for sale and discontinued operations	-	-	-	-
16	Other assets	507,328	507,328	507,328	_
17	Total assets	15,517,162	15,517,162	15,210,809	87,652
	Liabilities				
1	Due to banks	231,684	231,684	-	_
2	Due to customers	13,271,331	13,271,331	-	_
3	Securities issued	-	-	-	_
4	Financial liabilities held for trading	159	159	-	-
5	Financial liabilities designated at fair value through profit or loss	-	-	-	-
6	Hedging derivatives	132,662	132,662	-	_
7	Change in value of macro-hedged financial liabilities	-	-	-	-
8	Tax liabilities	46,088	46,088	-	_
9	Liabilities included in disposal groups classified as held for sale	-	-	-	-
10	Other liabilities	353,037	353,037	-	-
11	Severance pay	3,772	3,772	-	_
12	Provisions for risks and charges	265,164	265,164	-	_
13	Technical reserves	-	-	-	_
14	Valuation reserves	(797)	(797)	-	_
15	Redeemable shares	-	-	-	_
16	Equity	50,000	50,000	-	_
17	Interim dividend	-	-	-	_
18	Reserves	752,749	752,749	-	_
19	Share premium accounts	52,992	52,992	-	-
20	Share capital	116,852	116,852	-	-
21	Treasury shares (-)	(85,005)	(85,005)	-	-
22	Minority shareholders' equity (+/-)	338	338	-	_
23	Profit (Loss) for the period	326,136	326,136	-	-
24	Total liabilities	15,517,162	15,517,162	_	_

# TEMPLATE EU LI1 - DIFFERENCES BETWEEN ACCOUNTING AND REGULATORY SCOPES OF CONSOLIDATION AND MAPPING OF FINANCIAL STATEMENT CATEGORIES WITH REGULATORY RISK CATEGORIES (2 OF 2)

		Е	F	G
	- -	CARRYING VALUE	S OF ITEMS	NOT SUBJECT TO OWN FUNDS
		SUBJECT TO THE SECURITISATION FRAMEWORK	SUBJECT TO THE MARKET RISK FRAMEWORK	REQUIREMENTS OR SUBJECT TO DEDUCTION FROM OWN FUNDS
	Assets			
1	Cash and cash equivalents	-	-	-
2	Financial assets held for trading	-	166	_
3	Financial assets designated at fair value	-	-	_
4	Other financial assets mandatorily measured at fair value	-	-	_
5	Financial assets at fair value through other comprehensive income	-	-	-
6	Loans to banks	-	-	-
7	Loans to customers	95,622	-	-
8	Hedging derivatives	-	-	_
9	Change in value of macro-hedged financial assets	-	_	_
10	Equity investments	-	-	-
11	Reinsurers' share of technical reserves	-	-	_
12	Property, plant and equipment	-	-	-
13	Intangible assets	-	-	120,227
14	Tax assets	-	-	257
15	Non-current assets and groups of assets held for sale and discontinued operations	-	-	-
16	Other assets	-	-	-
17	Total assets	95,622	166	120,484
	Liabilities			
1	Due to banks	-	-	231,684
2	Due to customers	-	-	13,271,331
3	Securities issued	-	-	_
4	Financial liabilities held for trading	-	-	159
5	Financial liabilities designated at fair value through profit or loss	-	-	-
6	Hedging derivatives	-	-	132,662
7	Change in value of macro-hedged financial liabilities	-	-	-
8	Tax liabilities	-	-	46,088
9	Liabilities included in disposal groups classified as held for sale	-	-	_
10	Other liabilities	-	-	353,037
11	Severance pay	-	-	3,772
12	Provisions for risks and charges	-	-	265,164
13	Technical reserves	-	-	-
14	Valuation reserves	-	-	-
15	Redeemable shares	-	-	-
16	Equity	-	-	-
17	Interim dividend	-	-	-
18	Reserves	-	-	-
19	Share premium accounts			
20	Share capital	-	-	-
21	Treasury shares (-)	-	-	
22	Minority shareholders' equity (+/-)	-	-	
23	Profit (Loss) for the period	-		

# TEMPLATE EU LI2 - MAIN SOURCES OF DIFFERENCES BETWEEN REGULATORY EXPOSURE AMOUNTS AND CARRYING VALUES IN FINANCIAL STATEMENTS

		А	В	С	D	Е
	_			ITEMS SUBJ	JECT TO	
		TOTAL	CREDIT RISK FRAMEWORK	SECURITISATION FRAMEWORK	CCR FRAMEWORK	MARKET RISK FRAMEWORK
1	Assets carrying value amount under the scope of regulatory consolidation (as per template LI1)	15,394,249	15,210,809	95,622	87,652	166
2	Liabilities carrying value amount under the regulatory scope of consolidation (as per template LI1)	-	-	-	-	-
3	Total net amount under the regulatory scope of consolidation	15,394,249	15,210,809	95,622	87,652	166
4	Off-balance-sheet amounts	1,183,186	1,183,186	-	-	
5	Differences in valuations	-	-	-	-	
6	Differences due to different netting rules, other than those already included in row 2	-	-	-	-	
7	Differences due to consideration of provisions	-	-	-	-	
8	Differences due to the use of credit risk mitigation techniques (CRMs)	-	-	-	-	
9	Differences due to credit conversion factors	-	-	-	-	
10	Differences due to Securitisation with risk transfer	-	-	-	-	
11	Other differences	(458,992)	(458,992)	-	-	
12	Exposure amounts considered for regulatory purposes	16,118,443	15,935,003	95,622	87,652	166

# 4. OWN FUNDS

Own Funds are the central element of Pillar 1 and are calculated according to the Basel 3 rules adopted in the European Union through a set of regulations including European Regulation 575/2013 (CRR - Capital Requirements Regulation), Directive 2013/36/EU (CRD IV - Capital Requirements Directive), Regulatory Technical Standards (RTSs) and the Implementing Technical Standards (ITSs) drafted by the EBA and issued by the European Commission.

The regulations cited above have been transposed into the Italian system by the following circular letters:

- Bank of Italy's Circular 285: Supervisory Provisions for Banks;
- > Bank of Italy's Circular 286: Instructions for the Preparation of Prudential Reports for Banks and Securities Bro-

- kerage Companies;
- > Update to Bank of Italy's Circular 154: Supervisory Reporting by Credit and Financial Institutions. Reporting Templates and Instructions for Submitting Data Streams.

Own Funds differ from net book equity in accordance with IAS/IFRS because prudential regulations aim to safeguard asset quality, while reducing the potential volatility caused by the application of IAS/IFRS. The constituent components of Own Funds thus must be fully available to the Group, so that they may be used without limitation to cover company risks and losses. Institutions must demonstrate that they possess Own Funds of a quality and quantity compliant with the requirements imposed by current European legislation.

# **Qualitative information**

As in the previous regulations, Own Funds are calculated as the sum of positive components, included with some limitations, and negative items, based on their capital quality. They consist of the following aggregates:

- Common Equity Tier 1 capital (CET1);
- Additional Tier 1 capital (AT1);
- > Tier 2 capital (T2).

As of 31 December 2022, the phase-in regime has no longer had capital impact mitigation effects.

# 4.1 Common Equity Tier 1 - CET1

## 4.1.1 Common Equity Tier 1 capital (CET 1)

CET1 includes paid-in capital, additional paid-in capital, earnings reserves, valuation reserves (OCI valuation reserve, IAS 19 actuarial losses reserve), with the exception of the cash flow hedge reserve.

 $\overline{\text{CET}}$ 1 own instruments (treasury shares) and loss for the period are deducted from this aggregate.

Net profit for the period may be calculated, net of the provision for dividends (retained earnings) in compliance with Article 26 of the CRR and national discretionary measures provided for by the Bank of Italy.

#### 4.1.2 Elements to be deducted from CET1

CET1 is then subject to the following deductions:

- a) intangible assets, including goodwill;
- b) deferred tax assets (DTAs) that are based on future profitability and do not arise on temporary differences, or differences involving tax losses;
- c) deferred tax assets that rely on future profitability and arise on temporary differences, net of the corresponding deferred tax liabilities (deduction regards to the portion exceeding the minimum level established by law); deferred tax assets convertible to credits pursuant to Law 214/2011 are however not deducted, but calculated in risk weighted assets (RWAs) with a 100% weighting;

- d) direct, indirect and synthetic non-significant investments (<10%) in CET 1 instruments issued by financial institutions (deduction regards to the portion exceeding the minimum level established by law);
- e) direct, indirect and synthetic significant investments (>10%) in CET1 instruments issued by financial institutions (deduction regards to the portion exceeding the minimum level established by law);
- f) minimum loss coverage for non-performing loans as per Regulation (EU) No. 2019/630;
- g) any deductions exceeding AT1 capital instruments.

Deductions relating to equity investments in financial institutions and deferred tax assets apply only to amounts exceeding given CET1 **thresholds**, known as allowances, according to a particular mechanism described below:

- 1. non-significant investments in CET1, AT1 and T2 instruments issued by financial institutions are deducted for the portion exceeding 10% of the amount of CET1 obtained after applying prudential filters and all the deductions other than those relating to deferred tax assets, that rely on future profitability and derive from temporary differences, to direct, indirect and synthetic investments in CET1 instruments issued by financial institutions, any deductions exceeding AT1 capital instruments and deductions of qualified investments in financial institutions;
- 2. net deferred tax assets that rely on future profitability and arise on temporary differences are deducted for the portion exceeding 10% of CET1 obtained after applying prudential filters and all the deductions other than those relating to deferred tax assets, that rely on future profitability and arise on temporary differences, any deductions exceeding AT1 capital instruments and deductions of qualified investments in financial institutions;
- 3. significant investments in CET1 instruments issued by financial institutions are deducted for the portion exceeding 10% of CET1 obtained after applying prudential filters and all the deductions other than those relating to deferred tax assets, that rely on future profitability and arise on temporary differences, any deductions exceeding AT1 capital

instruments and deductions of qualified investments in financial institutions;

- 4. amounts not deducted due to the 10% allowance relating to significant investments in CET1 instruments issued by financial institutions and net deferred tax assets that rely on future profitability and derive from temporary differences, added together, are deducted only for the amount exceeding 17.65% of CET1 obtained after applying prudential filters and all the deductions, including investments in financial institutions and deferred tax assets calculated in their entirety without taking account of the aforementioned thresholds, except for any deductions exceeding AT1 capital instruments;
- amounts not deducted due to the allowances are included in risk-weighted assets and subject to a 250% weighting.

#### 4.1.3 Phase-in - Impact on CET1

With regard to IFRS 9, the phase-in period (2018-2022) provided for in Regulation (EU) No. 2017/2395 for mitigating the financial impacts of IFRS 9 FTA ended on 31 December 2022. However, Banca Generali decided not to avail itself of the phase-in regime.

In addition, at 31 December 2022, the optional phase-in period adopted by Banca Generali in the fourth quarter of 2022 to sterilise for prudential purposes 40% of the decrease in net valuation equity reserves for government debt securities had also terminated.

#### 4.1.4 CET1 prudential filters

In addition, "prudential filters" are also applied to CET1, with the purpose of safeguarding the quality of the regulatory capital and reducing its potential volatility caused by application of the new IAS/IFRS. These filters consist of corrections to accounting data before they are used for regulatory purposes and are governed directly by the CRR or provided for by national discretionary measures.

With reference to the prudential filters introduced directly by the CRR, the **prudent valuation** filter is applied to Banca Generali for the portfolio of financial assets and liabilities valued at fair value in the financial statements.

This filter is determined as 0.1% of total net exposures shown in the balance sheet at fair value in order to take account of

the uncertainty of the parameters used for the valuation (risk model, costs of closure, etc.).  $\,$ 

# 4.1.5 Deduction of software assets from Common Equity Tier 1 (CET1) items

Commission Delegated Regulation (EU) No. 2020/2176, which entered into force on 23 December 2020, amending Delegated Regulation (EU) No. 241/2014 as regards the deduction of software assets from Common Equity Tier 1 items, introduced the criterion for prudential amortisation applied to all software assets over a period of three years, regardless of their estimated useful lives for accounting purposes.

Specifically, the difference, if positive, between the prudential accumulated amortisation and accounting accumulated amortisation (including impairment losses) is fully deducted from CET1 capital.

The remainder, i.e., the part of the net carrying amount of each software asset not deducted following prudential treatment, is included in RWAs with a 100% weighting factor.

It is also specified that until the date on which the software asset becomes available for use and begins to be amortised for accounting purposes, the full amount recognised as balance sheet asset must be deducted from CET1.

At 31 December 2023, the amount of software expenses that are not deducted from Own Funds in application of prudential amortisation rules was 27.7 million euros.

# 4.2 Additional Tier 1 capital (AT1)

Additional Tier 1 capital includes capital instruments regulated under Articles 51 et seqq. of CRR.

This aggregate amounted to 50 million euros at 31 December 2023 and referred to the IT0005395436 instrument, with a calculated value of 50 million euros.

# 4.3 Tier 2 capital (T2)

#### 4.3.1 Tier 2 capital (T2)

Year-end Tier 2 capital of the parent company Banca Generali does not include any Tier 2 subordinated liability.

# Quantitative information

Own fund disclosure models are provided here below.

## TEMPLATE EU CC1 - COMPOSITION OF REGULATORY OWN FUNDS (1 OF 6)

		31.12.2023		31.12.2022	
	_	A)	В)	A)	В)
		AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION	AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION
Commo	on Equity Tier 1 (CET1) capital: instruments and reserves				
1	Capital instruments and the related share premium accounts	169,844	160.170	170,619	160,170
	of which: Instrument type 1	169,844	-	170,619	_
	of which: Instrument type 2	-	-		_
	of which: Instrument type 3	-	-	-	_
2	Retained earnings	752,749	150	724,536	150
3	Accumulated other comprehensive income (and other reserves)	(796)	120	(9,971)	120
3a	Funds for general banking risk	-	-	-	_
4	Amount of qualifying items referred to in Article 484 (3) and the related share premium accounts subject to phase out from CET1	-	-	-	-
5	Minority interests (amount allowed in consolidated CET1)	-	-	-	-
5a	Independently reviewed interim profits net of any foreseeable charge or dividend	74,905	200	20,229	200
6	Common Equity Tier 1 (CET1) capital before regulatory adjustments	996,702	_	905,412	-

## TEMPLATE EU CC1 - COMPOSITION OF REGULATORY OWN FUNDS (2 OF 6)

		31.12.	2023	31.12.	2022
		A)	B)	A)	B)
		AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION	AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION
Commo	n Equity Tier 1 (CET1) capital: regulatory adjustments				
7	Additional value adjustments (negative amount)	(1,511)	-	(1,627)	-
8	Intangible assets (net of related tax liability) (negative amount)	(120,227)	100	(115,796)	100
10	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)	(257)	110	(153)	110
11	Fair value reserves related to gains or losses on cash flow hedges of financial instruments that are not valued at fair value	-	-	-	-
12	Negative amounts resulting from the calculation of expected loss amounts	-	-	-	-
13	Any increase in equity that results from securitised assets (negative amount)	-	-	-	-
14	Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	-	-	-	-
15	Defined-benefit pension fund assets (negative amount)	-	-	-	-
16	Direct and indirect holdings by an institution of own CET1 instruments (negative amount)	(85,005)	180	(80,139)	180
17	Direct, indirect and synthetic holdings of the CET 1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	-	-	-
18	Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	-	-	-
19	Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	-	-	-
20a	Exposure amount of the following items which qualify for a RW of 1250%, where the institution opts for the deduction alternative	-	-	-	-
20b	of which: qualifying holdings outside the financial sector (negative amount)	-	-	-	-
20c	of which: securitisation positions (negative amount)	-	-	-	-
20d	of which: free deliveries (negative amount)	-	-	-	-

## TEMPLATE EU CC1 - COMPOSITION OF REGULATORY OWN FUNDS (3 OF 6)

		31.12.2023		31.12.2022	
		A)	B)	A)	B)
		AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION	AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION
Common	Equity Tier 1 (CET1) capital: regulatory adjustments				
21	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)	-	-	-	-
22	Amount exceeding the 17.65% threshold (negative amount)	-	-	-	-
23	of which: direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities	-	-	-	-
25	of which: deferred tax assets arising from temporary differences	-	-	-	-
25a	Losses for the current financial year (negative amount)	-	-	-	-
25b	Foreseeable tax charges relating to CET1 items except where the institution suitably adjusts the amount of CET1 items insofar as such tax charges reduce the amount up to which those items may be used to cover risks or losses (negative amount)	-	-	-	-
27	Qualifying AT1 deductions that exceed the AT1 items of the institution (negative amount)	-	-	-	-
27a	Other regulatory adjustments	-	-	4,463	-
28	Total regulatory adjustments to Common Equity Tier 1 (CET1)	(207,000)	-	(193,253)	-
29	Common Equity Tier 1 (CET1) capital	789,702	-	712,159	
Additiona	al Tier 1 (AT1) capital: instruments				
30	Capital instruments and the related share premium accounts	50,000	140	50,000	140
31	of which: classified as equity under applicable accounting standards	50,000	140	50,000	140
32	of which: classified as liabilities under applicable accounting standards	-	-	-	_
33	Amount of qualifying items referred to in Article 484 (4) and the related share premium accounts subject to phase out from AT1 as described in Article 486(3) of CRR	-	-	-	-
EU 33a	Amount of qualifying items referred to in Article 494a(1) subject to phase out from AT1	-	-	-	-
EU 33b	Amount of qualifying items referred to in Article 494b(1) subject to phase out from AT1	-	-	-	-
34	Qualifying Tier 1 capital included in consolidated AT1 capital (including minority interests not included in row 5) issued by subsidiaries and held by third parties	-	-	-	-
35	of which: instruments issued by subsidiaries subject to phase out	-	-	-	-
36	Additional Tier 1 (AT1) capital before regulatory adjustments	50,000	-	50,000	-

# TEMPLATE EU CC1 - COMPOSITION OF REGULATORY OWN FUNDS (4 OF 6)

		31.12.2023		31.12.2022	
	_	A)	В)	A)	В)
		AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION	AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION
Additiona	ıl Tier 1 (AT1) capital: regulatory adjustments				
37	Direct and indirect holdings by an institution of own AT1 instruments (negative amount)	-	-	-	-
38	Direct, indirect and synthetic holdings of the AT1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	-	-	-
39	Direct, indirect and synthetic holdings of the AT1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	-	-	-
40	Direct, indirect and synthetic holdings by the institution of the AT1 instruments of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount)	-	-	-	-
42	Qualifying T2 deductions that exceed the T2 items of the institution (negative amount)	-	-	-	-
42a	Other regulatory adjustments to AT1 capital	-	-	-	-
43	Total regulatory adjustments to additional Tier 1 (AT1) capital	-	-	-	-
44	Additional Tier 1 (AT1) capital	50,000	-	50,000	-
45	Tier 1 capital (T1 = CET1 + AT1)	839,702	-	762,159	_
Tier 2 (T2)	) capital: instruments				
46	Capital instruments and the related share premium accounts	-	-	-	-
47	Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to phase out from T2 as described in Article 486 (4) CRR	-	-	-	-
EU-47a	Amount of qualifying items referred to in Article 494a (2) subject to phase out from T2	-	-	-	-
EU-47b	Amount of qualifying items referred to in Article 494b (2) subject to phase out from T2	-	-	-	-
48	Qualifying own funds instruments included in consolidated T2 capital (including minority interests and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties	-	-	-	-
49	of which: instruments issued by subsidiaries subject to phase out	-	-	-	-
50	Credit risk adjustments	-	-	-	-
51	Tier 2 (T2) capital before regulatory adjustments	-	-	-	-

#### TEMPLATE EU CC1 - COMPOSITION OF REGULATORY OWN FUNDS (5 OF 6)

		31.12.2023		31.12.2022	
		A)	B)	A)	B)
		AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION	AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION
Tier 2 (T2)	) capital: regulatory adjustments				
52	Direct and indirect holdings by an institution of own T2 instruments and subordinated loans (negative amount)	-	-	-	-
53	Direct, indirect and synthetic holdings of the T2 instruments and subordinated loans of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	-	-	-
54	Direct and indirect holdings of the T2 instruments and subordinated loans of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	-	-	-
55	Direct and indirect holdings by the institution of the T2 instruments and subordinated loans of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount)	-	-	-	-
EU 56a	Qualifying eligible liabilities deductions that exceed the eligible liabilities items of the institution (negative amount)	-	-	-	-
56b	Other regulatory adjustments to T2 capital	-	-	-	-
57	Total regulatory adjustments to Tier 2 (T2) capital	-	-	_	-
58	Tier 2 (T2) capital	-	-	-	-
59	Total capital (TC = T1 + T2)	839,702	-	762,159	
60	Total risk exposure amount	4,425,658	-	4,569,644	-
Capital ra	tios and requirements including buffers				
61	Common Equity Tier 1 (as a percentage of total risk exposure amount)	17.8437%	-	15.5846%	-
62	Tier 1 (as a percentage of total risk exposure amount)	18.9735%	-	16.6787%	
63	Total capital (as a percentage of total risk exposure amount)	18.9735%	-	16.6787%	-
64	Institution CET1 overall capital requirements	8.0600%	-	8.0180%	-
65	of which: capital conservation buffer requirement	2.5000%	-	2.5000%	
66	of which: countercyclical buffer requirement	0.0600%	-	0.0180%	-
67	of which: systemic risk buffer requirement		-	-	
67a	of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-SII) buffer	-	-	-	-
EU-67b	of which: additional own funds requirements to address the risks other than the risk of excessive leverage	1.0000%	-	1.0000%	-
68	Common Equity Tier 1 available to meet buffer (as a percentage of risk exposure amount)	9.1730%	-	6.8780%	-

#### TEMPLATE EU CC1 - COMPOSITION OF REGULATORY OWN FUNDS (6 OF 6)

		31.12.2023		31.12.2022		
	_	A)	В)	A)	В)	
		AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION	AMOUNTS	SOURCE BASED ON REFERENCE NUMBERS/LETTERS OF THE BALANCE SHEET UNDER THE REGULATORY SCOPE OF CONSOLIDATION	
Amoun	ts below the thresholds for deduction (before risk weighting)	)				
72	Direct and indirect holdings of own funds and eligible liabilities of financial sector entities where the institution does not have a significant investment in those entities (amount below 10% threshold and net of eligible short positions)	11,945	-	1,751	-	
73	Direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount below 17.65% thresholds and net of eligible short positions)	4,937	-	6,100	-	
75	Deferred tax assets arising from temporary differences (amount below 17.65% threshold, net of related tax liability where the conditions in Article 38 (3) CRR are met)	61,621	-	59,828	-	
Applica	ble caps on the inclusion of provisions in Tier 2					
76	Credit risk adjustments included in T2 in respect of exposures subject to standardised approach (prior to the application of the cap)	-	-	-	-	
77	Cap on inclusion of credit risk adjustments in T2 under standardised approach	-	-	-	-	
78	Credit risk adjustments included in T2 in respect of exposures subject to internal ratings-based approach (prior to the application of the cap)	-	-	-	-	
79	Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach	-	-	-	-	
Capital	instruments subject to phase-out arrangements (only applied	cable between 1 Ja	n 2014 and 1 Jan 2022)	)		
80	Current cap on CET1 instruments subject to phase out arrangements	-	-	-	-	
81	Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	-	-	-	-	
82	Current cap on AT1 instruments subject to phase out arrangements	-	-	-	-	
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-	-	-	-	
84	Current cap on T2 instruments subject to phase out arrangements	-	-	-	-	
85	Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	-	-	-	-	

At 31 December 2023, Own funds totalled 839,702 thousand euros, increasing compared to 762,159 thousand euros at 31 December 2022.

At 31 December 2022, the optional phase-in period adopted by Banca Generali in the fourth quarter of 2022 to sterilise for prudential purposes 40% of the decrease in net valuation equity reserves for government debt securities had ended.

#### TEMPLATE EU CC2 - RECONCILIATION OF REGULATORY OWN FUNDS TO BALANCE SHEET IN THE AUDITED FINANCIAL STATEMENTS (1 OF 2)

		Α	В	C
		BALANCE SHEET AS IN PUBLISHED FINANCIAL STATEMENTS AS AT PERIOD END	UNDER REGULATORY SCOPE OF CONSOLIDATION AS	REFERENCE
			AT PERIOD END	REFERENCE
	Assets - Breakdown by asset classes according to the balance sheet in th			
10	Cash and cash equivalents	618,973	618,973	
20a	Financial assets held for trading	166	166	
20b	Financial assets designated at fair value	-	-	
20c	Other financial assets mandatorily measured at fair value	509,241	509,241	
30	Financial assets measured at fair value through other comprehensive income	1,000,936	1,000,936	
40a	Loans to banks	2,257,391	2,257,391	
40b	Loans to customers	10,059,030	10,059,030	_
50	Hedging derivatives	161,955	161,955	
60	Change in value of macro-hedged financial assets (+/-)	-	-	
70	Equity investments	1,975	1,975	_
80	Reinsurers' share of technical reserves	-	-	_
90	Property, plant and equipment	141,433	141,433	-
100	Intangible assets	150,621	150,621	8
110	Tax assets	108,113	108,113	10
120	Non-current assets and groups of assets held for sale and discontinued operations	-	-	-
130	Other assets	507,328	507,328	_
	Total assets	15,517,162	15,517,162	_
	Liabilities - Breakdown by asset classes according to the balance sheet in	the published finan	cial statements	
10a	Due to banks	231,684	231,684	-
10b	Due to customers	13,271,331	13,271,331	-
10c	Securities issued	-	-	_
20	Financial liabilities held for trading	159	159	_
30	Financial liabilities designated at fair value	-	-	_
40	Hedging derivatives	132,662	132,662	-
50	Change in value of macro-hedged financial liabilities (+/-)	-	-	-
60	Tax liabilities	46,088	46,088	_
70	Liabilities included in disposal groups classified as held for sale	-	-	-
80	Other liabilities	353,037	353,037	-
90	Severance pay	3,772	3,772	_
100	Provisions for risks and charges	265,164	265,164	_
110	Technical reserve	-	-	-
	Own capital			
120	Valuation reserves	(797)	(797)	3
130	Redeemable shares	-	-	
140	Equity	50,000	50,000	30
	Interim dividends			
150	Reserves	752,749	752,749	2
160	Share premium accounts	52,992	52,992	1
170	Share capital	116,852	116,852	1
180	Treasury shares (-)	(85,005)	(85,005)	16
190	Net equity attributable to minority interests (+/-)	338	338	-
200	Net profit (loss) for the year	326,136	326,136	5a
	Total liabilities and net equity	15,517,162	15,517,162	-

#### TEMPLATE EU CC2 - RECONCILIATION OF REGULATORY OWN FUNDS TO BALANCE SHEET IN THE AUDITED FINANCIAL STATEMENTS (2 OF 2)

		A	В	С
		BALANCE SHEET AS IN PUBLISHED FINANCIAL STATEMENTS AS AT PERIOD END	UNDER REGULATORY SCOPE OF CONSOLIDATION AS AT PERIOD END	REFERENCE
	Assets - Breakdown by asset classes according to the balance sheet in th	e published financia	l statements	
10	Cash and cash equivalents	774,239	766,597	_
20a	Financial assets held for trading	1,991	1,991	
20b	Financial assets designated at fair value		-	_
20c	Other financial assets mandatorily measured at fair value	505,355	505,355	_
30	Financial assets measured at fair value through other comprehensive income	1,120,101	1,120,101	-
40a	Loans to banks	2,536,670	2,535,182	_
40b	Loans to customers	11,194,483	11,194,483	_
50	Hedging derivatives	286,776	286,776	_
60	Change in value of macro-hedged financial assets (+/-)	-	-	_
70	Equity investments	3,091	14,493	_
80	Reinsurers' share of technical reserves	-	-	_
90	Property, plant and equipment	154,865	153,348	_
100	Intangible assets	140,414	136,106	8
110	Tax assets	72,266	72,094	10
120	Non-current assets and groups of assets held for sale and discontinued operations	-	-	-
130	Other assets	476,598	476,085	_
	Total assets	17,266,849	17,262,611	_
	Liabilities - Breakdown by asset classes according to the balance sheet in	the published finan	cial statements	
10a	Due to banks	544,531	544,531	_
10b	Due to customers	14,959,448	14,958,187	_
10c	Securities issued	-	-	_
20	Financial liabilities held for trading	-	-	_
30	Financial liabilities designated at fair value	-	-	_
40	Hedging derivatives	123,604	123,604	_
50	Change in value of macro-hedged financial liabilities (+/-)	-	-	_
60	Tax liabilities	44,577	44,487	_
70	Liabilities included in disposal groups classified as held for sale	-	-	_
80	Other liabilities	281,248	278,610	_
90	Severance pay	3,705	3,705	_
100	Provisions for risks and charges	241,216	240,967	-
110	Technical reserve	-	-	-
	Own capital			
120	Valuation reserves	(9,972)	(9,972)	3
130	Redeemable shares	-		
140	Equity	50,000	50,000	30
	Interim dividends	-	-	
150	Reserves	724,536	724,536	2
160	Share premium accounts	53,767	53,767	1
170	Share capital	116,852	116,852	1
180	Treasury shares (-)	(80,139)	(80,139)	16
190	Net equity attributable to minority interests (+/-)	442	442	-
200	Net profit (loss) for the year	213,034	213,034	5a
	Total liabilities and net equity	17,266,849	17,262,611	

TEMPLATE EU IFRS 9 - FL - COMPARISON OF INSTITUTIONS' OWN FUNDS AND CAPITAL RATIOS AND LEVERAGE RATIOS, WITH AND WITHOUT THE APPLICATION OF TRANSITIONAL ARRANGEMENTS FOR IFRS 9 OR ANALOGOUS ECLS WITH AND WITHOUT THE APPLICATION OF TRANSITIONAL ARRANGEMENTS IN COMPLIANCE WITH ARTICLE 468 OF CRR

Not applicable to Banca Generali.

#### TEMPLATE EU CCA - MAIN FEATURES OF REGULATORY OWN FUNDS INSTRUMENTS AND ELIGIBLE LIABILITIES INSTRUMENTS (1 OF 2)

		А	A
		QUALITATIVE OR QUANTITATIVE INFORMATION - FREE FORMAT	QUALITATIVE OR QUANTITATIVE INFORMATION - FREE FORMAT
1	Issuer	Banca Generali S.p.A.	Banca Generali S.p.A.
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	IT0001031084	IT0005395436
2a	Public or private placement	Public placement	Private placement
3	Governing law(s) of the instrument	Italian law	Italian law
3a	Contractual recognition of write down and conversion powers of resolution authorities	N.A.	YES Possibility of write down of the instrument's nominal value if the Group's CET1 ratio decreases below 5.125% (trigger event)
Regulato	ry treatment		
4	Current treatment taking into account, where applicable, transitional CRR rules	Tier 1 Capital	Additional Tier 1 – AT
5	Post-transitional CRR rules	Tier 1 Capital	Additional Tier 1 — AT
6	Eligible at solo/(sub-)consolidated/ solo&(sub-) consolidated	Solo and consolidated	Solo and consolidated
7	Instrument type (types to be specified by each jurisdiction)	Ordinary shares - Article 28 CRR	Debt securities - Article 51 CRR
8	Amount recognised in regulatory capital or eligible liabilities (Currency in million, at most recent reporting date) * amount in thousands of euros	116,852	50,000
9	Nominal amount of instrument	1	50,000
EU-9a	Issue price * value in units	N.A.	100
EU-9b	Redemption price * value in units	N.A.	100
10	Accounting classification	Net equity	Net equity
11	Original date of issuance	N.A.	23.12.2019
12	Perpetual or dated	Perpetual	Perpetual
13	Original maturity date	No maturity date	No maturity date
14	Issuer call subject to prior supervisory approval	N.A.	Yes
15	Optional call date, contingent call dates and redemption amount	N.A.	23.12.2024 Early redemption clause on the first call date, subject to authorisation by the competent national authorities, redeemable thereafter on each coupon payment date
16	Subsequent call dates, if applicable	N.A.	N.A.

#### TEMPLATE EU CCA - MAIN FEATURES OF REGULATORY OWN FUNDS INSTRUMENTS AND ELIGIBLE LIABILITIES INSTRUMENTS (2 OF 2)

COUPONS/DIVIDENDS

17	Fixed or floating dividend/coupon	Floating	Fixed
18	Coupon rate ad any related index	N.A.	Fixed 4.50%. In particular, the rate will be set on the issue date as the sum of the EUSA5Y and the spread
19	Existence of a dividend stopper	N.A.	no
EU-20a	Fully discretionary, partly discretionary or mandatory (in terms of timing)	Fully discretionary	Fully discretionary
EU-20b	Fully discretionary, partly discretionary or mandatory (in terms of amount)	Fully discretionary	Fully discretionary
21	Existence of step up or other incentive to redeem	N.A.	no
22	Non-cumulative or cumulative	N.A.	Non-cumulative
23	Convertible or non-convertible	N.A.	Non-convertible
24	If convertible, conversion trigger(s)	N.A.	N.A.
25	If convertible, fully or partially	N.A.	N.A.
26	If convertible, conversion rate	N.A.	N.A.
27	If convertible, mandatory or optional conversion	N.A.	N.A.
28	If convertible, specify instrument type convertible into	N.A.	N.A.
29	If convertible, specify issuer of the instrument it converts into	N.A.	N.A.
30	Write-down features	N.A.	Yes
31	If write-down, write-down trigger(s)	N.A.	A decline in the CET1 ratio to below the 5.125% threshold
32	If write-down, full or partial	N.A.	Partial
33	If write-down, permanent or temporary	N.A.	Temporary
34	If temporary write-down, description of write-up mechanism		In the event of a net profit, the issuer may (at its discretion and without prejudice to the limitations established in the applicable banking regulations) ncrease the amount of the securities until the previous write-downs have been offset
34a	Type of subordination (only for eligible liabilities)	N.A.	N.A.
EU-34b	Ranking of the instrument in normal insolvency proceedings	N.A.	N.A.
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	AT1	N.A.
36	Non-compliant transitioned features	N.A.	no
37	If yes, specify non-compliant features	N.A.	N.A.
37a	Link to the full term and conditions of the instrument (signposting)	N.A.	N.A.

The table shows Banca Generali Group's Own Funds instruments at 31 December 2023.

### 5. CAPITAL REQUIREMENTS

## **Qualitative information**

Banca Generali Group and the banks and financial companies belonging to it are subject to the capital adequacy requirements established by the Basel Committee in accordance with the rules defined by the EU (CRR/CRD IV) and applied by the Bank of Italy.

Compliance with these requirements is verified by the Bank of Italy on a quarterly basis.

The Group's capital adequacy assessment is based on a comparison between Total Internal Capital, calculated on the basis of risks, and the Total Capital required to meet the minimum requirements, as reported by the Supervisory Body upon the conclusion of the SREP conducted by the Group.

"Total Internal Capital" means the Internal Capital referring to all material risks assumed by the Group and any additional elements that give rise to Internal Capital measures. Total Internal Capital is measured according to the building block approach, without considering the benefits of diversification between the various risks.

The estimate of covering Internal Capital is based on the following:

- for Pillar I risks, the schemes set out in supervisory regulations (CRR);
- o for Pillar II risks, the methods indicated in Circular 285/2013 (risk of concentration of individual borrowers or groups of related customers and interest rate risk on the banking book) formulated by trade associations (geo-sectoral concentration risk) or developed internally by the Bank (reputational and strategic risk).

In addition, for risks that are difficult to quantify, qualitative assessment methods based on the analysis of the systems for managing them (control and mitigation systems in place) are adopted.

The management of the Group's capital, at both the current and prospective level, aims to ensure that Banca Generali's

capital and ratios, as well as those of its subsidiaries, are consistent with the risk profile assumed and comply with regulatory requirements.

At 31 December 2023, Banca Generali Group had a Total Capital Ratio<sup>14</sup> of **18.9735%** compared to a minimum requirement of 12.3% indicated by the Supervisory Authority following the SREP 2023, including a 2.5% capital conservation buffer.

Internal capital adequacy is constantly monitored by the Parent Company, including on a three-year forward-looking basis, in order to provide useful information regarding the evolution of risks and capital in various scenarios (baseline and stressed).

Ongoing compliance with minimum capital requirements is monitored by the Risk Management Department, whereas the Administration Department is tasked with drafting all of the reports to be submitted to the Supervisory Authorities required under applicable legislation, ensuring their accuracy and compliance with deadlines, requesting support from the organisational units directly involved, where necessary. It is also responsible for the related databases (historical regulatory archive). Each quarter, the Risk Management Department produces specific reports for the Board of Directors, designed to verify that the capital resources available to the Group and the risk absorption associated with its activities (in short, capital adequacy ratios) are consistent with the RAF values.

Assessment and planning are closely related inasmuch as the forecasting phase must be based on knowledge of the current situation, especially as regards the measurement of risk-weighted assets (RWAs), market risk, operational risk and balance sheet items.

Compliance with capital adequacy is also guaranteed by the adoption of a payout policy aimed at observing minimum capital requirements in the medium-/long-term and detecting the potential effects of any adverse market situation.

 $<sup>^{\</sup>rm 14}~$  Ratio of total Own funds to risk-weighted assets.

# Quantitative information

#### TEMPLATE EU OV1 - OVERVIEW ON RISK-WEIGHTED **EXPOSURES (RWA)**

		RWAs	CAPITAL REQUIREMENTS	
		А	В	С
		31.12.2023	30.06.2023	31.12.2023
1	Credit risk (excluding CCR)	3,152,360	3,231,773	252,189
2	Of which the standardised approach	3,152,360	3,231,773	252,189
3	Of which the foundation IRB (FIRB) approach	-	-	-
4	Of which: slotting approach	-	-	-
EU 4a	Of which: equities under the simple risk weighted approach	-	-	-
5	Of which the advanced IRB (AIRB) approach	-	-	-
6	Counterparty credit risk - CCR	33,294	38,397	2,664
7	Of which the standardised approach	6,037	6,873	483
8	Of which internal model method (IMM)	-	-	-
EU 8a	Of which exposures to a CCP	1,861	4,148	149
EU 8b	Of which credit valuation adjustment - CVA	7,272	6,017	582
9	Of which other CCR	18,123	21,359	1,450
15	Settlement risk	-	-	-
16	Securitisation exposures in the non-trading book (after the cap)	14,443	15,888	1,155
17	Of which SEC-IRBA approach	-	-	-
18	Of which SEC-ERBA (including IAA)	10,084	10,584	807
19	Of which SEC-SA approach	4,359	5,305	349
EU 19a	Of which 1250%	-	-	-
20	Position, foreign exchange and commodities risks (Market risk)	34	4	3
21	Of which the standardised approach	34	4	3
22	Of which IMA	-	-	-
EU 22a	Large exposures	-	-	-
23	Operational risk	1,225,526	1,101,727	98,042
EU 23a	Of which basic indicator approach	-	-	-
EU 23b	Of which standardised approach	1,225,526	1,101,727	98,042
EU 23c	Of which advanced measurement approach	-	-	-
24	Amounts below the thresholds for deduction (subject to 250% risk weight) (For information)	166,395	163,690	13,312
29	Total	4,425,658	4,387,789	354,053

As at 31 December 2023, total RWAs amounted to 4,425,658 thousand euros. The most significant component of RWAs is attributable to credit risk, with a value of approximately 3,152,360 thousand euros. Row 24 is not considered in calculating the total as the value of RWAs subject to 250% weighting is already included in the previous rows.

#### **TEMPLATE EU INS1 - INSURANCE PARTICIPATIONS**

Not applicable to Banca Generali.

**TEMPLATE EU INS2 - FINANCIAL CONGLOMERATES** INFORMATION ON OWN FUNDS AND CAPITAL ADEQUACY RATIO

Not applicable to Banca Generali.

**TEMPLATE EU PV1 - PRUDENT VALUATION** ADJUSTMENTS (PVA)

Not applicable to Banca Generali.

### 6. COUNTERCYCLICAL CAPITAL BUFFER

The countercyclical capital buffer, consisting of high-quality capital, must be accumulated in periods of economic growth to cover possible future losses on the basis of a specific coefficient established on a national basis. Entities must hold a countercyclical capital buffer equal to their total risk exposure, multiplied by specific countercyclical coefficients set by the Bank of Italy and other authorities designated by individual member states. As the authority designated to adopt macro-prudential measures in the banking sector, on 22 September 2023 the Bank of Italy published a document in which it sets the Countercyclical Capital Buffer (CCyB) for the fourth quarter of 2023 (relating to exposures to Italian counterparties) at 0%.

Directive 2013/36/EU (CRD V) clarifies that the entity's specific

countercyclical buffer is equal to the weighted average of the countercyclical buffers applied in the countries in which the entity's material credit exposures are situated.

As at 31 December 2023, Banca Generali Group's specific countercyclical buffer based on the weighted average of the countercyclical buffers applied in the countries to which the entity's credit exposures are situated is 0.06%.

The detailed information in the tables below is published in accordance with Commission Implementing Regulation (EU) No. 2021/637 of 15 March 2021 and provides a detailed account of the calculation of the requirement applicable to the Group as a function of the geographical distribution of credit exposures.

# TEMPLATE EU CCYB1 - GEOGRAPHICAL DISTRIBUTION OF CREDIT EXPOSURES RELEVANT FOR THE CALCULATION OF THE COUNTERCYCLICAL BUFFER (1 OF 2)

	А	В	С	D	E	F
	EXPOSURES IN THE	BANKING BOOK	EXPOSURES IN THE	TRADING BOOK		
BREAKDOWN BY COUNTRY	EXPOSURE VALUE UNDER SA APPROACH		SUM OF LONG AND SHORT POSITIONS	EXPOSURE VALUE UNDER INTERNAL MODELS	EXPOSURES IN SECURITISATION	EXPOSURE VALUE UNDER AIRB APPROACH
Italy	2,990,540	-	3	-	95,622	3,086,164
Australia	-	-	-	-	-	_
Bulgaria	-	-	-	-	-	-
Cyprus	30	-	-	-	-	30
Czech Republic	7,512	-	-	-	-	7,512
Germany	46,978	-	-	-	-	46,978
Denmark	8,948	-	-	-	-	8,948
Estonia	12,107	-	-	-	-	12,107
France	308,744	-	-	-	-	308,744
United Kingdom	33,819	-	-	-	-	33,819
Hong Kong	126	-	-	-	-	126
Croatia	275	-	-	-	-	275
Ireland	210	_	-	-	-	210
Iceland	-	-	-	-	-	_
Lithuania	-	-	-	-	-	
Luxembourg	64,544	_	-	-	-	64,544
The Netherlands	48,536	_	-	-	-	48,536
Norway	17,640	-	-	-	-	17,640
Romania	553	-	-	-	-	553
Sweden	-	-	-	-	-	_
Slovenia	36	-	-	-	-	36
Slovakia	19,975	-	-	-	-	19,975
Other	419,986	-	-	-	-	419,986
Total	3,980,558	-	3	-	95,622	4,076,182

# TEMPLATE EU CCYB1 - GEOGRAPHICAL DISTRIBUTION OF CREDIT EXPOSURES RELEVANT FOR THE CALCULATION OF THE COUNTERCYCLICAL BUFFER (2 OF 2)

	G	Н	T	J	К	L	М
		OWN FUNDS R	EQUIREMENT				
BREAKDOWN BY COUNTRY	OF WHICH: GENERIC CREDIT EXPOSURES	OF WHICH: CREDIT EXPOSURES OF THE TRADING BOOK	OF WHICH: SECURITISATION POSITIONS IN THE BANKING BOOK	TOTAL	RISK-WEIGHTED EXPOSURE AMOUNTS	WEIGHTING FACTORS OF OWN FUND REQUIREMENT	COUNTER- CYCLICAL COEFFICIENT
Italy	174,128	-	1,155	175,284	2,191,044	88.1460%	-
Australia	-	-	-	-	-	-	1.0000%
Bulgaria	-	-	-	-	-	-	2.0000%
Cyprus	2	-	-	2	22	0.0010%	0.5000%
Czech Republic	60	-	-	60	751	0.0300%	2.0000%
Germany	710	-	-	710	8,879	0.3570%	0.7500%
Denmark	72	-	-	72	895	0.0360%	2.5000%
Estonia	97	_	-	97	1,211	0.0490%	1.5000%
France	3,064	-	-	3,064	38,303	1.5410%	0.5000%
United Kingdom	1,963	_	-	1,963	24,532	0.9870%	2.0000%
Hong Kong	4	_	-	4	44	0.0020%	1.0000%
Croatia	16	-	-	16	206	0.0080%	1.0000%
Ireland	15	-	-	15	186	0.0070%	1.0000%
Iceland	-	-	-	-	-	-	2.0000%
Lithuania	-	-	-	-	-	-	1.0000%
Luxembourg	5,062	-	-	5,062	63,275	2.5450%	0.5000%
The Netherlands	2,281	-	-	2,281	28,515	1.1470%	1.0000%
Norway	141	_	-	141	1,764	0.0710%	2.5000%
Romania	-	-	-	-	-	-	1.0000%
Sweden	-	-	-	-	-	-	2.0000%
Slovenia	3	-	-	3	36	0.0010%	0.5000%
Slovakia	160	-	-	160	1,998	0.0800%	1.5000%
Other	9,924	-	-	9,924	124,046	4.9900%	-

# TEMPLATE EU CCYB2 - AMOUNT OF INSTITUTION-SPECIFIC COUNTERCYCLICAL CAPITAL BUFFER

197,701

		A
1	Total risk exposure amount (RWA)	4,425,658
2	Specific countercyclical coefficient of the institution	0.0600%
3	Specific countercyclical capital buffer requirement of the institution	2,655

1,155

198,857

2,485,706

100.0000%

As at 31 December 2023, the value of the countercyclical capital buffer was 2,655 thousand euros.

Total

#### 7. CREDIT RISK: GENERAL INFORMATION

### Qualitative information

Credit risk is managed through the implementation of credit management processes (as provided for in the Credit and Finance Regulations, Risk Appetite Framework), which govern the origination and monitoring processes for the various portfolios (loans and securities) in the various phases, as well as the monitoring of the performing portfolio and the non-performing portfolio (NPLs).

Based on the classification rules, performing and non-performing exposures are classified into the following categories according to the instructions provided by the regulations issued by the Supervisory Authority (Bank of Italy Circular 272):

- bad loans: formally non-performing loans, consisting of cash and off-balance sheet exposures to customers who are in a state of insolvency, regardless of whether confirmed by a court, or in similar situations, and regardless of the Bank loss projections;
- 2. unlikely to pay (UTP): cash and off-balance sheet exposures for which the Bank deems it unlikely that the borrower will be capable of fulfilling all of its debt obligations (in terms of principal and/or interest) in the absence of actions such as the enforcement of guarantees. This assessment is made regardless of the presence of any past-due and unpaid amounts or instalments.
  - Classification as unlikely to pay is not necessarily tied to the explicit presence of anomalies (non-payment), but rather is linked to the existence of elements indicative of a situation of risk of default of the borrower and concerns the overall cash/on- and off-balance sheet exposures toward the same borrower:
- non-performing overdrawn and/or past-due exposures: these are cash exposures other than those classified as bad debts or unlikely-to-pay loans that are overdrawn or past due, on an ongoing basis, by more than 90 days at the reporting date or exceeding the materiality thresholds, as provided for in the regulatory definition (absolute threshold and percentage of past-due exposures). Non-performing overdrawn and/or past-due exposures may be identified in reference to either the individual borrower or individual transaction. Banca Generali adopts an approach by individual borrower, in which overruns of materiality and time thresholds are assessed at the level of the overall exposure to a counterparty, When the above conditions cease to be met, exposures continue to be classified as non-performing overdrawn and/or past-due for a further 90 days (the "cure period") before they are reclassified as performing.

Forborne positions — relating to both performing and non-performing exposures — are assigned the "forbearance" attribute. Based on the administrative classification, each quarter the Bank updates the impairment losses recognised on on-balance sheet loans to take account of the development of the situation, the guarantees covering the risk and the time horizon for recovering its loans.

In individual measurement of UTP and bad loan positions, the amount of the impairment loss on each loan is calculated as the sum of two components, the first of which is the outcome of a professional assessment by the unit responsible for managing the position resulting in an expected loss, and the other of the assessment of the amount to be recovered and the estimated recovery time. The expected loss depends on the presumed realisable value of any guarantees and the costs that it is believed will be incurred in the recovery process. The second component is calculated as the difference between the value of the loan at the time of measurement (less expected losses) and the present value of the loan based on future cash flows discounted at the original effective interest rate.

In the case of past-due positions, a provision is set aside on the basis of the value of the exposure, the expected recoverable amount and the existing guarantees.

Cash flows relating to loans expected to be recovered in the near term are not discounted.

The original effective interest rate of each loan remains unchanged over time, even if a renegotiation of the terms results in a change of the contractual rate, including if the loan becomes non-interest-bearing.

Adjustments are recognised in profit or loss.

The original value of loans is reinstated in subsequent periods, if the circumstances that gave rise to the value adjustment cease to exist and such adjustment is objectively related to an event that occurred after the adjustment was made. The reversal is recognised in profit or loss and should not exceed what the amortised cost would have been, had the impairment not been recognised.

In view of the method used to determine the presumed realisable value of non-performing exposures, the mere passage of time, with the ensuing approach of the recovery deadlines, entails an automatic reduction in the implicit financial expenses previously recognised as a reduction in the value of the loans.

Write-backs due to the passage of time are taken among reversals.

At 31 December 2023, net non-performing exposures on loans to customers amounted to 28.9 million euros, or 1.25% of total loans to customers.

The aggregate includes all the exposures originating in the portfolio of Banca del Gottardo Italia, fully covered by the loan indemnity granted by BSI S.A. <sup>15</sup> upon the sale of the said company and chiefly secured to that end by cash collateral payments by the counterparty.

Excluding positions covered by indemnities — which, as mentioned above, do not entail any risk for Banca Generali — non-performing cash positions amounted to 19.3 million euros, representing 0.8% of total net loans to customers. However,

<sup>15</sup> As of 7 April 2017, the Swiss operations of BSI S.A. were totally transferred to EFG Bank AG - Lugano Branch, as per the Swiss law on mergers.

considering positions secured by collateral or similar guarantees, which at 17.0 million euros make up approximately 88.1% of total net non-performing loans, a residual total amount of 2.3 million euros of net non-performing loans are not secured by collateral, representing 11.9% of total net non-performing loans, in addition to an entirely marginal fraction of total net loans to customers (0.1%).

By contrast, loans to banks do not include any non-performing positions.

The process of identifying non-performing loans requires constant monitoring of positions. When limits are exceeded, the most appropriate debt procedures are triggered. In general, considering that the vast majority of positions are secured by pledges of financial instruments, there are no residual debt exposures once the enforcement procedure has been concluded. If the exposure is unsecured or there is a residual unsecured exposure, the Bank can avail itself of the services of major debt collection agencies.

A position is classified as bad loan when it is no longer possible to recover the exposure from the borrower within a period of time deemed reasonable.

Moreover, with regard to the credit risk associated with financial instruments, an assessment of possible cases of impairment of debt securities measured at amortised cost is performed periodically.

Loss events include default on interest or principal payments or other situations defined a cause of default in the prospectuses for each of the issues.

Impairment indicators include a significant decline in fair value, significant reductions in creditworthiness and other available information regarding financial difficulties experienced by the issuer.

The Consolidated Financial Statements at 31 December 2023 include only one non-performing security, the Alitalia "Dolce Vita" bond, which has been fully written down. For further details, reference should be made to the subsequent chapter "Quantitative information".

In accordance with IFRS 9, the Bank has adopted an impairment model based on the concept of expected loss, which determines adjustments to performing loans on the basis of the parameters of PD (Probability of Default) and LGD (Loss Given Default) in forward-looking and point-in-time terms. Such value adjustments are determined over a time horizon of one year in the event of positions classified to Stage 1, or on a lifetime horizon, in the event of positions classified to Stage 2.

The stage assignment criteria for the portfolio of loans to customers which include current account overdraft facilities, Lombard loans, personal loans and mortgage loans take account of the counterparty's status, any forbearance measures, decline in creditworthiness compared with origination and limits exceeded for more than 30 days.

When calculating impairment, the probability of default is assigned to counterparties on the basis of their rating class (the Bank adopts a management rating model, developed with the CSE consortium) and the residual term of the loan. LGD parameter is instead determined on the basis of loan type and counterparty type, and considering whether guarantees are present. Finally, the parameter EAD (Exposure At Default) is equal to the accounting balance for demand positions, individual contractual cash flows discounted according to the internal rate of return (IRR) for term posi-

tions and the accounting balance adjusted by the regulatory Credit Conversion Factor (CCF) for off-balance sheet exposures

Within the debt securities portfolio, securities classified to the HTC and HTCS portfolios that have passed the SPPI test are instead tested for impairment.

When calculating impairment, it is fundamental to classify the staging of individual positions in order to identify any decline in creditworthiness (credit quality) between the purchase of the security and the reporting date. This process (stage assignment) determines the residual quantities and the date with which to associate the credit quality/rating upon purchase, to be compared with the credit quality/rating observed at the reporting date for the purposes of identifying any "significant decline" in credit quality.

The impairment of securities subject to the IFRS 9 rules is calculated according to the following variables:

- PD: the model adopted for calculating the probability of default (PD) to be applied to the proprietary portfolio within the impairment scope is based on an estimate of a term structure default probability for each security. The component generating the return for an operator's risk appetite is eliminated from default probability measures so as to isolate the credit component (this is known as the "real world" approach);
- LGD: the estimate of the loss given default (LGD) to be applied to the portfolio is calculated according to a deterministic approach in which the LGD parameter is assumed to be constant over the financial asset's entire time horizon as a function of the ranking of the instrument and the classification of the issuer's country;
- EAD: in the case of the proprietary finance portfolio, reference is made to the nominal value, inclusive of the coupon accrued at the measurement date, discounting both values at the security's rate of return.

Adjustments resulting from collective evaluation are recognised in profit or loss.

At annual or interim reporting dates, impairment losses or reversals are recalculated on a differential basis with reference to the entire portfolio of performing loans at that date.

# Financial assets subject to commercial renegotiations and forborne exposures

A forbearance measure is an amendment of the original contractual conditions or refinancing granted to a customer in a situation of financial distress in respect of a credit position, which would not have been granted if the customer had not been in such a situation and/or that, conversely, would have resulted in default by the customer had they not been granted.

The Bank takes an individual measurement approach to each exposure. The Bank considers an exposure forborne when one of the following conditions has been met:

- a) the amended contract has been fully or partially past due by more than 30 days at least once in the three months prior to the contractual amendment or would have been fully or partially past due by more than 30 days without the amendment;
- b) at or around the same time as an additional loan is granted, the customer repays the principal or pays the interest on another contract fully or partially past due by 30

- days at least once in the three months prior to the refinancing;
- c) the Bank approves the use of contractual clauses ("embedded clauses") in which the customer is past due by 30 days or the debtor would have been past due by 30 days without the exercise of such clauses.

This assessment is performed by a specific specialised unit of the Credit Department as regards the portfolio portion of loans to customers.

At 31 December 2023, outstanding forborne exposures in the portfolio of loans to customers were mostly classified as performing (88%), with the remainder classified as non-perform-

ing (12%). Nearly all positions were secured by collateral (primarily pledges) or similar guarantees.

Exposures subject to forbearance measures at 31 December 2023 mostly consisted (approximately 73%) of exposures in amortisation and, to a lesser extent, cash and uncommitted exposures. As for the impact on the net present value of the contractual cash flows of the forbearance measures granted over a period of 24 months, given the nature of the renegotiation transactions subject to forbearance measures, represented essentially by the renegotiation of the uncommitted cash exposure in amortising loans which remain with a variable rate, the impact of such exposures on net present value is believed not to be material.

# Quantitative information

The quantitative models governing the disclosure of information on credit quality are set out below.

#### TEMPLATE EU CR1 - PERFORMING AND NON-PERFORMING **EXPOSURES AND RELATED PROVISIONS (1 OF 3)**

		А	В	С	D	E	F
	_		GRO	SS CARRYING AMOU	NT/NOMINAL AMOU	INT	
	_	PERF	ORMING EXPOSUR	ES	NON-F	PERFORMING EXPOS	SURES
	_	C	OF WHICH STAGE 1	OF WHICH STAGE 2		OF WHICH STAGE 1	OF WHICH STAGE 2
005	Cash balances at central banks and other demand deposits	697,334	685,817	11,517	-	-	-
010	Loans and advances	2,989,764	2,735,096	235,056	44,611	1	44,610
020	Central banks	-	-	-	-	-	-
030	General governments	4	-	4	1	1	-
040	Credit institutions	384,052	378,550	5,502	_	-	-
050	Other financial corporations	315,330	292,030	6,693	1,070	-	1,070
060	Non-financial corporations	279,212	260,245	15,962	28,169	-	28,169
070	Of which SMEs	206,989	200,290	6,699	8,976	-	8,976
080	Households	2,011,167	1,804,272	206,895	15,371	-	15,371
090	Debt securities	10,193,495	10,169,295	22,162	2,642	-	2,642
100	Central banks	-	-	-	-	-	-
110	General governments	7,933,153	7,933,153	-	-	-	-
120	Credit institutions	1,849,202	1,849,202	-	_	-	_
130	Other financial corporations	361,110	359,170	1,941	-	-	-
140	Non-financial corporations	50,029	27,771	20,221	2,642	-	2,642
150	Off-balance-sheet exposures	1,147,282	1,144,283	2,998	24,078	-	24,078
160	Central banks	-	-	-	-	-	-
170	General governments	-	-	-	-	-	-
180	Credit institutions	-	-	-	-	-	_
190	Other financial corporations	45,017	44,917	100	23,345	-	23,345
200	Non-financial corporations	192,726	191,570	1,157	63	-	63
210	Households	909,538	907,797	1,741	670	-	670
220	Total as at 31.12.2023	15,027,875	14,734,491	271,733	71,331	1	71,330
	Total as at 31.12.2022	16,732,895	16,433,593	279,739	58,395	-	57,999

#### TEMPLATE EU CR1 - PERFORMING AND NON-PERFORMING **EXPOSURES AND RELATED PROVISIONS (2 OF 3)**

		G	Н	1	J	Н	L			
	_	ACC	ACCUMULATED IMPAIRMENT, ACCUMULATED NEGATIVE CHANGES IN FAIR VALUE DUE TO CREDIT RISK AND PROVISIONS							
	_		XPOSURES - ACCUMU ENT AND PROVISIONS		IMPAIRMENT, A	ING EXPOSURES - AC CCUMULATED NEGATI JE TO CREDIT RISK AN	VE CHANGES			
		OF	WHICH STAGE 1 OF	WHICH STAGE 2		OF WHICH STAGE 1	OF WHICH STAGE 2			
005	Cash balances at central banks and other demand deposits	(114)	(23)	(92)	-	-	-			
010	Loans and advances	(4,853)	(3,527)	(1,322)	(15,686)	-	(15,686)			
020	Central banks	-	-	-	-	-	-			
030	General governments	_	-	-	(1)	_	(1)			
040	Credit institutions	(164)	(119)	(45)	-	-	-			
050	Other financial corporations	(329)	(272)	(65)	(482)	-	(482)			
060	Non-financial corporations	(932)	(821)	(100)	(10,519)	_	(10,519)			
070	Of which SMEs	(606)	(521)	(84)	(1,151)	_	(1,151)			
080	Households	(3,428)	(2,315)	(1,112)	(4,684)	-	(4,684)			
090	Debt securities	(3,870)	(3,838)	(32)	(2,642)	_	(2,642)			
100	Central banks	_	-	-	-	_				
110	General governments	(1,761)	(1,761)	-	-	-				
120	Credit institutions	(1,421)	(1,421)	-	-	-				
130	Other financial corporations	(659)	(643)	(15)	-	_				
140	Non-financial corporations	(30)	(14)	(16)	(2,642)	_	(2,642)			
150	Off-balance-sheet exposures	(190)	(134)	(56)	(9,401)	-	(9,401)			
160	Central banks	-	-	-	-	-				
170	General governments	-	-	-	-	-	-			
180	Credit institutions	-	-	-	-	_	-			
190	Other financial corporations	(36)	(35)	(2)	(9,401)	-	(9,401)			
200	Non-financial corporations	(85)	(50)	(35)	-	-	-			
210	Households	(69)	(49)	(19)	-	-				
220	Total as at 31.12.2023	(9,027)	(7,522)	(1,502)	(27,729)	-	(27,729)			
	Total as at 31.12.2022	(11,734)	(10,024)	(1,710)	(16,784)	-	(16,784)			

#### TEMPLATE EU CR1 - PERFORMING AND NON-PERFORMING **EXPOSURES AND RELATED PROVISIONS (3 OF 3)**

		M	N	0
			COLLATERAL AND F	
		ACCUMULATED PARTIAL WRITE-OFF	ON PERFORMING EXPOSURES	ON NON- PERFORMING EXPOSURES
005	Cash balances at central banks and other demand deposits	-	-	-
010	Loans and advances	-	2,423,207	26,991
020	Central banks	-	-	_
030	General governments	-	-	_
040	Credit institutions	-	229,056	_
050	Other financial corporations	-	64,868	416
060	Non-financial corporations	-	270,283	17,425
070	Of which SMEs	-	202,492	7,753
080	Households	-	1,858,999	9,150
090	Debt securities	-	193,367	_
100	Central banks	-	-	_
110	General governments	-	18,768	-
120	Credit institutions	-	124,932	-
130	Other financial corporations	-	26,574	-
140	Non-financial corporations	-	23,093	-
150	Off-balance-sheet exposures		960,250	442
160	Central banks		-	-
170	General governments		-	-
180	Credit institutions		-	-
190	Other financial corporations		28,717	-
200	Non-financial corporations		178,595	20
210	Households		752,938	422
220	Total as at 31.12.2023	<u> </u>	3,576,823	27,433
	Total as at 31.12.2022	_	3,908,465	38,829

exposures was 15,027,875 thousand euros, whereas the gross

 $At 31 \, December \, 2023, the \, gross \, carrying \, amount \, of \, performing \quad carrying \, amount \, of \, performing \, exposures \, was \, 71,331 \, thousand$ euros.

#### TEMPLATE EU CR1A - MATURITY OF EXPOSURES

		А	В	С	D	Е	F
				NET EXPOSUR	E VALUE		
		ON DEMAND	< = 1 YEAR	> 1 YEAR < = 5 YEARS	> 5 YEARS	NO STATED MATURITY	TOTAL
1	Loans and advances	2,605,088	390,364	13,150	5,234	-	3,013,836
2	Debt securities	-	5,363,664	3,599,165	1,226,796	-	10,189,625
3	Total as at 31.12.2023	2,605,088	5,754,028	3,612,315	1,232,030	-	13,203,461
	Total as at 31.12.2022	2,923,096	5,613,970	3,993,703	2,182,495	-	14,713,264

At 31 December 2023, the residual term of exposures was mainly concentrated in the time buckets of less than or equal to one year and between one and five years.

#### TEMPLATE EU CR2 - CHANGES IN THE STOCK OF NON-PERFORMING LOANS AND ADVANCES

		31.12.2023
		Α
		GROSS CARRYING AMOUNT
010	Initial stock of non-performing loans and advances	54,418
020	Inflows to non-performing portfolios	10,019
030	Outflows from non-performing portfolios	(2,917)
040	Outflow due to write-off	(180)
050	Outflow due to other situations	(14,087)
060	Final stock of non-performing loans and advances	47,253

At 31 December 2023, the gross carrying amount of non-performing loans and advances was 47,253 thousand euros.

TEMPLATE EU CR2A - CHANGES IN THE STOCK OF NON-PERFORMING LOANS AND ADVANCES AND RELATED NET ACCUMULATED RECOVERIES

Not applicable to Banca Generali.

#### TEMPLATE EU CQ1 - CREDIT QUALITY OF FORBORNE EXPOSURES (1 OF 2)

		А	В	С	D		
		GROSS CA	GROSS CARRYING AMOUNT/NOMINAL AMOUNT OF EXPOSURES WITH FORBEARANCE MEASURES				
			NON-PERFORMING FORBORNS				
		PERFORMING FORBORNE		OF WHICH DEFAULTED	OF WHICH IMPAIRED		
005	Cash balances at central banks and other demand deposits	-	-	-	-		
010	Loans and advances	7,130	983	983	983		
020	Central banks	-	-	-	_		
030	General governments	-	-	-	_		
040	Credit institutions	-	-	-	_		
050	Other financial corporations	73	-	-	_		
060	Non-financial corporations	3,173	42	42	42		
070	Households	3,884	942	942	942		
080	Debt securities	-	-	-	_		
090	Loan commitments given	166	1	1	1		
100	Total as at 31.12.2023	7,296	984	984	984		
	Total as at 31.12.2022	6,875	2,379	2,379	2,379		

As at 31 December 2023 the gross carrying amount of performing exposures with forbearance measures was 7,296 thousand

euros. The gross carrying amount of non-performing exposures with forbearance measures was 984 thousand euros.

#### TEMPLATE EU CQ1 - CREDIT QUALITY OF FORBORNE EXPOSURES (2 OF 2)

		Е	F	G	Н
		NEGATIVE CHANGES IN			ED AND FINANCIAL /ED ON FORBORNE JRES
		ON PERFORMING FORBORNE EXPOSURES	ON NON-PERFORMING FORBORNE EXPOSURES		OF WHICH COLLATERAL AND FINANCIAL GUARANTEES RECEIVED ON NON-PERFORMING EXPOSURES WITH FORBEARANCE MEASURES
005	Cash balances at central banks and other demand deposits	-	-	-	-
010	Loans and advances	(75)	(331)	6,650	539
020	Central banks	-	-	-	_
030	General governments	-	-	-	-
040	Credit institutions	-	-	-	-
050	Other financial corporations	(2)	-	64	-
060	Non-financial corporations	(15)	(1)	2,828	41
070	Households	(58)	(330)	3,758	498
080	Debt securities	-	-	-	-
090	Loan commitments given	-	-	152	1
100	Total as at 31.12.2023	(75)	(331)	6,802	540
	Total as at 31.12.2022	(15)	(266)	8,095	1,987

#### **TEMPLATE EU CQ2 - QUALITY OF FORBEARANCE**

Not applicable to Banca Generali.

#### TEMPLATE EU CQ3 - CREDIT QUALITY OF PERFORMING AND NON-PERFORMING EXPOSURES BY PAST DUE DAYS (1 OF 3)

		А	В	С	D		
		GF	GROSS CARRYING AMOUNT/NOMINAL AMOUNT				
		PEF	FORMING EXPOSURES				
			NOT PAST DUE OR PAST DUE ≤ 30 DAYS	PAST DUE > 30 DAYS ≤ 90 DAYS	NON-PERFORMING EXPOSURES		
005	Cash balances at central banks and other demand deposits	697,334	697,334	-	-		
010	Loans and advances	2,989,764	2,987,176	2,589	44,611		
020	Central banks	-	-	-	-		
030	General governments	4	-	4	1		
040	Credit institutions	384,052	384,052	-	-		
050	Other financial corporations	315,330	315,323	7	1,070		
060	Non-financial corporations	279,212	279,118	94	28,169		
070	of which SMEs	206,989	206,933	56	8,976		
080	Households	2,011,167	2,008,683	2,484	15,371		
090	Debt securities	10,193,495	10,193,495	-	2,642		
100	Central banks	-	-	-	-		
110	General governments	7,933,153	7,933,153	-	-		
120	Credit institutions	1,849,202	1,849,202	-	-		
130	Other financial corporations	361,110	361,110	-	-		
140	Non-financial corporations	50,029	50,029	-	2,642		
150	Off-balance-sheet exposures	1,147,282			24,078		
160	Central banks	-			-		
170	General governments	-			_		
180	Credit institutions	-			-		
190	Other financial corporations	45,017			23,345		
200	Non-financial corporations	192,726			63		
210	Households	909,538			670		
220	Total as at 31.12.2023	15,027,875	13,878,005	2,589	71,331		
	Total as at 31.12.2022	16,732,895	15,561,257	3,834	58,395		

#### TEMPLATE EU CQ3 - CREDIT QUALITY OF PERFORMING AND NON-PERFORMING EXPOSURES BY PAST DUE DAYS (2 OF 3)

		Е	F	G	Н			
		GR	GROSS CARRYING AMOUNT/NOMINAL AMOUNT					
			NON-PERFORMING	EXPOSURES				
		UNLIKELY TO PAY THAT ARE NOT PAST DUE OR ARE PAST DUE ≤ 90 DAYS	PAST DUE > 90 DAYS ≤ 180 DAYS	PAST DUE > 180 DAYS ≤ 1 YEAR	PAST DUE > 1 YEAR ≤ 2 YEARS			
005	Cash balances at central banks and other demand deposits	-	-	-	-			
010	Loans and advances	7,636	1,502	2,486	4,637			
020	Central banks	-	-	-	-			
030	General governments	-	-	-	1			
040	Credit institutions	-	-	-	-			
050	Other financial corporations	200	2	110	43			
060	Non-financial corporations	459	1,084	1,224	2,983			
070	Of which SMEs	275	20	1,197	2,858			
080	Households	6,978	416	1,152	1,610			
090	Debt securities	-	-	-	2,642			
100	Central banks	-	-	-	-			
110	General governments	-	-	-	-			
120	Credit institutions	-	-	-	-			
130	Other financial corporations	-	-	-	-			
140	Non-financial corporations	-	-	-	2,642			
150	Off-balance-sheet exposures							
160	Central banks							
170	General governments							
180	Credit institutions							
190	Other financial corporations							
200	Non-financial corporations							
210	Households							
220	Total as at 31.12.2023	7,636	1,502	2,486	7,279			
	Total as at 31.12.2022	9,621	2,979	6,308	3,992			

#### TEMPLATE EU CQ3 - CREDIT QUALITY OF PERFORMING AND NON-PERFORMING EXPOSURES BY PAST DUE DAYS (3 OF 3)

		1	J	K	L				
		G	GROSS CARRYING AMOUNT/NOMINAL AMOUNT						
			NON-PERFORMING EXPOSURES						
		PAST DUE > 2 YEARS ≤ 5 YEARS	PAST DUE > 5 YEARS ≤ 7 YEARS	PAST DUE > 7 YEARS	OF WHICH DEFAULTED				
005	Cash balances at central banks and other demand deposits	-	-	-	-				
010	Loans and advances	27,599	453	298	44,611				
020	Central banks	-	-	-	_				
030	General governments	-	-	-	1				
040	Credit institutions	-	-	-	_				
050	Other financial corporations	558	158	-	1,070				
060	Non-financial corporations	22,404	14	-	28,169				
070	Of which SMEs	4,626	-	-	8,976				
080	Households	4,637	281	298	15,371				
090	Debt securities	-	-	-	2,642				
100	Central banks	-	-	-	-				
110	General governments	-	-	-	-				
120	Credit institutions	-	-	-	-				
130	Other financial corporations	-	-	-	-				
140	Non-financial corporations	-	-	-	2,642				
150	Off-balance-sheet exposures				748				
160	Central banks				_				
170	General governments				-				
180	Credit institutions				-				
190	Other financial corporations				15				
200	Non-financial corporations				63				
210	Households				670				
220	Total as at 31.12.2023	27,599	453	298	48,001				
	Total as at 31.12.2022	31,177	310	32	58,395				

#### TEMPLATE EU CQ4 - QUALITY OF NON-PERFORMING **EXPOSURES BY GEOGRAPHY (1 OF 2)**

	Α	В	С	D
-		GROSS CARRYING/NOMI	NAL AMOUNT	
-		OF WHICH: NON-PER	FORMING	
			OF WHICH: DEFAULTED	OF WHICH: SUBJECT TO IMPAIRMENT
On-balance-sheet exposures	13,230,512	47,253	47,253	13,210,927
Italy	8,791,585	45,390	45,390	8,774,973
Spain	1,242,640	-	-	1,242,640
France	778,600	-	-	778,600
Germany	185,738	-	-	185,738
Austria	184,469	-	-	184,469
Poland	150,633	-	-	150,633
Luxembourg	143,401	-	-	143,401
Bulgaria	110,744	-	-	110,744
Finland	100,307	-	-	100,307
Lithuania	80,867	-	-	80,867
United Kingdom	70,362	-	-	70,362
Hungary	68,077	-	-	68,077
Latvia	58,302	-	-	58,302
Greece	53,653	-	-	53,653
Slovakia	50,178	-	-	50,178
Other countries	1,160,956	1,863	1,863	1,157,982
Off-balance-sheet exposures	1,171,360	24,078	748	
Italy	1,133,977	748	748	
Spain	359	-	-	
France	-	-	-	
Germany	60	-	-	
Austria	-	-	-	
Poland	15	-	-	
Luxembourg	23,464	23,330	-	
Bulgaria	-	-	-	
Finland	-	-	-	
Lithuania	-	-	-	
United Kingdom	912	-	-	
Hungary	-	-	-	
Latvia	-	-	-	
Greece	51	-	-	
Slovakia	-	-	-	
Other countries	12,522	-	-	
Total as at 31.12.2023	14,401,872	71,331	48,001	13,210,927

#### TEMPLATE EU CQ4 - QUALITY OF NON-PERFORMING **EXPOSURES BY GEOGRAPHY (2 OF 2)**

	Е	F	G
	ACCUMULATED IMPAIRMENT	OFF-BALANCE SHEET COMMITMENTS AND FINANCIAL	ACCUMULATED NEGATIVE CHANGES IN FAIR VALUE DUE TO CREDIT RISK ON NON-PERFORMING EXPOSURES
On-balance-sheet exposures	(27,051)		-
Italy	(24,343)		_
Spain	(331)		-
France	(234)		-
Germany	(124)		-
Austria	(161)		-
Poland	(42)		-
Luxembourg	(36)		-
Bulgaria	(109)		-
Finland	(132)		-
Lithuania	(17)		-
United Kingdom	(51)		-
Hungary	(85)		_
Latvia	(17)		-
Greece	(12)		-
Slovakia	(13)		_
Other countries	(1,344)		-
Off-balance-sheet exposures		(9,591)	
Italy		(190)	
Spain		-	
France		-	
Germany		-	
Austria		-	
Poland		-	
Luxembourg		(9,401)	
Bulgaria		-	
Finland		-	
Lithuania		-	
United Kingdom		-	
Hungary		-	
Latvia		-	
Greece		-	
Slovakia		-	
Other countries		-	
Total as at 31.12.2023	(27,051)	(9,591)	-

Table EU CQ4 shows all countries that have a gross carrying amount of exposures in the financial statements of over 50 million euros. The largest exposures are to Italy, Spain and France.

#### TEMPLATE EU CQ5 - CREDIT QUALITY OF LOANS AND ADVANCES BY INDUSTRY

		Α	В	С	D	Е	F
			GROSS CARRYIN	G AMOUNT			ACCUMULATED
			OF WHICH: NON-PE	RFORMING	05.00.000		NEGATIVE CHANGES IN FAIR
				OF WHICH: DEFAULTED	OF WHICH: LOANS AND ADVANCES SUBJECT TO IMPAIRMENT	ACCUMULATED IMPAIRMENT	VALUE DUE TO CREDIT RISK ON NON-PERFORMING EXPOSURES
010	Agriculture, forestry and fishing	18,621	1	1	18,621	(117)	-
020	Mining and quarrying	2,132	-	-	2,132	(2)	-
030	Manufacturing	40,438	4,891	4,891	40,438	(876)	-
040	Electricity, gas, steam and air conditioning supply	3,312	-	-	3,312	(1)	-
050	Water supply	58	1	1	58	(1)	-
060	Construction	33,274	11,171	11,171	33,274	(7,034)	-
070	Wholesale and retail trade	39,531	1,034	1,034	39,531	(744)	-
080	Transport and storage	3,064	72	72	3,064	(29)	-
090	Accommodation and food service activities	12,900	184	184	12,900	(108)	-
100	Information and communication	5,941	416	416	5,941	(77)	-
110	Financial and insurance activities	638	-	-	638	-	-
120	Real estate activities	81,521	7,860	7,860	81,521	(1,290)	-
130	Professional, scientific and technical activities	25,748	633	633	24,812	(268)	-
140	Administrative and support service activities	4,675	106	106	4,675	(52)	-
150	Public administration and defence, compulsory social security	-	-	-	-	-	-
160	Education	238	4	4	238	(2)	_
170	Human health services and social work activities	3,388	11	11	3,388	(22)	-
180	Arts, entertainment and recreation	16,370	-	-	16,370	(71)	-
190	Other services	15,533	1,784	1,784	15,533	(758)	-
200	Total as at 31.12.2023	307,380	28,169	28,169	306,445	(11,451)	-
	Total as at 31.12.2022	357,704	28,588	28,588	356,768	(10,527)	-

#### TEMPLATE EU CQ6 - COLLATERAL VALUATION - LOANS AND **ADVANCES**

Not applicable to Banca Generali.

#### TEMPLATE EU CQ7 - COLLATERAL OBTAINED BY TAKING POSSESSION AND EXECUTION PROCESSES

Banca Generali does not operate in this area.

TEMPLATE EU CQ8 - COLLATERAL OBTAINED BY TAKING POSSESSION AND EXECUTION PROCESSES - VINTAGE **BREAKDOWN** 

Not applicable to Banca Generali.

**TEMPLATE EU CR10 - SPECIALISED LENDING** AND EQUITY EXPOSURES UNDER THE SIMPLE **RISK WEIGHTED APPROACH** 

Not applicable to Banca Generali.

### 8. CREDIT RISK: USE OF ECAIs

# **Qualitative information**

Banca Generali Group adopts the ratings provided by the following external rating agencies in determining the credit risk weightings under the standardised method:

- > Moody's Investors Service for all regulatory portfolios;
- Moody's Investors Service, Standard & Poor's Rating Service and Fitch Ratings for the portfolio of "securitisation positions".

The following table shows the regulatory asset classes for which each external rating agency or agency for export credits is used, along with the respective ratings characteristics.

ECA/ECAI	TYPES OF RATING
Moody's Investors Service	Solicited/unsolicited
Moody's Investors Service	Solicited
Moody's Investors Service Standard & Poor's Rating Service Fitch Ratings	Solicited
Moody's Investors Service Standard & Poor's Rating Service Fitch Ratings	Solicited
	Moody's Investors Service  Standard & Poor's Rating Service Fitch Ratings  Moody's Investors Service Standard & Poor's Rating Service Standard & Poor's Rating Service

The UCITS portfolio includes the Forward Fund, subscribed in October 2021 for an initial amount of 378 million euros, as part of the restructuring of a portfolio of senior notes issued by some special-purpose vehicles in the securitisation of health-

care receivables. Additional units for 112 million euros were subscribed in 2022. At the end of 2023, the value of the fund was 483.5 million euros, with approximately 5.0 million euro capital gain.

# Quantitative information

#### TEMPLATE EU CR4 - STANDARDISED APPROACH - CREDIT RISK EXPOSURE AND CRM EFFECTS

		А	В	С	D	E	F
		EXPOSURES BEFO	RE CCF AND CRM	EXPOSURES BEFO	RE CCF AND CRM	RWAs AND RW	A DENSITY
EXPC	SURES CLASSES	ON- BALANCE-SHEET EXPOSURES	OFF- BALANCE-SHEET EXPOSURES	ON- BALANCE-SHEET EXPOSURES	OFF- BALANCE-SHEET EXPOSURES	RWAs	RWA DENSITY
1	Central governments or central banks	8,150,530	-	8,361,493	-	169,645	2.0289%
2	Regional governments or local authorities	149,291	-	149,291	-	-	_
3	Public sector entities	66,083	-	66,083	-	1,510	2.2857%
4	Multilateral development banks	97,721	-	97,721	-	4,020	4.1137%
5	International organisations	386,272	-	386,272	-	-	_
6	Institutions	1,180,111	20	1,064,979	-	425,112	39.9174%
7	Corporates	1,523,147	318,830	1,081,168	22,890	984,364	89.1587%
8	Retail	927,069	853,352	579,803	25,002	448,783	74.2029%
9	Secured by mortgages on immovable property	288,761	-	288,560	-	101,800	35.2785%
10	Exposures in default	28,306	1,143	10,112	22	12,710	125.4172%
11	Higher-risk categories	777	-	27	-	41	150.0018%
12	Covered bonds	858,858	-	858,858	-	90,819	10.5744%
13	Institutions and corporates with a short-term credit assessment	-	-	-	-	-	-
14	Collective investments undertakings	487,277	-	487,277	-	465,160	95.4611%
15	Equity	32,669	-	32,669	-	40,075	122.6681%
16	Other items	584,786	-	584,786	-	408,322	69.8243%
17	Total as at 31.12.2023	14,761,658	1,173,345	14,049,100	47,914	3,152,360	22.3619%
	Total as at 31.12.2022	16,249,373	1,194,614	15,655,624	32,754	3,422,279	21.8141%

The table represents the value of the exposure pre- and post-implementation of conversion factors and CRM techniques, as well as the value of the RWA and RWA density calculated as the ratio of column E to the sum of columns C and D. This model takes account solely of credit risk and therefore excludes the calculation of counterparty risk.

At 31 December 2023, total exposures following application of conversion factors and CRM techniques amounted to approximately 14,097,014 thousand euros. The RWA value is approximately 3,152,360 thousand euros, with an RWA density value of approximately 22.36%.

The following table shows the value of the exposure for open credit risk only for all weighting buckets. Most exposures are

allocated to the 0% and 100% weighting buckets. Exposures not rated by an ECAI make up around 20% of the total.

#### TEMPLATE EU CR5 - STANDARDISED APPROACH (1 OF 3)

		А	В	С	D	Е	F
	_		CLASSES OF	CREDIT WORTHINES	SS (WEIGHTING FACT	ORS)	
EXPO	SURES CLASSES	0%	2%	4%	10%	20%	35%
1	Central governments or central banks	8,258,081	-	-	-	26,509	-
2	Regional governments or local authorities	149,291	-	-	-	-	-
3	Public sector entities	63,062	-	-	-	-	-
4	Multilateral development banks	77,621	-	-	-	20,100	_
5	International organisations	386,272	-	-	-	-	_
6	Institutions	-	-	-	-	457,772	-
7	Corporates	44	-	-	-	67,357	_
8	Retail	-	-	-	-	-	_
9	Secured by mortgages on immovable property	-	-	-	-	-	273,820
10	Exposures in default	-	-	-	-	-	-
11	Higher-risk categories	-	-	-	_	-	-
12	Covered bonds	-	-	-	838,875	10,200	-
13	Institutions and corporates with a short-term credit assessment	-	-	-	-	-	-
14	Collective investment undertakings	85,476	-	-	-	43,497	6,048
15	Equity	-	-	-	-	-	_
16	Other items	29,939	-	-	-	183,156	-
17	Total as at 31.12.2023	9,049,786	-	-	838,875	808,591	279,868
	Total as at 31.12.2022	10,086,718	_	-	1,075,747	949,739	315,399

#### TEMPLATE EU CR5 - STANDARDISED APPROACH (2 OF 3)

		G	Н	I	J	K	L
	_		CLASSES OF	CREDIT WORTHINE	SS (WEIGHTING FACT	ORS)	
EXPO	OSURES CLASSES	50%	70%	75%	100%	150%	250%
1	Central governments or central banks	9,983	-	-	5,299	-	61,621
2	Regional governments or local authorities	-	-	-	-	-	-
3	Public sector entities	3,021	-	-	-	-	-
4	Multilateral development banks	-	-	-	-	-	-
5	International organisations	-	-	-	-	-	-
6	Institutions	547,298	-	-	59,909	-	-
7	Corporates	78,517	39,999	-	918,141	-	-
8	Retail	-	-	604,804	-	-	-
9	Secured by mortgages on immovable property	14,740	-	-	-	-	-
10	Exposures in default	-	-	-	4,982	5,152	-
11	Higher-risk categories	-	-	-	-	27	-
12	Covered bonds	9,782	-	-	-	-	-
13	Institutions and corporates with a short-term credit assessment	-	-	-	-	-	-
14	Collective investment undertakings	49,436	-	117	45,334	257,278	-
15	Equity	-	-	-	27,732	-	4,937
16	Other items	-	-	-	371,691	-	-
17	Total as at 31.12.2023	712,777	39,999	604,922	1,433,088	262,457	66,558
	Total as at 31.12.2022	579,786	57,580	722,613	1,498,485	336,040	65,928

#### TEMPLATE EU CR5 - STANDARDISED APPROACH (3 OF 3)

		М	N	0	Р	Q
		CLASSES OF CREDIT W	ORTHINESS (WEIGHT	TING FACTORS)		OF WHICH:
EXPO	SURES CLASSES	370%	1250%	OTHER	TOTAL	WITHOUT RATING
1	Central governments or central banks	-	-	-	8,361,493	1,699
2	Regional governments or local authorities	-	-	-	149,291	-
3	Public sector entities	-	-	-	66,083	-
4	Multilateral development banks	-	-	-	97,721	-
5	International organisations	-	-	-	386,272	-
6	Institutions	-	-	-	1,064,979	90,875
7	Corporates	-	-	-	1,104,058	1,102,876
8	Retail	-	-	-	604,804	604,804
9	Secured by mortgages on immovable property	-	-	-	288,560	288,560
10	Exposures in default	-	-	-	10,134	10,134
11	Higher-risk categories	-	-	-	27	27
12	Covered bonds	-	-	-	858,858	-
13	Institutions and corporates with a short-term credit assessment	-	-	-	-	-
14	Collective investment undertakings	-	91	-	487,277	111,809
15	Equity	-	-	-	32,669	31,486
16	Other items	-	-	-	584,786	584,726
17	Total as at 31.12.2023	-	91	-	14,097,013	2,826,997
	Total as at 31.12.2022	-	347	-	15,688,378	3,064,942

## 9. CREDIT RISK MITIGATION TECHNIQUES

### Qualitative information

Banca Generali Group does not use on- or off-balance sheet netting techniques.

Within the framework of the various credit risk mitigation techniques envisaged in applicable supervisory regulations, Banca Generali Group favours the adoption of the following credit protection instruments:

- collateral consisting of instruments such as shares, government and other bonds, and UCITS units, including those held within the framework of portfolio management schemes:
- mortgages;
- personal guarantees.

These are in addition to:

- > the personal credit protections of the Central Guarantee Fund for loans to SMEs that fall within the measures in support of the economy impacted by the Covid-19;
- the SACE guarantee provided for export credit facilities (without-recourse advance on export loans).

The credit risk mitigation instruments used by the Banking Group refer solely to loans to customers.

The Group uses the instruments shown in the following table as collateral and personal guarantees.

#### **COLLATERAL GUARANTEES USED BY THE GROUP**

GUARANTEE DESCRIPTION	CATEGORY CIRCULAR No. 285/2013
First lien on property	Mortgages on property - secured guarantee
Second or inferior lien on real property	Mortgages on property - secured guarantee
Legal mortgages on property	Mortgages on property - secured guarantee
Pledge on listed shares	Financial collateral
Pledge on cash	Financial collateral
Pledge on government securities and third-party bonds	Financial collateral
Pledge on securities	Financial collateral
Pledge on funds/Sicav units	Financial collateral
Revolving pledge on securities account under administration	Financial collateral
Pledge on assets under management	Financial collateral
Pledge on Genertellife traditional life insurance products	Financial collateral
Surety	Unsecured guarantee
Risk Participation - Parent Company	Unsecured guarantee
Indemnity	Unsecured guarantee
Guarantee Fund Surety	Central Government Personal Guarantee
SACE Surety	Central Government Personal Guarantee

The pledged instruments indicated above, in order to be eligible for credit risk mitigation techniques, must meet the requirements established by existing regulations (CRR – Regulation EU 2013/575). The eligibility rules are defined and implement-

ed in the Bank's IT systems responsible for calculating capital requirements.

In addition to collateral, the Bank uses personal guarantees in the form of sureties to a minor extent.

When a new mitigation instrument is proposed, the following checks are performed to determine whether the instrument is admissible in accordance with legislative requirements:

- where necessary, the Legal Affairs Department examines the contractual documentation to assess whether the requirements of legal certainty and promptness of liquidation have been satisfied and updates or drafts the said documentation:
- > the Credit Department:
  - supports the Legal Affairs Department with drafting non-standard contracts associated with the collateral type;
  - verifies that the general and specific requirements imposed by law have been met;
  - ensures that existing credit processes involving the acquisition, management and enforcement of the collateral types being analysed are consistent and effective.

The Risk Management Department, with support from the Compliance Function, as second-line control function, examines the checks performed by the above departments in order to validate satisfaction of the general and specific legislative requirements.

Each year, the Credit Department verifies the types of collateral included in the system and, following consultation with the Risk Management Department, as well as with the Compliance Function, where appropriate, requests that the Processes and Systems Coordination Department update the collateral types included in the procedure.

Each department involved in the process is generally responsible for reporting changes in applicable legislation that require verification of the types of collateral admitted and their eligibility for CRM purposes.

The Group attaches extreme importance to reviewing the proper acquisition and management of collateral and personal guarantees owing to their role in safeguarding credit and reducing the associated risk, which is reflected in the mitigation of the capital requirements imposed by banking supervisory regulations.

The process of acquiring and managing guarantees, which is reported to the Credit Department, ensures:

- proper, thorough and prompt recognition/recording in the dedicated applications of the review of individual collateral contracts and the associated set of necessary information;
- the proper acquisition and filing of documentation regarding specific collateral;
- the consistency with current market values of the values indicated upon approval on the basis of the guarantee; this review is conducted on a weekly basis;

- measures where there are discrepancies between the initial value of the guarantee and its market value (net of allowed disparities) in excess of the pre-determined threshold, with the twofold goal of requesting and obtaining from the pledgor the replenishment of the guarantee and proportionally reducing the credit granted;
- verification of the quality of the guarantees acquired (possibility of foreclosure and concentration) on the basis of the Risk Appetite Framework approved by the Board of Directors.

In the case of mortgages of property, it particularly bears considering that the Bank normally grants loans intended solely for the purchase of first homes; all other cases are marginal. To determine the precautionary prudential value of the property to be mortgaged, Banca Generali draws on support from CRIF S.p.A., a leading Italian provider of credit information, business information and decision-making support systems. By means of a formal process, channelled through the information technology procedures made available by the information technology outsourcer CSE, the Bank requests evaluations of the properties to be mortgaged in each case. Through its network of independent experts<sup>16</sup>, CRIF provides the Bank with a full, thorough appraisal, accompanied by complete checks of the property's urban planning and administrative compliance, culminating in an indication of the property's value on a prudent and conservative basis. Residential mortgage loans cover no more than 80% of the market value of the mortgaged properties and/or the cost of the work to be done on them, including the cost of the land or the property to be renovated. For other types of loans, the maximum amount is 50% of market value, as defined above, always in accordance with best practices in terms of loan payments as a proportion of income.

The appraisal is part of a guarantee management process that also includes the acquisition, control and enforcement of guarantees

In the case of a mortgage, once the loan is approved a preliminary notary's report is requested to verify the degree of mortgage registered and establish the actual extent and ownership of the property to be mortgaged. This report — issued by a Notary — certifies whether the property to be mortgaged is encumbered (by mortgages, foreclosures, etc.) and/or subject to detrimental transactions.

Following the actual deed of sale and the subsequent mortgage financing, the Notary issues a copy true to the original of the deed and registers the mortgage, delivering the mortgage registration note to the Bank.

The copy true to the original of the mortgage deed is the document that, if it becomes necessary to enforce the mortgage, allows the Bank to exercise its rights by initiating the foreclosure procedure. The registration note represents confirmation that the mortgage has been registered with the property register archive or that the mortgage right has been registered in the areas subject to land register.

The Bank draws on the support of CRIF, which verifies the value of mortgaged properties. In particular, the value of properties is verified annually.

The organisational units within the Credit Department select the properties to be appraised; CRIF then proceeds to the appraisal using statistical methods or drawing on a network of independent experts. Forms of collateral other than mortgages used by the Group as credit risk mitigation techniques are managed as the underlying financial instrument.

Once the documentation is approved, the Credit Department's organisational units prepare the deed of pledge to be signed by the customer. The deed specifies the guarantee to be acquired and the type of legal relationship.

The customer signs the deed of pledge. The Credit Department's organisational units then verify that the customer has placed his signatures on the deed and establish the certified date of execution of the deed.

The type of collateral determines the statutes that govern the legal and operating consummation of the pledge, so as to consolidate the guarantee and making the underlying instruments unavailable to the client.

The creation of dedicated securities accounts prevents the client from trading the pledged financial instruments, since it is no longer possible to perform trades directly involving such accounts, with the exception of revolving collateral, in which the client may replace the pledged assets in view of optimal asset allocation, in accordance with the limits set forth by the policies in force from time to time, but may not under any circumstances release collateral or transfer financial instruments (in such cases, the value of the entire securities account is posted as collateral). Except for revolving pledges, any requests to unfreeze the pledged securities portfolio must be authorised by the Credit Department's organisational units.

Financial instruments in the securities account are assigned values on a daily basis through the updated data received from the Info Providers (e.g.: Telekurs).

The value of each financial instrument provided as collateral is subject to a prudential haircut, at a percentage that varies according to the underlying risk level, in most cases ranging from 10% to 40%; in some cases, this percentage may even be higher, in consideration of particular circumstances. Monitoring is carried out on a weekly basis.

Monitoring of financial collateral entails an escalation involving first-line and second-line functions. With a frequency determined in an internal policy, the organisational structures under the responsibility of the Credit Department query IT systems to verify that the value of guarantees does not fall below tolerance and adequacy (loan-to-value) thresholds over time. As limited to revolving portfolios of assets under administration, it is periodically verified whether any breaches have occurred due to exceeding the established concentration limits.

Where this occurs, the actions envisaged in the internal policy to remedy them (such as replenishment of guarantees) are taken.

If the borrower defaults, the Bank may enforce the guarantee with the timing and in the manner provided for in the internal policy, in accordance with the legislation in effect from time to time.

At 31 December 2023, Banca Generali Group did not include credit derivatives among financial instruments that may be acquired as guarantees. Such instruments included, without limitation, shares, government and other bonds, UCITS units, including where held within the framework of portfolio management, mortgages, personal guarantees and guarantees provided by central governments or similar entities.

<sup>&</sup>lt;sup>16</sup> "Independent expert" is defined as a person with the necessary qualifications, skills and experience to conduct an appraisal, not having taken part in the loan approval process and not being involved in the monitoring thereof.

# Quantitative information

#### **TEMPLATE EU CR3 - CRM TECHNIQUES - OVERVIEW**

		А	В	С	D	Е
				SECURED CARE	RYING AMOUNT	
		_			OF WHICH SECURE GUARAN	
		UNSECURED CARRYING AMOUNT		OF WHICH SECURED BY COLLATERAL		OF WHICH SECURED BY CREDIT DERIVATIVES
1	Loans and advances	1,260,858	2,450,198	2,378,865	71,333	_
2	Debt securities	9,996,257	193,367	-	193,367	
3	Total as at 31.12.2023	11,257,116	2,643,565	2,378,865	264,700	_
4	Of which: non-performing exposures	1,934	26,991	18,074	8,917	-
EU-5	Of which: defaulted	1,934	26,991			
	Total as at 31.12.2022	12,495,728	3,095,227	2,742,243	352,985	_

The table shows the carrying amount of secured and unsecured exposures falling with the CRM techniques. In particular, at 31 December 2023 the carrying amount of unsecured exposures

was approximately 11,257,116 thousand euros, while the carrying amount of secured exposures was approximately 2,643,565 thousand euros.

#### 10. COUNTERPARTY RISK

# **Qualitative information**

In accordance with applicable legislation, counterparty risk is calculated for the following categories of transactions:

- derivative financial and credit instruments traded over the counter (OTC);
- securities financing transactions ("SFTs", i.e., repurchase agreements and securities lending);
- > transactions with medium-to-long term settlement.

The OTC derivatives in the first point refer solely to exposures to institutional counterparties for portfolio hedging purposes, whereas transactions with medium-/long-term settlement refer to derivatives only. Each counterparty is assigned an operating limit set at the level of the credit facility, identified based on a specific assessment, authorisation and approval process carried out by the competent bodies.

The Bank has not adopted specific measures for unfavourable correlation risk (general wrong-way risk), and there are no positions exposed to specific wrong-way risk.

The Risk Management Department is responsible for ensur-

ing second-line checks on the proper use of the credit facilities approved, as well as for monitoring changes in the ratings of borrowers in order to take action where a change results in a credit rating that is no longer consistent with the amount of the existing credit facility.

Any overlimits detected are promptly reported to the contact persons identified by the process (according to a specific escalation sequence) for ensuring timely remedial action.

With regard to repurchase agreement transactions, the Bank has global market purchase agreements (GMRAs) in place, in addition to MTS Repo transactions with central counterparties, and with reference to derivatives the Bank enters into netting agreements such as ISDA/CSA (International Swaps and Derivatives Association/Credit Support Annex) contracts. With regard to the impact in terms of the collateral that the Group would need to provide in the event of a downgrading of its credit rating, the agreements do not require the Bank to increase the amount of collateral to be provided in the event of a downgrading of Assicurazioni Generali.

## **Quantitative information**

TEMPLATE EU CCR1 - ANALYSIS OF CCR EXPOSURE BY APPROACH (1 OF 2)

		А	В	С	D
		REPLACEMENT COST (RC)	POTENTIAL FUTURE EXPOSURE (PFE)	EEPE	ALPHA USED FOR COMPUTING REGULATORY EXPOSURE VALUE
EU-1	EU - Original Exposure Method (for derivatives)	-	-		1.4
EU-2	EU - Simplified SA-CCR (for derivatives)	-	-		1.4
1	SA-CCR (for derivatives)	1,531	7,468		1.4
2	IMM (for derivatives and SFTs)			-	_
2a	Of which: securities financing transactions netting sets			-	
2b	Of which: derivatives and long settlement transactions netting sets			-	
2c	Of which: from contractual cross-product netting sets			-	
3	Financial collateral simple method (for SFTs)				
4	Financial collateral comprehensive method (for SFTs)				
5	VaR for SFTs				
6	Total as at 31.12.2023				
	Total as at 31.12.2022				

#### TEMPLATE EU CCR1 - ANALYSIS OF CCR EXPOSURE BY APPROACH (2 OF 2)

		E	F	G	Н
	-	EXPOSURE VALUE PRE-CRM	EXPOSURE VALUE POST-CRM	EXPOSURE	RWEA
EU-1	EU - Original Exposure Method (for derivatives)	-	-	-	-
EU-2	EU - Simplified SA-CCR (for derivatives)	-	-	-	_
1	SA-CCR (for derivatives)	28,478	12,598	12,598	6,037
2	IMM (for derivatives and SFTs)	-	-	-	_
2a	Of which securities financing transactions netting sets	-	-	-	_
2b	Of which derivatives and long settlement transactions netting sets	-	-	-	-
2c	Of which from contractual cross-product netting sets	-	-	-	_
3	Financial collateral simple method (for SFTs)	-	-	-	_
4	Financial collateral comprehensive method (for SFTs)	703,362	39,367	39,353	18,123
5	VaR for SFTs	-	-	-	_
6	Total as at 31.12.2023	731,841	51,966	51,951	24,160
	Total as at 31.12.2022	952,381	83,595	83,514	19,468

At 31 December 2023, the value of the post-CRM exposure to counterparty risk was approximately 51,966 thousand euros, whereas total RWEAs stood at approximately 24,160 thousand

#### TEMPLATE EU CCR2 - CVA CAPITAL CHARGE

		31.12.2023		31.12.2	022	
		A B		А	В	
		EXPOSURE VALUE	RWEAs	EXPOSURE VALUE	RWAs	
1	Total portfolios subject to the advanced method	-	-	-	-	
2	(i) VaR component (including the 3× multiplier)		-		_	
3	(ii) SVaR component (including the 3× multiplier)		-		_	
4	All portfolios subject to the standardised method	35,109	7,272	82,805	4,968	
EU4	Based on the original exposure method	-	-	-	_	
5	Total subject to the CVA capital charge	35,109	7,272	82,805	4,968	

At 31 December 2023, the value of the RWA for the CVA risk was approximately 7,272 thousand euros, up compared to 31 December 2022.

#### TEMPLATE EU CCR3 - STANDARDISED APPROACH - CCR EXPOSURES BY REGULATORY PORTFOLIO AND RISK (1 OF 2)

CLASSES	OF CREDIT	WORTHINES	S (WEIGHTI	NG FACTORS)

	_	А	В	С	D	Е	F
EXPO	OSURE CLASSES	0%	2%	4%	10%	20%	50%
1	Central governments or central banks	-	-	-	-	-	-
2	Regional governments or local authorities	-	-	-	-	-	-
3	Public sector entities	-	-	-	-	-	-
4	Multilateral development banks	-	-	-	-	-	-
5	International organisations	-	-	-	-	-	-
6	Institutions	-	21,276	14,424	-	23,922	6,517
7	Corporates	-	-	-	-	-	3,048
8	Retail	-	-	-	-	-	-
9	Institutions and corporates with a short-term credit assessment	-	-	-	-	-	-
10	Other items	-	-	-	-	-	-
11	Total as at 31.12.2023	-	21,276	14,424	-	23,922	9,565
11	Total as at 31.12.2022	-	78,620	22,381	-	76,910	4,958

#### TEMPLATE EU CCR3 - STANDARDISED APPROACH - CCR EXPOSURES BY REGULATORY PORTFOLIO AND RISK (2 OF 2)

#### CLASSES OF CREDIT WORTHINESS (WEIGHTING FACTORS)

	G	Н	ı	J	K	L
SURE CLASSES	70%	75%	100%	150%	OTHERS	TOTAL EXPOSURE VALUE
Central governments or central banks	-	-	-	-	-	-
Regional governments or local authorities	-	-	-	-	-	-
Public sector entities	-	-	-	-	-	-
Multilateral development banks	-	-	-	-	-	-
International organisations	-	-	-	-	-	-
Institutions	-	-	444	-	-	66,583
Corporates	-	-	5,168	-	-	8,216
Retail	-	12,804	-	-	_	12,804
Institutions and corporates with a short-term credit assessment	-	-	-	-	-	_
Other items	-	-	-	49	-	49
Total as at 31.12.2023	-	12,804	5,613	49	-	87,651
Total as at 31.12.2022	-	134	1,512	-	-	184,515
	or central banks  Regional governments or local authorities  Public sector entities  Multilateral development banks International organisations Institutions  Corporates  Retail Institutions and corporates with a short-term credit assessment  Other items  Total as at 31.12.2023	Central governments or central banks  Regional governments or local authorities  Public sector entities  Public sector entities  International organisations  Institutions  Corporates  Retail  Institutions and corporates with a short-term credit assessment  Other items  Total as at 31.12.2023	Central governments or central banks  Regional governments or local authorities  Public sector entities	Central governments	Central governments   Central governments	Central governments

The table shows the values of exposures to counterparty risk, largest exposures were included in the 2% and 20% weighting broken down by weighting bucket. At 31 December 2023, the buckets.

#### TEMPLATE EU CCR4 - IRB APPROACH - CCR EXPOSURES BY EXPOSURE CLASS AND PD SCALE

Not applicable to Banca Generali.

#### TEMPLATE EU CCR5 - COMPOSITION OF COLLATERAL FOR CCR EXPOSURES (1 OF 2)

		А	В	С	D	
COLLATERAL USED IN DERIVATIVE TRANSACTIONS						
		FAIR VALUE OF COLLA	FAIR VALUE OF COLLATERAL RECEIVED		FAIR VALUE OF POSTED COLLATERAL	
CC	DLLATERAL TYPE	SEGREGATED	UNSEGREGATED	SEGREGATED	UNSEGREGATED	
1	Cash – domestic currency	125,217	-	-	-	
2	Cash – other currencies	-	-	-	_	
3	Domestic sovereign debt	-	-	-	-	
4	Other sovereign debt	-	-	-	_	
5	Government agency debt	-	-	-	_	
6	Corporate bonds	-	-	-	_	
7	Equity securities	-	-	-	-	
8	Other collateral	-	-	-	_	
9	Total as at 31.12.2023	125,217	-	-	_	
	Total as at 31.12.2022	-	-	-	-	

#### TEMPLATE EU CCR5 - COMPOSITION OF COLLATERAL FOR CCR EXPOSURES (2 OF 2)

		Е	F	G	Н
	COLLATERAL USED IN SFTs				
		FAIR VALUE OF COLLATERAL RECEIVED		FAIR VALUE OF POSTED COLLATERAL	
CO	LLATERAL TYPE	SEGREGATED	UNSEGREGATED	SEGREGATED	UNSEGREGATED
1	Cash – domestic currency	-	_	-	_
2	Cash – other currencies	-	-	-	_
3	Domestic sovereign debt	-	-	-	2,943,827
4	Other sovereign debt	-	-	-	_
5	Government agency debt	-	-	-	_
6	Corporate bonds	-	253,629	-	174,253
7	Equity securities	-	-	-	_
8	Other collateral	-	-	-	285,261
9	Total as at 31.12.2023	-	253,629	-	3,403,341
	Total as at 31.12.2022	-	397,941	-	3,343,496

At 31 December 2023, the fair value of collateral received was approximately 253,629 thousand euros, whereas the fair value of collateral provided was approximately 3,403,341 thousand

#### TEMPLATE EU CCR6 - CREDIT DERIVATIVES EXPOSURES

Not applicable to Banca Generali.

#### **TEMPLATE EU CCR7 - RWEA FLOW STATEMENTS** OF CCR EXPOSURES UNDER THE IMM

Not applicable to Banca Generali.

## TEMPLATE EU CCR8 - EXPOSURES TO CCPs

		31.12.2023	31.12.2023		2
		А	В	А	В
		EXPOSURE VALUE	RWEA	EXPOSURE VALUE	RWEA
1	Exposures to QCCPs (total)		1,861		2,855
2	Exposures for trades at QCCPs (excluding initial margin and default fund contributions); of which	35,700	1,002	101,001	2,468
3	i) OTC derivatives	14,424	577	22,381	895
4	ii) Exchange-traded derivatives	-	-	-	-
5	iii) SFTs	21,276	426	78,620	1,572
6	iv) Netting sets where cross-product netting has been approved	-	-	-	-
7	Segregated initial margin	-		-	
8	Non-segregated initial margin	-	-	-	-
9	Prefunded default fund contributions	42,947	859	19,369	387
10	Unfunded default fund contributions	-	-	-	-
11	Exposures to non-QCCPs (total)		-		-
12	Exposures for trades at non-QCCPs (excluding initial margin and default fund contributions); of which	-	-	-	-
13	i) OTC derivatives	-	-	-	-
14	ii) Exchange-traded derivatives	-	-	-	-
15	iii) SFTs	-	-	-	-
16	<ul> <li>iv) Netting sets where cross-product netting has been approved</li> </ul>	-	-	-	-
17	Segregated initial margin	-		-	
18	Non-segregated initial margin	-	-	-	-
19	Prefunded default fund contributions	-	-	-	_
20	Unfunded default fund contributions	-	-	-	-
			_		

At 31 December 2023, the RWAs of exposures to central counterparties were approximately 1,861 thousand euros. The were 859 thousand euros.

# 11. SECURITISATION

# **Qualitative information**

The Group does not hold any self-securitisations. Rather, it acts solely as investor in third-party securitisations, although the volume of its investments — all belonging to the banking book — make up a minimal portion of the Bank's assets<sup>17</sup>. These transactions are aimed at diversifying the risk profile of the portfolio managed and maximising the return objective.

None of the special-purpose vehicles invested in is consolidated in either the accounting or prudential frameworks, since the Group does not have the capacity to govern them, much less to dispose of the implicit variable return cash flows from the underlying assets.

All investments in securitisation refer to senior tranches with a strong component of STS and CLO positions<sup>18</sup>. As a result of its investments, the Bank is exposed to risks associated with credit risk (in relation to the underlying assets), liquidity and interest-rate risk. No exposure to foreign exchange risk, since all aforementioned investments are denominated in euros.

The trading book does not include any exposures in securitisations and thus is not subject to market risks. There are no synthetic securitisations.

As the Bank reduced its risk appetite to these asset classes, it adopted a framework for monitoring complex instruments (securitisations and harmonised investment funds other than UCITS) aimed at thoroughly governing the Bank's investment process, in accordance with the applicable internal rules and procedures and external regulations, in addition to setting out the rules and responsibilities within the company bodies and organisational units involved in the process in various capacities.

Banca Generali Group adopts two methods for calculating the amounts of risk-weighted exposures. In particular, these are the SEC-SA and SEC-ERBA methods.

Investments in securitisation transactions are recorded in the financial statements among financial assets measured at amortised cost.

The carrying amounts of exposures are net of adjustments to individual securitisations.

There are no re-securitisation transactions.

<sup>&</sup>lt;sup>17</sup> In terms of invested notional amount, approximately 1% of the total banking book portfolio at 31 December 2023.

<sup>&</sup>lt;sup>18</sup> In terms of notional amount, CLOs amounted to just over 37% of the total securitisations in portfolio at 31 December 2023.

# Quantitative information

## TEMPLATE EU-SEC1 - SECURITISATION EXPOSURES IN THE NON-TRADING BOOK

		Α	В	С	D	Е	F	G	Н	I	J	K	L	М	N	0
			INST	TITUTION	ACTS AS	ORIGINAT	OR		INSTITU	JTION AC	TS AS SP	ONSOR	INSTITU	JTION ACT	S AS INV	ESTOR
			TRADIT	IONAL		SYNTH	ETIC		TRADIT	IONAL			TRADIT	IONAL		
		ST	S	NON-	-STS		SRT	-								
			OF WHICH SRT		OF WHICH SRT		OF WHICH SF	SUB-TOTAL	STS	NON-STS	SYNTHETIC	SUB-TOTAL	STS	NON-STS	SYNTHETIC	SUB-TOTAL
1	Total exposures	-	-	-	-	-				-	-	-	20,705	64,002	-	84,706
2	Retail (total)	-	-	-	-	-	-			-	-	_	20,705	34,944	-	55,648
3	Residential mortgages	-	-	-	-	-	-			-	-	_	18,779	34,944	-	53,723
4	Credit cards	-	-	-	-	-	-			-	-	_	-	-	-	-
5	Other retail exposures	-	-	-	-	-	-			-	-	_	1,926	-	-	1,926
6	Re-securitisation	-	-	-	-	-	-			-	-	-	-	-	-	-
7	Wholesale (total)	-	-	-	-	-	-			-	-	-	-	29,058	-	29,058
8	Loans to corporates	-	-	-	-	-	-			-	-	-	-	29,058	-	29,058
9	Commercial mortgage s	-	-	-	-	-	-			-	-	-	-	-	-	-
10	Lease and receivables	-	-	-	-	-	-			-	-	-	-	-	-	-
11	Other wholesale	-	-	-	-	-	-			-	-		-	-	-	-
12	Re-securitisation	-	-	-	-	-	-			-	-		-	-	-	

## **TEMPLATE EU SEC2 - SECURITISATION EXPOSURES** IN THE TRADING BOOK

Not applicable to Banca Generali.

TEMPLATE EU SEC3 - SECURITISATION EXPOSURES IN THE NON-TRADING BOOK AND ASSOCIATED REGULATORY CAPITAL REQUIREMENTS - INSTITUTION ACTING AS ORIGINATOR OR AS **SPONSOR** 

Not applicable to Banca Generali.

#### TEMPLATE EU-SEC4 - SECURITISATION EXPOSURES IN THE NON-TRADING BOOK AND ASSOCIATED REGULATORY CAPITAL **REQUIREMENTS - INSTITUTION ACTING AS INVESTOR**

		Α	В	С	D	Е	F	G	Н	1	J	K	L	М	Ν	0	EU-P	EU-Q
		(BY	EXPOS RW BAN	SURE VAI		S)	EXPOSURE VALUES (BY REGULATORY APPROACH)				RWEA (BY REGULATORY APPROACH)				CAPITAL CHARGE AFTER CAP			
		RW≤20%	RW > 20% TO 50%	RW > 50% TO 100%	RW > 100% TO < 1250%	RW 1250% / DEDUCTIONS	SEC-IRBA	SEC-ERBA (INCLUDING IAA)	SEC-SA	RW 1250% / DEDUCTIONS	SEC-IRBA	SEC-ERBA (INCLUDING IAA)	SEC-SA	RW 1250%	SEC-IRBA	SEC-ERBA (INCLUDING IAA)	SEC-SA	RW 1250%
1	Total exposures	69,615	15,092	-	-	-		- 55,648	29,058	-		- 10,084	4,359	-		- 807	349	_
2	Traditional transactions	69,615	15,092	-	-	-		- 55,648	29,058	-		- 10,084	4,359	-		- 807	349	-
3	Securitisation	69,615	15,092	-	-	-		- 55,648	29,058	-		- 10,084	4,359	-		- 807	349	-
4	Retail underlying	40,557	15,092	-	-	-		- 55,648	-	-		- 10,084	-	-		- 807	-	-
5	Of which STS	19,422	1,282	-	-	-		- 20,705	-	-		- 3,096	-	-		- 248	-	-
6	Wholesale	29,058	-	-	-	-			29,058	-			4,359	-			349	-
7	Of which STS	-	-	-	-	-		-	-	-			-	-			-	-
8	Re-securitisation	-	-	-	-	-			-	-			-	-			-	-
9	Synthetic transactions	-	-	-	-	-			-	-			-	-			-	-
10	Securitisation	-	-	-	-	-			-	-			-	-			-	-
11	Retail underlying	-	-	-	-	-			-	-			-	-			-	-
12	Wholesale	-	-	-	-	-			-	-			-	-			-	-
13	Re-securitisation	-	-	-	-	-			-	-			-	-			-	-

TEMPLATE EU-SEC5 - EXPOSURES SECURITISED BY THE INSTITUTION - EXPOSURES IN DEFAULT AND SPECIFIC CREDIT **RISK ADJUSTMENTS** 

Not applicable to Banca Generali.

# 12. LIQUIDITY RISK

# **Qualitative information**

As illustrated in section 2.2.8, the Group monitors its exposure to liquidity risk and the adequacy of the related measures for managing and mitigating it on a current, prospective and hypothetical stress basis by using regulatory and management metrics.

The liquidity reserves available to the Group are primarily held in euro, covering any financial requirements in that currency. In order to mitigate liquidity risk, the Group constantly holds the amount of unencumbered liquidity reserves required to meet the Liquidity Coverage Requirement. These assets are organised into two levels:

- > assets of very high quality ("Level 1");
- > assets of high quality ("Levels 2A and 2B"), to which precise haircuts are assigned, depending on the type of asset, to

be applied with specific weighting in the calculation of the liquidity reserve.

The liquidity buffer, which constitutes the numerator of the Liquidity Coverage Ratio (LCR), is composed primarily of government bonds (Italian and EU) and liquidity deposited with the ECB qualifying as Level 1 assets. Level 2 assets include bonds that meet the admissibility requirements of the applicable regulations.

Risk profiles relating to the concentration of funding sources are limited by maintaining a solid basis of adequately diversified retail funding, which makes up most of the Group's funding. Other funding sources are funding from wholesale counterparties and Generali Group companies.

# **Quantitative information**

The quantitative models provided for in Commission Implementing Regulation (EU) No 2021/637 for the disclosure of information on liquidity risk are set out below.

The following table shows the average value of the Group's Liquidity Coverage Ratio (LCR) and the main aggregates that constitute it, in accordance with the disclosure of information on the management of liquidity risk provided pursuant to Article 451-bis of Regulation (EU) 2019/876 (CRR2).

In particular, the EU LIQ1 model shows a reconstruction of the LCR value and its main components (liquidity reserves and gross and net cash outflows). For each period of reference in the column, the value is stated not as the amount at the end of the period but as the average for the twelve prior months (i.e., the values in the 31 December 2023 column are the average for the periods from January 2023 to December 2023).

The average value of the liquidity reserve for the period ended 31 December 2023 was approximately 7,455,003 thousand euros, a decrease on the previous quarters. The average value of net cash outflows for the period ended 31 December 2023 was approximately 2,254,860 thousand euros. The average value of the liquidity coefficient for the period ended 31 December 2023 was approximately 331%, considerably higher than the regulatory minimum of 100%.

The main factor that influenced the liquidity profile during the year, marking a decline in the LCR indicator, was the persistent rising interest rate market context, which resulted in a decline in deposits in customers' current accounts. As a result of these factors, the Parent Company's Treasury implemented a short-term funding policy based on the use of secured funding transactions undertaken on the MTS market through the use of available proprietary securities used as collateral.

At the end of the fourth quarter of 2023, the Group's liquidity reserves — high-quality liquid assets (HQLAs) — amounted to approximately 8 billion euros and were sufficient to offset estimated cash outflows for the following 30 days.

At the end of the fourth quarter of 2023, the ratio remained essentially unchanged compared to the end of the third quar-

ter, as the decline in outflows was offset by an increase in the liquidity buffer, primarily (about 93%) composed of securities, approximately 81% of which is represented by Italian and EU government bonds, and approximately 6% by reserves held with central banks.

The main component of net cash outflows relates to transactions with retail and wholesale customers and potential losses of financial customers.

The main sources of funding at the end of the fourth quarter were represented by customer deposits (approximately 11.3 billion euros) and short-term funding, mainly attributable to repurchase agreement transactions with CC&G and other banking counterparties (for a total of approximately 1.3 billion euros). The main funding channel used by Banca Generali is MTS Repo. The Group monitors the degree of concentration of sources of funding through the management and regulatory metrics defined in the Liquidity Risk Management Policy.

The Group has derivative contracts in place with central counterparties and bilateral derivative contracts to hedge risks associated with possible changes in interest rates, to which the assets in the proprietary portfolio are exposed. Changes in risk factors underlying derivatives transactions generate an impact on the Group's liquidity, against which guarantees must be provided in the form of cash or other securities as collateral. Quantification of the potential liquidity absorption is based on the estimate cash flows associated with changes in the fair value of the derivatives that are specified in the indicator.

Current regulations call for monitoring and reporting of "LCR in foreign currency" when the aggregated liabilities held in a foreign currency are "significant", i.e., equal to 5% or more of the total liabilities held by the entity. At the end of 2023, the Group did not hold foreign currency deemed significant as it operates primarily in euros and therefore it has a marginal impact on the LCR indicator, not resulting in currency mismatch in the calculation.

# TEMPLATE EU LIQ1 - LIQUIDITY COVERAGE RATIO (1 OF 2)

CURRENCY	AND UNITS (€THOUSAND)	TC	TAL UNWEIGHTED V	ALUE (AVERAGE)	
EU 1A	QUARTER ENDING ON (DD MONTH YYYY)	31.12.2023	30.09.2023	30.06.2023	31.03.2023
EU 1b	Number of data points used in the calculation of averages	12	12	12	12
-	High-quality liquid assets				
1	Total high-quality liquid assets (HQLA)				
	Cash - outflows				
2	Retail deposits and deposits from small business customers, of which:	8,455,280	8,952,801	9,456,551	9,799,599
3	Stable deposits	5,527,670	5,654,134	5,769,728	5,831,134
4	Less stable deposits	2,927,610	3,298,668	3,686,823	3,968,466
5	Unsecured wholesale funding	2,413,994	2,501,546	2,628,882	2,716,600
6	Operational deposits (all counterparties) and deposits in networks of cooperative banks	-	-	-	-
7	Non-operational deposits (all counterparties)	2,413,994	2,501,546	2,628,882	2,716,600
8	Unsecured debt	-	-	-	-
9	Secured wholesale funding				
10	Additional requirements	44,239	52,632	55,738	53,552
11	Outflows related to derivative exposures and other collateral requirements	7	43	109	963
12	Outflows related to loss of funding on debt products	-	-	-	-
13	Credit and liquidity facilities	44,232	52,590	55,628	52,589
14	Other contractual funding	258,697	259,956	266,606	263,281
15	Other contingent funding obligations	-	-	-	-
16	Total cash outflows				
	Cash - inflows				
17	Secured lending (e.g. reverse repos)	9,228	9,228	9,228	9,770
18	Inflows from fully performing exposures	84,231	84,726	76,882	70,681
19	Other cash inflows	264,369	285,749	272,980	253,295
EU-19a	(Difference between total weighted inflows and total weighted outflows arising from transactions in third countries where there are transfer restrictions or which are denominated in non-convertible currencies)				
EU-19b	(Excess inflows from a related specialised credit institution)				
20	Total cash inflows	357,828	379,703	359,090	333,747
EU-20a	Fully exempt inflows	-	-	-	-
EU-20b	Inflows subject to 90% cap	-	-	-	-
EU-20c	Inflows subject to 75% cap	357,828	379,703	359,090	333,747
	Total adjusted value				
EU-21	Liquidity buffer				
22	Total net cash outflows				
23	Liquidity Coverage Ratio (%)				

#### TEMPLATE EU LIQ1 - LIQUIDITY COVERAGE RATIO (2 OF 2)

CURRENCY	AND UNITS (€ THOUSAND)		TOTAL WEIGHTED VA	LUE (AVERAGE)	
EU 1A	QUARTER ENDING ON (DD MONTH YYYY)	31.12.2023	30.09.2023	30.06.2023	31.03.2023
EU 1b	Number of data points used in the calculation of averages	12	12	12	12
	High-quality liquid assets				
1	Total high-quality liquid assets (HQLA)	7,455,003	7,788,589	8,379,720	8,879,413
	Cash - outflows				
2	Retail deposits and deposits from small business customers, of which:	653,466	710,537	769,514	811,290
3	Stable deposits	276,384	282,707	288,486	291,557
4	Less stable deposits	377,083	427,831	481,028	519,734
5	Unsecured wholesale funding	1,432,786	1,487,985	1,524,265	1,540,956
6	Operational deposits (all counterparties) and deposits in networks of cooperative banks	-	-	-	-
7	Non-operational deposits (all counterparties)	1,432,786	1,487,985	1,524,265	1,540,956
8	Unsecured debt	-	-	-	-
9	Secured wholesale funding	53,318	32,901	10,354	_
10	Additional requirements	3,250	3,914	4,197	4,593
11	Outflows related to derivative exposures and other collateral requirements	7	43	109	963
12	Outflows related to loss of funding on debt products	-	-	-	-
13	Credit and liquidity facilities	3,243	3,871	4,088	3,630
14	Other contractual funding	258,697	259,956	266,606	263,281
15	Other contingent funding obligations	-	-	-	-
16	Total cash outflows	2,401,517	2,495,292	2,574,937	2,620,121
	Cash - inflows				
17	Secured lending (e.g. reverse repos)	2,393	2,393	2,393	2,393
18	Inflows from fully performing exposures	79,019	79,561	71,487	65,470
19	Other cash inflows	65,245	68,697	65,898	61,664
EU-19a	(Difference between total weighted inflows and total weighted outflows arising from transactions in third countries where there are transfer restrictions or which are denominated in non-convertible currencies)	-	-	-	-
EU-19b	(Excess inflows from a related specialised credit institution)	-	-	-	-
20	Total cash inflows	146,657	150,651	139,777	129,527
EU-20a	Fully exempt inflows	-	-	-	_
EU-20b	Inflows subject to 90% cap	-	-	-	_
EU-20c	Inflows subject to 75% cap	146,657	150,651	139,777	129,527
	Total adjusted value				
EU-21	Liquidity buffer	7,455,003	7,788,589	8,379,720	8,879,413
22	Total net cash outflows	2,254,860	2,344,641	2,435,159	2,490,593
23	Liquidity Coverage Ratio (%)	331.0269%	332.0792%	343.8318%	356.5194%

The template for disclosing the Net Stable Funding Ratio (NSFR), which entered into effect on 30 June 2021, is shown below. In addition to the reporting period (31 December 2023), the previous quarters (31 March 2023, 30 June 2023 and 30 September 2023) are also shown. At 31 December 2023, the weight-

ed value of the Available Stable Funding (ASF) elements was 9,252,999 thousand euros. The weighted value of the Required Stable Funding (RSF) elements was 4,329,557 thousand euros. The value of the NSFR indicator at 31 December 2023 was approximately 214%, well above the regulatory minimum (100%).

# TEMPLATE EU LIQ2 - NET STABLE FUNDING RATIO (1 OF 4)

				31.12.2023		
		А	В	С	D	E
		UNWE	EIGHTED VALUE BY RE	ESIDUAL MATURITY		
(CURREN	ICY AMOUNT)	NO MATURITY	< 6 MONTHS	6 MONTHS TO < 1 YEAR	≥ 1 YEAR	WEIGHTED VALUE
Avoilab	le stable funding (ACE) items		1	ı	_	
1	le stable funding (ASF) items  Capital items and instruments	831,490				831,490
2	Own funds	831,490				831,490
3	Other capital instruments	001,400	_			-
4	Retail deposits		7,918,936	20,043	2,067	7,422,768
5	Stable deposits		5,507,218	5,196	405	5,237,198
6	Less stable deposits		2,411,718	14,847	1,662	2,185,570
7	Wholesale funding:		4,183,605	120,160	5,700	990,470
8	Operational deposits		-	-	-	
9	Other wholesale funding		4,183,605	120,160	5,700	990,470
10	Interdependent liabilities		-,100,000	-		-
11	Other liabilities:	_	2,337,953	600	7,970	8,270
12	NSFR derivative liabilities	_			7,070	3,273
13	All other liabilities and capital instruments not included in the above categories		2,337,953	600	7,970	8,270
14	Total available stable funding (ASF)					9,252,999
Require	ed stable funding (RSF) items					
15	Total high-quality liquid assets (HQLA)					335,295
EU15a	Assets encumbered for a residual maturity of one year or more in a cover pool		-	-	-	-
16	Deposits held at other financial institutions for operational purposes		-	-	-	-
17	Performing loans and securities:		2,022,413	162,145	1,978,148	2,592,929
18	Performing securities financing transactions with financial customers collateralised by Level 1 HQLA subject to 0% haircut		-	-	-	-
19	Performing securities financing transactions with financial customer collateralised by other assets and loans and advances to financial institutions		295,843	31,962	41,955	77,519
20	Performing loans to non-financial corporate clients, loans to retail and small business customers, and loans to sovereigns, and PSEs, of which:		1,622,927	50,822	235,904	1,173,793
21	With a risk weight of less than or equal to 35% under the Basel II Standardised Approach for credit risk		28,135	22,434	103,322	244,466
22	Performing residential mortgages, of which:		7,024	6,150	229,712	-
23	With a risk weight of less than or equal to 35% under the Basel II Standardised Approach for credit risk		6,933	6,058	223,887	-
24	Other loans and securities that are not in default and do not qualify as HQLA, including exchange- traded equities and trade finance on-balance sheet products		96,619	73,211	1,470,577	1,341,616
25	Interdependent assets		-	-	-	-
26	Other assets:	_	1,718,279	728	1,330,272	1,399,912
27	Physical traded commodities				-	_
28	Assets posted as initial margin for derivative contracts and contributions to default funds of CCPs		-	-	-	-
29	NSFR derivative assets		1,992			1,992
	3011140110 400010		1,002			1,002

.31			

		Α	В	С	D	E
		UNWE	IGHTED VALUE BY R	ESIDUAL MATURITY		
(CURRE	ENCY AMOUNT)	NO MATURITY	< 6 MONTHS	6 MONTHS TO < 1 YEAR	≥1 YEAR	WEIGHTED VALUE
30	NSFR derivative liabilities before deduction of variation margin posted		114,206			5,710
31	All other assets not included in the above categories		1,602,081	728	1,330,272	1,392,210
32	Off-balance sheet items		14,403	3,330	3,181	1,421
<b>3</b> 3	Total RSF					4,329,557
34	Net stable funding ratio (%)					213.7170%

# TEMPLATE EU LIQ2 - NET STABLE FUNDING RATIO (2 OF 4)

				30.09.2023		
	-	А	В	С	D	E
	-	UN	WEIGHTED VALUE BY RE	ESIDUAL MATURITY		
	-			6 MONTHS		WEIGHTED
(CURREN	CY AMOUNT)	NO MATURITY	< 6 MONTHS	TO < 1 YEAR	≥1 YEAR	VALUE
Availab	le stable funding (ASF) items					
1	Capital items and instruments	819,710	-	-	-	819,710
2	Own funds	819,710	-	_	-	819,710
3	Other capital instruments		-	-	-	-
4	Retail deposits		8,185,237	_	-	7,644,100
5	Stable deposits		5,547,745	_	-	5,270,358
6	Less stable deposits		2,637,492	_	_	2,373,743
7	Wholesale funding:		4,400,701	_	5,000	855,063
8	Operational deposits		-	-	-	-
9	Other wholesale funding		4,400,701	_	5,000	855,063
10	Interdependent liabilities		-	_	-	_
11	Other liabilities:	-	2,218,237	-	5,979	5,979
12	NSFR derivative liabilities	-				
13	All other liabilities and capital instruments		2,218,237	_	5,979	5,979
	not included in the above categories		2,210,237		5,979	5,979
14	Total available stable funding (ASF)					9,324,852
	d stable funding (RSF) items					
15	Total high-quality liquid assets (HQLA)					354,623
EU15a	Assets encumbered for a residual maturity		_	_	_	-
10	of one year or more in a cover pool					
16	Deposits held at other financial institutions for operational purposes		-	-	-	-
17	Performing loans and securities:		1,808,671	352,286	1,913,011	2,600,921
18	Performing securities financing transactions		1,000,071	002,200	.,0.0,0	
	with financial customers collateralised by Level 1 HQLA subject to 0% haircut		-	-	-	-
19	Performing securities financing transactions with financial customer collateralised by other assets and loans and advances to financial institutions		119,842	220,479	73,120	195,344
20	Performing loans to non-financial corporate clients, loans to retail and small business customers, and loans to sovereigns, and PSEs, of which:		1,630,890	38,815	250,563	1,187,822
21	With a risk weight of less than or equal to 35% under the Basel II Standardised Approach for credit risk		30,101	20,253	109,643	255,053
22	Performing residential mortgages, of which:		6,935	6,757	237,403	_
23	With a risk weight of less than or equal to 35% under the Basel II Standardised Approach for credit risk		6,859	6,684	233,595	-
24	Other loans and securities that are not in default and do not qualify as HQLA, including exchange- traded equities and trade finance on-balance sheet products		51,004	86,236	1,351,925	1,217,756
25	Interdependent assets		_	_	_	_
26	Other assets:	-	2,009,198	782	1,304,918	1,374,943
27	Physical traded commodities		· · ·			
28	Assets posted as initial margin for derivative contracts and contributions to default funds of CCPs		-	-	-	-
29	NSFR derivative assets		9,707			9,707
30	NSFR derivative liabilities before deduction of variation margin posted		-			-
31	All other assets not included in the above categories		1,999,490	782	1,304,918	1,365,236
32	Off-balance sheet items		19,362	2,365	2,577	1,215
33	Total RSF					4,331,703
34	Net stable funding ratio (%)					215.2699%

# TEMPLATE EU LIQ2 - NET STABLE FUNDING RATIO (3 OF 4)

				30.06.2023		
	-	А	В	С	D	Е
	-	UNW	/EIGHTED VALUE BY RE	ESIDUAL MATURITY		
	-			6 MONTHS		WEIGHTED
(CURREN	CY AMOUNT)	NO MATURITY	< 6 MONTHS	TO < 1 YEAR	≥ 1 YEAR	VALUE
Availab	le stable funding (ASF) items					
1	Capital items and instruments	809,745	-	-	-	809,745
2	Own funds	809,745	-	-	-	809,745
3	Other capital instruments		-	_	-	
4	Retail deposits		8,330,745	-	-	7,776,757
5	Stable deposits		5,581,734	-	-	5,302,647
6	Less stable deposits		2,749,012	-	-	2,474,110
7	Wholesale funding:		4,280,146	_	_	819,062
8	Operational deposits		-	-	-	
9	Other wholesale funding		4,280,146	_	-	819,062
10	Interdependent liabilities		-	-	_	
11	Other liabilities:	46,608	2,269,214	-	5,554	5,554
12	NSFR derivative liabilities	46,608				
13	All other liabilities and capital instruments not included in the above categories		2,269,214	-	5,554	5,554
14	Total available stable funding (ASF)					9,411,119
	d stable funding (RSF) items					
15	Total high-quality liquid assets (HQLA)					370,886
EU15a	Assets encumbered for a residual maturity of one year or more in a cover pool		-	-	-	
16	Deposits held at other financial institutions for operational purposes		-	-	-	
17	Performing loans and securities:		1,854,479	352,367	1,918,350	2,611,988
18	Performing securities financing transactions with financial customers collateralised by Level 1 HQLA subject to 0% haircut		-	-	-	
19	Performing securities financing transactions with financial customer collateralised by other assets and loans and advances to financial institutions		152,225	202,732	70,101	186,690
20	Performing loans to non-financial corporate clients, loans to retail and small business customers, and loans to sovereigns, and PSEs, of which:		1,682,116	51,906	271,169	1,243,136
21	With a risk weight of less than or equal to 35% under the Basel II Standardised Approach for credit risk		24,398	26,321	118,156	265,565
22	Performing residential mortgages, of which:		6,789	8,063	246,898	
23	With a risk weight of less than or equal to 35% under the Basel II Standardised Approach for credit risk		6,685	7,950	240,134	
24	Other loans and securities that are not in default and do not qualify as HQLA, including exchange- traded equities and trade finance on-balance sheet products		13,350	89,666	1,330,182	1,182,163
25	Interdependent assets		_	-		
26	Other assets:	-	3,191,713	832	873,759	1,231,795
27	Physical traded commodities				-	
28	Assets posted as initial margin for derivative contracts and contributions to default funds of CCPs		-	-	-	-
29	NSFR derivative assets		-			
30	NSFR derivative liabilities before deduction of variation margin posted		-			
31	All other assets not included in the above categories		3,191,713	832	873,759	1,231,795
32	Off-balance sheet items		26,528	1,411	39,162	3,355
33	Total RSF					4,218,025
34	Net stable funding ratio (%)					223.1167%

# TEMPLATE EU LIQ2 - NET STABLE FUNDING RATIO (4 OF 4)

				31.03.2023		
	-	А	В	С	D	Е
	-	UNW	EIGHTED VALUE BY RI	ESIDUAL MATURITY		
(CUDDEN	- CV AMOUNT)	NO MATURITY	< 6 MONTHS	6 MONTHS TO < 1 YEAR	\ 1 VEAD	WEIGHTED VALUE
	CY AMOUNT)	NO MATORITY	( 0 MONTHS	TOTTEAR	≥1 YEAR	VALUE
Availab	le stable funding (ASF) items					
1	Capital items and instruments	782,447				782,447
2	Own funds	782,447	-			782,447
3	Other capital instruments		-	-	<u>-</u>	
4	Retail deposits		9,033,184			8,420,020
5	Stable deposits		5,803,088			5,512,934
6	Less stable deposits		3,230,095	-	-	2,907,086
7	Wholesale funding:		4,907,053			808,402
8	Operational deposits		-			
9	Other wholesale funding		4,907,053	-	-	808,402
10	Interdependent liabilities		-		-	-
11	Other liabilities:	29,093	2,055,983		5,258	5,258
12	NSFR derivative liabilities	29,093				
13	All other liabilities and capital instruments		2,055,983	-	5,258	5,258
14	not included in the above categories  Total available stable funding (ASF)					10,016,127
	d stable funding (RSF) items					10,016,127
15	Total high-quality liquid assets (HQLA)					540,361
EU15a	Assets encumbered for a residual maturity					340,301
LOTOU	of one year or more in a cover pool		-	-	-	-
16	Deposits held at other financial institutions for operational purposes		-	-	-	-
17	Performing loans and securities:		2,062,476	121,188	2,216,440	2,828,410
18	Performing securities financing transactions with financial customers collateralised by Level 1 HQLA subject to 0% haircut		-	-	-	-
19	Performing securities financing transactions with financial customer collateralised by other assets and loans and advances to financial institutions		269,274	2,548	270,374	291,447
20	Performing loans to non-financial corporate clients, loans to retail and small business customers, and loans to sovereigns, and PSEs, of which:		1,762,160	56,691	287,597	1,305,945
21	With a risk weight of less than or equal to 35% under the Basel II Standardised Approach for credit risk		27,879	26,050	117,212	271,981
22	Performing residential mortgages, of which:		7,048	8,038	256,040	-
23	With a risk weight of less than or equal to 35% under the Basel II Standardised Approach for credit risk		6,904	7,883	248,362	-
24	Other loans and securities that are not in default and do not qualify as HQLA, including exchange- traded equities and trade finance on-balance sheet products		23,994	53,910	1,402,429	1,231,017
25	Interdependent assets		-	-	-	_
26	Other assets:	-	1,729,468	749	852,242	1,089,700
27	Physical traded commodities				_	-
28	Assets posted as initial margin for derivative contracts and contributions to default funds of CCPs		-	-	-	-
29	NSFR derivative assets		-			-
30	NSFR derivative liabilities before deduction of variation margin posted		-			-
31	All other assets not included in the above categories		1,729,468	749	852,242	1,089,700
32	Off-balance sheet items		26,776	4,098	6,401	4,178
33	Total RSF					4,462,650
34	Net stable funding ratio (%)					224.4435%

# 13. OPERATIONAL RISK

# **Qualitative information**

The Group ensures prudent management of operational risk in accordance with the established limits through its own system for measuring, monitoring and reporting such risk (known as the Operational Risk Framework).

The Risk Management Department is responsible for applying the Operational Risk Framework adopted by the Banking Group, primarily consisting of the following activities:

 identification of operational risks according to the legal classification;

- risk assessment based on the expected loss criterion;
- identifying significant risks;
- > monitoring of action plans to mitigate significant risks;
- application of the LDC (Loss Data Collection) process;
- monitoring of KRIs (Key Risk Indicators).

# **Quantitative information**

TEMPLATE EU OR1 - OPERATIONAL RISK OWN FUNDS REQUIREMENTS AND RISK-WEIGHTED EXPOSURE AMOUNTS

		Α	В	С	D	Е
	_	RELE	EVANT INDICATOR		0000 5000	RISK WEIGHTED
BANKIN	IG ACTIVITIES	YEAR-3	YEAR-2	LASTYEAR	OWN FUND REQUIREMENTS	EXPOSURE AMOUNT
1	Banking activities subject to basic indicator approach (BIA)	-	-	-	-	-
2	Banking activities subject to standardised (TSA)/alternative standardised (ASA) approaches	709,683	643,079	802,145	98,042	1,225,526
3	Subject to TSA	709,683	643,079	802,145		
4	Subject to ASA	-	-	-		
5	Banking activities subject to advanced measurement approaches (AMA)	-	-	-	-	_

At 31 December 2023, the own funds requirement for operational risk was approximately 98,042 thousand euros, with RWAs of approximately 1,225,526 thousand euros.

# 14. MARKET RISK

disclose information on market risks for banks that adopt only

The following table shows the quantitative template used to the standardised method for calculating own funds require-

#### TEMPLATE EU MR1 - MARKET RISK (STANDARDISED APPROACH)

		31.12.2023	31.12.2022	
		A	В	
		RWEAs	RWEAs	
	Outright products			
1	Interest rate risk (general and specific)	2	114	
2	Equity risk (general and specific)	32	8	
3	Foreign exchange risk	-	_	
4	Commodity risk	-	-	
	Options			
5	Simplified approach	-	_	
6	Delta-plus approach	-	-	
7	Scenario approach	-	-	
8	Securitisation (specific risk)	-	-	
9	Total	34	122	

proximately 34 thousand euros, mostly in the generic and specif-

At 31 December 2023, RWAs for market risk amounted to apic equity risk component. This value was down on 31 December 2022 (122 thousand euros).

# 15. CAPITAL INSTRUMENT EXPOSURES NOT INCLUDED IN THE TRADING BOOK

# **Qualitative information**

The interest rate risk to which the banking book is exposed consists of the risk of incurring losses due to potential fluctuations in interest rates.

This risk is generated by the gaps between the maturities and time required to re-set the interest rate on the Group's assets and liabilities. Where such gaps are present, fluctuations in interest rates result in variations of net profit, and therefore projected net profit, as well as variations in the market value of the assets and liabilities and, in turn, net equity.

To measure interest rate risk and determine the corresponding internal capital requirement in terms of economic value, the Group applies the standardised method identified in supervisory regulations<sup>19</sup> which provides for all assets and liabilities to be classified into time bands by residual time to maturity, from demand positions to positions maturing beyond 20 years. The net exposure for each time band is calculated by netting assets against liabilities. The net exposures for each band are then multiplied by the weighting factors, which are obtained by multiplying the hypothetical change in the rates used by the modified duration indicator for each band.

The analyses are performed considering both parallel and non-parallel shifts in the yield curve and the application of a behavioural model to demand items to best represent some peculiarities relating to a major component of the bank's funding, deposits.

The stress test on interest-rate risk from a balance sheet standpoint is carried out adopting the potential worse impact of the application of regulatory scenarios of both a parallel nature (e.g., +/- 200 bps) and a non-parallel nature. These sce-

narios are selected on the basis of the guidelines proposed by the EBA, and interest-rate risk is also measured considering personalised rate shock scenarios consistent with the adverse scenario assumed by the Bank.

In accordance with Bank of Italy Circular 285/2013, the Group has assessed the potential impact of the change in interest rates also with regard to net interest income. The approach to quantifying this impact on income due to interest rate risk is the repricing gap model, which involves:

- the choice of time horizon, for a period of reference T of no less than 12 months and no more than 3 years;
- > classification of assets and liabilities into time bands;
- calculation of weighted net exposures by band, obtained by multiplying the net position per band by the relevant weighting factor. The weighting factor is calculated as the product of a hypothetical change in rates and the difference between the time horizon T of reference and the average maturity for each band.

Determining the total exposure as the sum of the exposures for each maturity band for the time between the repricing date, the chosen time horizon and the subsequent application of the assessment scenarios adopted, makes it possible to identify the impact on net interest income due to changes in rates.

In addition to monitoring regulatory risk according to the foregoing method, the Bank also performs management analysis through sensitivity analyses that estimate the impact of the present value of the items and the expected net interest resulting from various yield curve shift scenarios, with a focus on the own securities portfolio.

<sup>&</sup>lt;sup>19</sup> Cf.: Circular 285 "Supervisory Provisions for Banks" issued by the Bank of Italy on 17 December 2013, as subsequently updated, and the European Bank Authority (EBA) guidelines on this regard.

# Quantitative information

The values obtained by applying all regulatory shocks provided for in Article 98 of Directive 2013/36/EU are shown below.

With specific regard to the analysis of economic value, the application of six regulatory shocks generated negative effects on the economic value estimated at the end of 2023 in the scenarios calling for a rate curve increase, particularly in the short-term end (Short Rates Up). Given the current composition of

its assets and liabilities, the Bank is sensitive to a rate increase, with a requirement of around 72 million euros in the strong scenario of a  $99^{\rm th}$  percentile increase.

In terms of impacts on net interest income, it is estimated that a parallel change of  $\pm 0.00$  bps in the interest rate curve would result in a change in net interest income of  $\pm 0.00$  million euros, respectively.

#### TEMPLATE EU IRRBB1 - INTEREST RATE RISKS OF NON-TRADING BOOK ACTIVITIES (€ THOUSAND)

		А	В	С	D
		CHANGES OF THE VALUE OF EC		CHANGES IN INTEREST INC	
SUPER	IVISORY SHOCK SCENARIOS	CURRENT PERIOD	LAST PERIOD	CURRENT PERIOD	LAST PERIOD
1	Parallel up	(27,390)	48,652	85,671	117,325
2	Parallel down	24,660	52,223	(84,109)	(79,859)
3	Steepener	25,551	14,016		
4	Flattener	(41,782)	38,734		
5	Short rates up	(48,069)	51,279		
6	Short rates down	36,265	43,758		

# 16. ENCUMBERED AND UNENCUMBERED ASSETS

# **Qualitative information**

In the course of its operations, Banca Generali Group undertakes certain types of transactions that entail encumbrances of its assets.

The types of transactions that may entail the formation of this type of encumbrance are:

- repurchase agreements;
- collateral deposited with netting systems, central counterparty clearing houses (CCP) and other infrastructure institutions as a condition for access to the service, including initial margins and incremental margins;
- instruments provided as collateral in various capacities for funding from central banks;
- collateralised financial guarantees;
- > collateralisation agreements, formed, for example, by col-

lateral provided on the basis of the market value of derivatives transactions.

Activities of this nature are performed either to allow the Group to access forms of funding regarded as advantageous at the time of the transaction or because providing collateral is a standard condition for access to certain markets or types of activity (for example, transactions with central counterparties).

Assets sold but not written off, recognised in the financial statements in connection with repurchase agreements with clients and banks, amounted to approximately 1,589 million euros.

The Bank does not engage in transactions involving the use of collateral received from third parties.

# **Quantitative information**

The following tables show the disclosure templates applicable to encumbered assets. These values are calculated as the median of the four quarters of reference (March 2023, June 2023, September 2023 and December 2023).

# TEMPLATE EU AE1 - ENCUMBERED AND UNENCUMBERED ASSETS (1 OF 2)

			CARRYING AMOUNT OF ENCUMBERED ASSETS		FAIR VALUE OF ENCUMBERED ASSETS	
			OF WHICH NOTIONALLY ELIGIBLE EHQLA AND HQLA		OF WHICH NOTIONALLY ELIGIBLE EHQLA AND HQLA	
		010	030	040	050	
010	Assets of the reporting institution	2,679,186	2,535,259			
030	Equity instruments	-	-	-	_	
040	Debt securities	2,535,758	2,535,259	2,523,450	2,522,951	
050	of which: covered bonds	161,932	161,932	160,060	160,060	
060	of which: asset-backed securities	-	-	-	_	
070	of which: issued by general governments	2,273,881	2,273,881	2,267,754	2,267,754	
080	of which: issued by financial corporations	236,391	235,892	232,264	231,764	
090	of which: issued by non-financial corporations	4,778	4,778	4,778	4,778	
120	Other assets	168,974	-			

# TEMPLATE EU AE1 - ENCUMBERED AND UNENCUMBERED ASSETS (2 OF 2)

			CARRYING AMOUNT OF UNENCUMBERED ASSETS  OF WHICH EHQLA AND HQLA		FAIR VALUE OF UNENCUMBERED ASSETS	
					OF WHICH EHQLA AND HQLA	
		060	080	090	100	
010	Assets of the reporting institution	13,194,741	8,342,385			
030	Equity instruments	512,625	1,169	512,625	1,169	
040	Debt securities	8,109,764	8,077,292	8,011,742	7,985,979	
050	of which: covered bonds	857,519	843,829	837,066	823,267	
060	of which: asset-backed securities	103,236	103,236	101,927	101,927	
070	of which: issued by general governments	5,825,868	5,794,554	5,804,361	5,772,639	
080	of which: issued by financial corporations	2,006,040	1,962,664	1,952,878	1,915,585	
090	of which: issued by non-financial corporations	177,859	177,859	166,352	166,352	
120	Other assets	4,639,316	570,781			

The median carrying amount of encumbered assets was approximately 2,679,186 thousand euros, concentrated mainly in the debt securities component. The median carrying amount of

unencumbered assets was approximately 13,194,741 thousand euros.

# TEMPLATE EU AE2 - COLLATERAL RECEIVED AND OWN DEBT SECURITIES ISSUED

TOTAL ASSETS, COLLATERAL RECEIVED AND OWN DEBT SECURITIES ISSUED

FAIR VALUE OF ENCUMBERED COLLATERAL RECEIVED OR OWN DEBT SECURITIES ISSUED

UNENCUMBERED

FAIR VALUE OF COLLATERAL RECEIVED OR OWN DEBT SECURITIES ISSUED AVAILABLE FOR ENCUMBRANCE OF WHICH NOTIONALLY ELIGIBLE EHQLA OF WHICH AND HQLA EHQLA AND HQLA 010 040 130 Collateral received by the disclosing institution 277,476 140 Loans on demand 150 Equity instruments 160 Debt securities 277,476 170 of which: covered bonds 180 of which: asset-backed securities \_ 190 of which: issued by general governments 200 of which: issued by financial corporations 277,476 210 of which: issued by non-financial corporations 220 Loans and advances other than loans on demand 230 Other collateral received 240 Own debt securities issued other than own covered bonds or asset-backed securities 241 Own covered bonds and securitisation issued and not yet pledged 250 Total collateral received and own debt securities issued 2,679,186 2,535,259 at 31.12.2023

The median value of total unencumbered guarantees received was approximately 277,476 thousand euros.

#### TEMPLATE EU AE3 - SOURCES OF ENCUMBRANCE

The main sources of encumbrance are repurchase agreements in funding repurchase agreement dealings with credit institutions. "Repurchase agreements" are transactions in which the reporting entity receives cash in exchange for financial assets sold at a given price with a commitment to repurchase those same assets (or similar assets) at a fixed price on a specified future date. The underlying securities in turn received as collateral with a repurchase agreement primarily relate to debt securities issued by banks or public administrations.

The sources of encumbrance within Banca Generali Group relate solely to the activity of the Parent Company, Banca Generali.

Collateral does not exceed encumbrances.

Banca Generali Group operates mainly in euro and there are no encumbered assets in currencies other than the euro.

The median carrying amount of unencumbered assets was 13,194,741 thousand euros. The majority is represented by debt securities issued by public administrations and financial companies.

Banca Generali Group has not issued any covered bonds. In addition, it holds third-party securitisations in portfolio as an investor.

# 17. LEVERAGE

# **Qualitative information**

The risk of excessive leverage is the risk that a particularly high level of debt to equity may render the Bank vulnerable, requiring corrections to its business plan, including the sale of assets, and the recognition of a loss, potentially necessitating impairment of the remaining assets.

The Group's business (lending transactions financed using inflows from clients and the interbank market) exposes it to the risk that an impairment of its assets may result in a decrease in its net equity.

# **Quantitative information**

TEMPLATE EU LR1 - LRSUM: SUMMARY RECONCILIATION OF ACCOUNTING ASSETS AND LEVERAGE RATIO EXPOSURES

		31.12.2023	30.06.2023
	-	А	В
		APPLICABLE AMOUNT	APPLICABLE AMOUNT
1	Total assets as per published financial statements	15,517,162	15,674,056
2	Adjustment for entities which are consolidated for accounting purposes but are outside the scope of prudential consolidation	-	-
3	(Adjustment for securitised exposures that meet the operational requirements for the recognition of risk transference)	-	-
4	(Adjustment for temporary exemption of exposures to central bank (if applicable))	-	_
5	(Adjustment for fiduciary assets recognised on the balance sheet pursuant to the applicable accounting framework but excluded from the leverage ratio total exposure measure in accordance with point (i) of Article 429a(1) CRR)	-	-
6	Adjustment for regular-way purchases and sales of financial assets subject to trade date accounting	-	-
7	Adjustment for eligible cash pooling transactions	-	_
8	Adjustments for derivative financial instruments	(104,607)	110,558
9	Adjustment for securities financing transactions (SFTs)	43,307	64,840
10	Adjustment for off-balance sheet items (ie conversion to credit equivalent amounts of off-balance sheet exposures)	197,226	171,150
11	(Adjustment for prudent valuation adjustments and specific and general provisions which have reduced Tier 1 capital)	-	-
EU-11a	(Adjustment for exposures excluded from the leverage ratio total exposure measure in accordance with point (c) of Article 429a(1) CRR)	-	-
EU-11b	(Adjustment for exposures excluded from the leverage ratio total exposure measure in accordance with point (j) of Article 429a(1) CRR)	-	-
12	Other adjustments	1,470	52,766
13	Total exposure measure	15,654,559	16,073,370

At 31 December 2023, the total value of the exposure was approximately 15,654,559 thousand euros, down on 30 June 2023 (16,073,370 thousand euros).

## TEMPLATE EU LR2 - LRCOM - LEVERAGE RATIO COMMON DISCLOSURE (1 OF 3)

CRR LEVERAGE RATIO EXPOSURES
------------------------------

		31.12.2023	30.06.2023
	_	А	В
On-balan	ce sheet exposures (excluding derivatives and SFTs)	'	
1	On-balance sheet items (excluding derivatives, SFTs, but including collateral)	15,128,976	15,266,275
2	Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework	-	-
3	(Deductions of receivables assets for cash variation margin provided in derivatives transactions)	-	-
4	Adjustment for securities received under securities financing transactions that are recognised as an asset	-	-
5	(General credit risk adjustments to on-balance sheet items)	-	-
6	(Asset amounts deducted in determining Tier 1 capital)	(1,511)	(1,467)
7	Total on-balance sheet exposures (excluding derivatives and SFTS)	15,127,465	15,264,808
Derivative	e exposures		
8	Replacement cost associated with SA-CCR derivatives transactions (ie net of eligible cash variation margin)	28,656	311,769
EU-8a	Derogation for derivatives: replacement costs contribution under the simplified standardised approach	-	-
9	Add-on amounts for potential future exposure associated with SA-CCR derivatives transactions	28,848	31,795
EU-9a	Derogation for derivatives: Potential future exposure contribution under the simplified standardised approach	-	-
EU-9b	Exposure determined under Original Exposure Method	-	-
10	(Exempted CCP leg of client-cleared trade exposures) (SA-CCR)	-	-
EU-10a	(Exempted CCP leg of client-cleared trade exposures) (simplified standardised approach)	-	-
EU-10b	(Exempted CCP leg of client-cleared trade exposures) (original exposure method)	-	-
11	Adjusted effective notional amount of written credit derivatives	-	-
12	(Adjusted effective notional offsets and add-on deductions for written credit derivatives)	-	-
13	Total derivatives exposures	57,505	343,564

## TEMPLATE EU LR2 - LRCOM - LEVERAGE RATIO COMMON DISCLOSURE (2 OF 3)

CDDI	EV/EDAGE	DATIO	EVDOC	IDEC

		31.12.2023	30.06.2023
		А	В
Securities	s financing transaction (SFT) exposures		
14	Gross SFT assets (with no recognition of netting), after adjustment for sales accounting transactions	229,056	229,008
15	(Netted amounts of cash payables and cash receivables of gross SFT assets)	-	42
16	Counterparty credit risk exposure for SFT assets	43,307	64,797
EU-16a	Derogation for SFTs: Counterparty credit risk exposure in accordance with Articles 429e(5) and 222 CRR	-	-
17	Agent transaction exposures	-	-
EU-17a	(Exempted CCP leg of client-cleared SFT exposure)	-	-
18	Total securities financing transaction exposures	272,363	293,848
Other off-	-balance sheet exposures		
19	Off-balance sheet exposures at gross notional amount	1,183,186	1,250,202
20	(Adjustments for conversion to credit equivalent amounts)	(985,960)	(1,079,051)
21	(General provisions deducted in determining Tier 1 capital and specific provisions associated with off-balance sheet exposures)	-	-
22	Off-balance sheet exposures	197,226	171,150
Excluded	exposures		
EU-22a	(Exposures excluded from the leverage ratio total exposure measure in accordance with point (c) of Article 429a(1) CRR)	-	-
EU-22b	(Exposures exempted in accordance with point (j) of Article 429a (1) CRR (on and off balance sheet))	-	-
EU-22c	(Excluded exposures of public development banks (or units) - Public sector investments)	-	-
EU-22d	(Excluded exposures of public development banks (or units) - Promotional loans)	-	-
EU-22e	(Excluded passing-through promotional loan exposures by non-public development banks (or units)	-	-
EU-22f	(Excluded guaranteed parts of exposures arising from export credits)	-	-
EU-22g	(Excluded excess collateral deposited at triparty agents)	-	-
EU-22h	(Excluded CSD related services of CSD/institutions in accordance with point (o) of Article 429a(1) CRR)	-	-
EU-22i	(Excluded CSD related services of designated institutions in accordance with point (p) of Article 429a(1) CRR)	-	-
EU-22j	(Reduction of the exposure value of pre-financing or intermediate loans)	-	-
EU-22k	(Total exempted exposures)	-	-
Capital ar	nd total exposure measure		
23	Tier 1 capital	839,702	809,745
24	Total exposure measure	15,654,559	16,073,370

#### TEMPLATE EU LR2 - LRCOM - LEVERAGE RATIO COMMON DISCLOSURE (3 OF 3)

		CRR LEVERAGE RATIO EXPOSURES	
	_	31.12.2023	30.06.2023
		А	В
Leverage	ratio		
25	Leverage ratio	5.3639%	5.0378%
EU-25	Leverage ratio (excluding the impact of the exemption of public sector investments and promotional loans) (%)	5.3639%	5.0378%
25a	Leverage ratio (excluding the impact of any applicable temporary exemption of central bank reserves)	5.3639%	5.0378%
26	Regulatory minimum leverage ratio requirement (%)	3.0000%	3.0000%
EU-26a	Additional own funds requirements to address the risk of excessive leverage (%)	-	-
EU-26b	of which: to be made up of CET1 capital	-	-
27	Leverage ratio buffer requirement (%)	-	-
EU-27a	Overall leverage ratio requirement (%)	3.0000%	3.0000%
Choice or	n transitional arrangements and relevant exposures		
EU-27b	Choice on transitional arrangements for the definition of the capital measure	Transitory	Transitory
Disclosu	re of mean values		
28	Mean value of gross SFT assets, after adjustment for sale accounting transactions and netted of amounts of associated cash payables and cash receivables	-	-
29	Quarter-end value of gross SFT assets, after adjustment for sale accounting transactions and netted of amounts of associated cash payables and cash receivables	229,056	229,051
30	Total exposure measure (including the impact of any applicable temporary exemption of central bank reserves) incorporating mean values from row 28 of gross SFT assets (after adjustment for sale accounting transactions and netted of amounts of associated cash payables and cash receivables)	15,425,503	15,844,319
30a	Total exposure measure (excluding the impact of any applicable temporary exemption of central bank reserves) incorporating mean values from row 28 of gross SFT assets (after adjustment for sale accounting transactions and netted of amounts of associated cash payables and cash receivables)	15,425,503	15,844,319
31	Leverage ratio (including the impact of any applicable temporary exemption of central bank reserves) incorporating mean values from row 28 of gross SFT assets (after adjustment for sale accounting transactions and netted of amounts of associated cash payables and cash receivables)	5.4436%	5.1106%
31a	Leverage ratio (excluding the impact of any applicable temporary exemption of central bank reserves) incorporating mean values from row 28 of gross SFT assets (after adjustment for sale accounting transactions and netted of amounts of associated cash payables and cash receivables)	5.4436%	5.1106%

At 31 December 2023, the leverage ratio was approximately 5.3639%, well above the regulatory minimum (3%). In particular, it is slightly higher than at 30 June 2023 (5.0378%). At 31 December 2023, on-balance sheet exposures decreased slightly (15,127,465 thousand euros compared to 15,264,808 thousand euros at 30 June 2023). Off-balance sheet exposures increased (197,226 thousand euros at 31 December 2023 compared to 171,150 thousand euros at 30 June 2023), as did the exposure to derivatives, whereas the exposure to SFTs decreased.

In general terms, the increase in the leverage ratio was driven by the reduction in total exposure and by the increase in Tier 1 Capital (839,702 thousand euros at 31 December 2023 compared to 809,745 thousand euros at 30 June 2023).

In December 2023, Banca Generali Group did not opt to adjust the value of its total exposure due to the temporary exemption of exposures to central banks.

#### TEMPLATE EU LR3 - LRSPL - SPLIT-UP OF ON BALANCE SHEET EXPOSURES (EXCLUDING DERIVATIVES, SFTS AND EXEMPTED **EXPOSURES**)

		31.12.2023	30.06.2023	
		А	В	
		CRR LEVERAGE RATIO EXPOSURES	CRR LEVERAGE RATIO EXPOSURES	
EU-1	Total on-balance sheet exposures (excluding derivatives, sfts, and exempted exposures), of which:	15,128,976	15,266,275	
EU-2	Trading book exposures	10	2	
EU-3	Banking book exposures, of which:	15,128,966	15,266,272	
EU-4	Covered bonds	858,858	868,404	
EU-5	Exposures treated as sovereigns	8,614,458	8,726,608	
EU-6	Exposures to regional governments, MDB, international organisations and PSE not treated as sovereigns	235,473	324,845	
EU-7	Institutions	1,294,549	1,096,729	
EU-8	Secured by mortgages of immovable properties	288,761	306,548	
EU-9	Retail exposures	927,069	965,735	
EU-10	Corporates	1,569,848	1,554,738	
EU-11	Exposures in default	28,306	46,740	
EU-12	Other exposures (eg equity, securitisations, and other non-credit obligation assets)	1,311,644	1,375,924	

At 31 December 2023, total on-balance sheet exposures (excluding derivatives, SFTs and exempt exposures) amounted to  $% \left\{ 1,2,...,n\right\}$ approximately 15,128,976 thousand euros. Most exposures are

part of the banking book and are mainly represented by exposures treated as sovereign issuers.

# 18. REMUNERATION POLICIES

The Remuneration and Incentive Policies are a fundamental tool supporting Banca Generali Group's medium and long-term strategies.

They are designed with the aim of creating value over time and pursuing sustainable growth for shareholders, for people who work within the Group and for customers.

They aim to attract, motivate and retain people, creating a sense of identity and developing a culture linked to performance and merit.

This chapter includes the qualitative and quantitative information required by Article 450 of Regulation (EU) 876/2019 (CRR2) regarding the remuneration policy and practice for categories of staff whose professional activities have a material impact on the Bank's risk profile, drafted in accordance with

Annex XXXIII to Commission Implementing Regulation (EU) 201/637 of 15 March 2021.

Disclosures on the Group's Remuneration and Incentive Policies are provided in the Report on Remuneration Policy and Compensations Paid (Remuneration Policy), to which express reference is made below, where necessary.

Banca Generali Group publishes its Report on remuneration policy and compensations paid on its website in the Corporate Governance section dedicated to the Shareholders' Meeting.

The Report on the application of Remuneration Policies in 2023 is included in the Report on Remuneration Policy and Compensations Paid 2024, available at the following link: <a href="https://www.bancagenerali.com/en/governance/agm">www.bancagenerali.com/en/governance/agm</a>

# **Qualitative information**

# Information relating to the bodies that oversee remuneration

Bodies involved in designing, approving, revising where necessary, and implementing the remuneration and incentive policy

The bodies involved in designing, approving, implementing and subsequently assessing the remuneration policy are:

#### **General Shareholders' Meeting**

In compliance with applicable regulations, the General Shareholders' Meeting: i) establishes the remuneration due to the bodies it appoints; ii) approves the Remuneration and Incentive Policy and shared-based remuneration and incentive policies for bodies with roles of oversight, management and control, as well as the remaining staff; ii) establishes the criteria for determining any amounts to be paid in the event of early termination of the contract or the post, including limits on such amounts in terms of multiples of annual fixed remuneration and the maximum amount that results from the application thereof; and iv) decides on the Board of Directors' proposal to set a limit on the ratio of the variable to fixed component of individual remuneration in excess of 1:1, in accordance with Section III, paragraph 1, of the Supervisory Provisions.

## **Board of Directors**

The Board of Directors drafts and submits the Remuneration and Incentive Policy to the Shareholders' Meeting at least annually and is responsible for the proper implementation of that same Policy. In this context, it (i) establishes the remuneration and incentive systems for the executive directors, general managers, joint general managers, deputy general managers and similar positions, the heads of the main business lines, corporate functions or geographical areas, those reporting directly to bodies with roles of oversight, management and control, employees qualifying as key personnel and the heads and top-level

staff of company control functions and (ii) ensures that those systems are consistent with the Bank's overall decisions in terms of risk assumption, strategies, long-term objectives, corporate governance structure and internal controls.

Within the framework of the resolutions passed by the Share-holders' Meeting, and with the support of the Remuneration Committee — having heard the Board of Statutory Auditors, where necessary — the Board of Directors performs, *inter alia*, the following activities:

- a) it identifies the scope of more Key Personnel and approves the results of any procedure for excluding such Key Personnel (pursuant to Part One, Title IV, Chapter 2, Section I, Paragraph 6.1 of the Supervisory Regulations) and periodically revises the related criteria;
- it ensures that the remuneration policy is adequately documented and accessible within the company structure and that personnel are aware of the consequences of any violations of laws, regulations or codes of ethics or conduct;
- c) it ensures that the competent company functions (in particular risk management, compliance, human resources and strategic planning) are adequately involved in the process of formulating remuneration and incentive policies in such a way as to ensure an effective contribution and preserve the autonomy of judgement of functions required to perform ex-post and other controls; accordingly, the involvement of the compliance function in this phase consists of expressing an assessment as to whether the remuneration and incentive policies are consistent with the regulatory framework;
- d) it approves the criteria for formulating the compensation of all Key Personnel, as identified by the Board of Directors from time to time;
- e) it ensures, inter alia, that remuneration and incentive systems are appropriate to ensuring compliance with the law, regulations and the Articles of Association, together with any codes of ethics or conduct, by promoting compliant behaviour.

The Board of Directors is supported in its work by the Remuneration Committee and, for the purposes of a correct application of the principles and criteria envisaged by the regulation, by the relevant company functions, i.e., the Human

Resources Department, the General Counsel & Sustainability Area, the Compliance and Anti-Financial Crime Department, the CFO & Strategy Area (Planning and Control Department, Sales Planning and Control Service), the Risk Management Department.

Please refer to the Rules of the Board of Directors and the Board Committees adopted by the Bank for a comprehensive illustration of the Board of Directors' responsibilities.

The Directors on whose remuneration the Board of Directors is called on to express an opinion do not participate in the discussion and on the deliberations relating to the remuneration concerned.

#### **Remuneration Committee**

Banca Generali has instituted a Remuneration Committee within the Board of Directors. The Remuneration Committee is tasked with assisting the Board of Directors in laying down Company's policies in respect of the determination of the remuneration of the Company's key personnel holding the highest offices and those responsible for control functions. The above-mentioned Committee is currently composed of three non-executive, independent members of the Board of Directors, and is responsible for advising and making recommendations to the Board of Directors on matters pertaining to remuneration. The foregoing is without prejudice to the fact that, in accordance with the Corporate Governance Code for Listed Companies and the Committee's Internal Regulations, the Directors on whose remuneration the Committee is called on to express an opinion do not participate in the related discussion. The Remuneration Committee is afforded unhindered access to any and all the corporate information and functions it may deem necessary or useful for the proper discharge of its assigned tasks. The Committee puts forward advisory opinions and recommendations on matters falling within its purview, on a regular basis, and draws up the minutes of meetings and the reports required to ensure the conduct of the Bank's business.

Pursuant to the Supervisory Regulations, the Remuneration Committee:

- a) has advisory tasks on the definition of criteria for determining the compensation of all Key Personnel, as identified by the Board of Directors from time to time;
- b) has proposal duties regarding the remuneration of personnel whose remuneration and incentive systems are decided by the Board of Directors pursuant to Article 6, point 3, (xi), letter e), of the Rules of the Board of Directors and the Board Committees;
- c) expresses opinions, including on the basis of information received from the competent company functions, of the results of the process of identifying Key Personnel, including any exclusions, pursuant to Section II, paragraph 6.1, of the Supervisory Regulations;
- d) directly oversees the correct implementation of rules governing the remuneration of the heads of corporate control functions, in close coordination with the Board of Statutory Auditors;
- e) is responsible for preparing the documentation to be submitted to the Board of Directors for the related decisions;
- collaborates with the other committees internal to the Board of Directors, and in particular with the Internal Audit and Risk Committee;

- ensures the involvement of the competent company functions in the process of preparing and controlling remuneration policies and practices;
- h) on the basis of the information received from the competent company functions, expresses opinions on the achievement of the performance objectives to which incentive plans are tied, and on the assessment of the other conditions established for the disbursal of remuneration;
- provides adequate feedback concerning the activity performed including the General Shareholders' Meeting.

Pursuant to the Corporate Governance Code, the Remuneration Committee:

- a) assists the Board of Directors in preparing the remuneration policy;
- b) presents proposals or expresses opinions on the remuneration of the executive directors or other directors who occupy particular positions, as well as on the setting of performance targets relating to the variable component of such remuneration;
- monitors the concrete application of the remuneration policy, and in particular verifies the effective achievement of performance targets;
- d) periodically assesses the adequacy, overall consistency and concrete application of the Remuneration Policy applicable to Directors and Top Management.

In addition to the competencies set out in the foregoing points, the Remuneration Committee:

- formulates proposals regarding plans, targets, rules and company procedures relating to social and environmental issues and, more generally, sustainability, in line with applicable legislation, (i) promoting the progressive adoption of short and medium-to-long-term qualitative and quantitative indicators focused on ESG matters; (ii) promoting the identification of performance targets, to which the provisions of predetermined, measurable variable components tied to a significant extent to a long-term horizon, consistent with the Bank's strategic objectives and designed to promote its sustainable success, also including non-financial parameters, where relevant; (iii) integrating compliance with laws governing sustainable finance; and (iv) contributing to the preparation of a Remuneration Policy consistent with sustainability risk, from the standpoint of both individual performance and of alignment with the interests of shareholders, investors and stakeholders;
- b) provides opinions on the determination of severance indemnities to be offered in the event of early termination of the contract or the post (so-called "golden parachutes"); assesses the possible effects of departure on the rights assigned in the context of incentive plans based on financial instruments;
- c) expresses non-binding opinions and proposals for any stock options plans and shares allotment or other share-based incentive systems, also suggesting the objectives associated with the provision of such benefits and the criteria for assessing the achievement of those objectives; monitors the evolution and application over time of any plans approved by the General Shareholders' Meeting on the Board's proposal;
- d) provides opinions to the Board of Directors regarding the motions on remuneration of the Directors holding special positions in companies in which the Bank holds a Strategic

Equity Investment, pursuant to Article 2389 of the Italian Civil Code, as well as the remuneration of General Managers and Managers with Strategic Responsibilities of such companies.

#### **Management Body**

Identifying the objectives to be assigned to individual Managers, other than those for which the Board of Directors is responsible as part of the Policy determined by the General Shareholders' Meeting and the parameters identified by the Board of Directors, is the responsibility of the management body (identified based on the powers assigned), supported by the Human Resources Department, the General Counsel & Sustainability Area, the CFO & Strategy Area, the COO & Innovation Area, the Compliance and Anti-Financial Crime Laundering Department, and the Risk Management Department, each for the parts within their respective remit.

The process of assigning the objectives to be met in order to receive variable remuneration and determining the maximum amount of such variable component is formally conducted and documented.

#### **Board of Statutory Auditors**

The Board of Statutory Auditors is tasked with expressing opinions on the remuneration of directors holding special offices, and the members of Board Committees, it being pointed out that the said opinions are provided even with regard to the remuneration of the Chief Executive Officer and the General Manager.

The Board of Statutory Auditors also expresses an opinion on the remuneration of heads of control functions.

#### **Key Personnel**

As the Parent Company, Banca Generali prepares the Remuneration and Incentive Policy document for the entire Banking Group, ensures that it is appropriate overall and verifies that it is properly applied, while taking due account of the characteristics of each Group company, in accordance with the legal, market and sector context in which the subsidiaries operate. In order to comply with and adopt directly applicable sector/country legislation, individual Group companies may draw up a separate Remuneration Policy, provided that they duly implement the guidelines set by the Bank.

In line with the applicable Provisions, every year the Company's Board of Directors shall carry out a self-assessment, pursuant to both the Supervisory Provisions and the Commission Delegated Regulation (EU) 923 of 25 March 2021 and with the support of the Remuneration Committee, for the specific purpose of identifying "Key Personnel", whose professional activity exert or could exert a significant impact on the risk profile of the Bank and the Banking Group.

The following is an account of the results of the self-assessment conducted for all members of the Banking Group, including subsidiaries and taking into account the need for the Parent Company to ensure the consistency of remuneration policies and practices throughout the Banking Group.

The process of identifying Key Personnel is carried out by the Bank's Board of Directors on the basis of the provisions, in terms of process and parties involved, of the "Policy for determining the Banking Group's Remuneration and Incentive Policies" (approved by Banca Generali's Board of Directors in March 2022), with support from the Human Resources Department, which coordinates the activities involving, in their respective areas of responsibility, the CFO & Strategy Area (Administration Department for the size analyses underlying the assessment of the proportionality principle and Planning and Commercial Control Service for qualitative and quantitative assessments relating to Financial Advisors), Risk Management function (Risk Management Department) for assessments underlying the analysis of the relevant organisational units and the General Counsel & Sustainability Area for the necessary legal and corporate support. The conformity of the process is assessed by the Compliance function (Compliance & Anti-Financial Crime Department).

The Bank identifies and applies additional criteria beyond those established in the above Regulation to identify additional persons who assume significant risks for the Bank.

In particular, in accordance with the Provisions, additional criteria apply to Banking Group's employees based on the significance of their managerial role, and to Financial Advisors, with particular regard to the main Network Managers, as indicated below.

The conclusions and findings of the activities coordinated by the Human Resources Department are reviewed by the Remuneration Committee and, on the latter's opinion, submitted to the Board of Directors.

Two types of criteria are used, as set out in the Regulation, with the additional criteria applicable to the main Network Managers: qualitative criteria and quantitative criteria.

Key Personnel have been determined in a unitary manner pursuant to the Supervisory Regulations and the criteria of the aforementioned Regulation, in the light of the definitions set out in the said Supervisory Regulations (point 6, section I, Chapter 2 and Title IV) and Article. 5 of the Regulation, as cited above.

Specific analyses regarding the following are performed for the purposes of application of the qualitative criteria set out in Article 5 of the Regulation:

- the business units to which the various categories of personnel are attributable. In this area, a specific analysis is reserved for identifying the relevant operating/company units (pursuant to Article 142(1)(3) of Regulation (EU) 575/2013) to which internal capital is allocated pursuant to Article 73 of Directive 2013/36/EU, accounting for at least 2% of internal capital;
- the activities performed by the business units concerned;
- the identification of the roles and responsibilities assigned to individual staff members in respect of the various business units. This analysis takes account of, *inter alia*, the responsibilities assigned by the internal Regulation, participation in internal Committees and the powers of such committees, and the powers and delegated authority conferred;
- the importance of the managerial role, solely in the case of Financial Advisors assigned an ancillary managerial role.

In application of such qualitative criteria, the following categories of staff have been identified, as their professional activities is deemed to exert or potentially exert a significant impact on the bank's risk profile:

- A) Board of Directors: non-executive members, including the Chairman;
- B) Top Management: Chief Executive Officer/General Manager, Deputy General Manager Products, Wealth and Asset Management, Deputy General Manager Commercial Networks, Alternative and Support Channels (hereinafter also referred to as "DGMs");
- C) Other Key Personnel: this category has been determined to include:
  - a. the members of personnel with managerial responsibility on the relevant operating/business units of the entity: the Head of the CFO & Strategy Area; the Chief Financial Officer; the Head of the Credit Department; the Head of the PRM Area; the Head of the Financial Advisor Networks Area; the Head of the Alternative and Support Channels Area; the Head of the Asset Management Area; the General Manager of BGFML; the Chief Executive Officer of BG Suisse Private Banking S.A.; the Head of the Wealth Management Area:
  - b. the members of personnel responsible for the functions listed under letter a) of the above-mentioned Article
    5: the Head of the General Counsel & Sustainability Area; the Head of the Anti-Financial Crime Service (described herein below in the section on control functions); the Head of the Human Resources Department; the Head of the COO & Innovation Area;
- D) Managers in charge of company control functions: the Head of the Compliance and Anti-Financial Crime Department, the Head of the Internal Audit Department, the Head of Risk Management Department;
- E) Main managers operating in the Bank's distribution networks: 12 Sales Managers (of whom 4 strategic sales managers and 8 network sales managers), 2 Managers providing support across distribution activities, 2 Managers or "Senior Partners" supporting network management. In addition, in accordance with the provisions of point 6, Section I, Chapter 2, Title IV of the Bank of Italy Regulations, the Banking Group has decided to include the following within the scope of Key Personnel:
  - a. the Head of the Wealth Advisory Department, who also serves as Head of the Corporate, Real Estate & Art And Passion Advisory Service, in view of the important role played in the development of the related business area;
  - the Head of the Assets under Administration Department, in view of the important role played in the development of this type of business, which is constantly expanding, and its direct impact on revenues;
  - the Heads of the Products Department, in view of the important role played in the development of new products (managed, insurance and banking products);
  - the Head of Banca Generali's Marketing and External Relations Department, in consideration of the important role played in internal and, above all, external communications processes;
  - e. the General Manager of the subsidiary BG Valeur S.A. to keep enhanced oversight of the rules and mechanisms that govern remuneration among non-EU companies to which European rules do not apply directly.

In addition, the determination of Key Personnel according to the quantitative criteria set out in the Regulation yielded the following results:

- a) in the case of employees:

   it did not identify any names not already included among the Key Personnel determined in application of the qualitative criteria;
- in the case of Financial Advisors: the Bank includes 57 Financial Advisors among Key Personnel.

In total, in 2024 Banca Generali Group included 110 individuals among Key Personnel, compared to the 92 identified in 2023. This change was due, with regard to qualitative criteria, to the identification of an additional role among employees of the Banking Group in view of the important function they assumed in the process of developing new products (managed, insurance and banking products), the reorganisation of the distribution network, undertaken with effect from January 2024, which also involved a review of the relevant management roles and, with regard to quantitative criteria, to an increase in the number of Financial Advisors included among Key Personnel based on the related remuneration.

On the details of the application of the qualitative and quantitative criteria and those of the supervisory regulations, see paragraph 1.1 of the "Report on remuneration and compensations paid of Banca Generali".

# Information relating to the design and structure of the remuneration system for identified staff

Banca Generali Group's Policy, a key tool for the Group's strategy, is aimed at ensuring the best possible alignment of the interests of the Banking Group's Shareholders and personnel, through careful risk management and the consistent pursuit of long-term strategies.

It is believed that the annual formulation of adequate remuneration and incentive mechanisms for the Bank's directors and personnel may foster competitiveness, effective governance of the Banking Group and the achievement of the objectives outlined in the strategic plan, with a particular focus on sustainability as an essential element of the pursuit of objectives. In an increasingly complex context and in light of the Banking Group's growing internationalisation, remuneration, especially with regard to Key Personnel, is also useful in terms of attracting and retaining people with the talent and skills best suited to the needs and development of the Company.

The following company functions are involved in formulating the remuneration policy:

- the Human Resources Department provides technical assistance and prepares the support materials that inform Remuneration Policies and their implementation. The Department provides support for the activities performed by the Compliance function, by ensuring, *inter alia*, the consistency of human resource management policies and procedures and the Bank's remuneration and incentive systems;
- the Planning & Control Department and the Sales Planning & Control Service are involved in defining Remuneration Policies, identifying, respectively, the quantitative param-

eters pertaining to the strategic objectives to which the variable component of remuneration is to be correlated, determining the expense budget, and defining the policies relating to Financial Advisors.

- > The Project Governance Department is involved in identifying the qualitative parameters associated with company projects, relating to the strategic objectives to be associated with the variable component.
- The General Counsel & Sustainability Area and the Administration Department also perform an advisory function for their respective areas of responsibility in legal, corporate, accounting and tax matters.

The Subsidiaries and the other Areas/Departments collaborate by providing access to all data and supporting documents necessary to identifying and monitoring the parameters relating to the strategic objectives to be associated with the variable component.

# Variable components of remuneration for employees

Variable components are intended to reward short as well as medium-to-long term results.

Performance is assessed — taking due account of the population segment and time-span in question — on the basis of the results attained by beneficiaries and the corporate structures they serve and the results achieved by the company/group as a whole.

Variable remuneration is linked on a straight-line basis to the degree to which the targets set for each objective are achieved, since the BSC and the MBO mechanism is based on defining and allocating specific, well defined objectives, each one of which is attributed a target value, and each with a weight indicating its level of priority when compared to the others, as well as performance levels (minimum, target and maximum) expressed through appropriate indicators.

Expected levels of performance are indicated, for each objective, together with the minimum access gate to be achieved to qualify for bonus entitlements, the maximum access gate in case of overperformance, and any and bonus cap achievable.

The objectives and the relevant targets are defined based on the guidelines differentiated according to the sphere of work and responsibility attributed.

Variable incentive-oriented remuneration linked to the performance of the Bank and the Banking Group is determined taking due account of the risks assumed and the liquidity required to cover ongoing business operations, and with a view to avoiding conflicts of interest. It envisages access gates, whereby failure to meet pre-set stability targets entails forfeiture of the related bonus, but also malus and claw-back mechanisms, as described in the "Report on remuneration and compensations paid".

#### New aspects of the Remuneration Policy

The Remuneration Policy is developed in general continuity with the previous year in terms of purposes and principles, in line with market best practices, further underlining the Bank's commitment to environmental and social sustainability matters within the framework of good governance and to gender-neutral policies.

In line with past policies, this Policy:

- complies with applicable laws and regulations;
- has been defined by periodically monitoring market trends and practices;
- is consistent with the achievement of sustainable performance and growth;
- > enables attraction and retention of professional profiles and abilities adequate to the Banking Group's needs.

In addition, the 2024 Policy also aims to incorporate the requests made by shareholders, investors and proxy investors in terms of sustainability and disclosure.

In order to reaffirm this year as well the Bank's ESG commitment, the connection between the Remuneration Policy and sustainability issues, in addition to what is already provided to ensure solid ties between individual performance and business sustainability (implemented by structuring the variable remuneration of the Company's Top Managers to include a significant portion in shares), is also ensured through the use of short-, medium- and long-term qualitative and quantitative indicators focused on a range of ESG matters.

The Policy thus encompasses and is consistent with sustainability risk from both an individual performance standpoint and the standpoint of alignment with the interests of investors and stakeholders

The process of determining Key Personnel was also based on the adoption of the new regulatory standards for identification on the basis of the criteria laid down in the Bank of Italy Regulations and those of the new Commission Delegated Regulation (EU) 2021/923 of 25 March 2021, which adopt the Regulatory Technical Standards set by the EBA.

In addition, in line with the previous year, the Banking Group ensures compliance with EU Directive No. 828 of 2017 (Shareholder Rights Directive II), confirming the incorporation into this document of the additional disclosures required and continuing with the process already begun in recent years to offer increasingly complete, transparent information in order to respond simply and immediately to the market's requests regarding strategic choices and the remuneration practices adopted.

#### Information of how the institution ensures that staff in internal control functions are remunerated independently of the businesses they oversee

The remuneration package of the persons falling within this category consists of the components described in paragraph 7.2.1. of the Report on Remuneration Policy and Compensations Paid of Banca Generali.

According to the weight and complexity of the position filled, the annual variable remuneration may be equal to no more than 33.3% of the total fixed remuneration, provided the maximum level of performance objectives be attained. No guaranteed minimum is provided for.

The established objectives are consistent with the tasks assigned and are independent of the results achieved by the Bank; they consist of project and service completion objectives, as well as company sustainability objectives.

The principles of deferral, achievement of the access gate, as well as the malus and claw-back mechanisms apply to such variable remuneration.

The participation in the Long Term Incentive plan is not envisaged for Heads of control functions.

#### **Entry bonuses**

On an exceptional basis, so as to attract key figures from the market, specific one-off incentive payments may also be granted at the time of recruitment. These incentive payments, that are envisaged in exceptional cases only, may be granted exclusively in case of recruitment of new staff, and solely during the first year of service. They are not granted to the same person more than once, whether by the Bank or by other Banking Group companies. In accordance with the Bank of Italy's Provisions, entry bonuses are not subject to the rules governing the structure of variable remuneration; when they are paid in a lump sum upon entry, they are not considered when calculating the limit on the ratio of variable to fixed remuneration.

For information on Severance, see paragraph 6.1 of the Report on Remuneration Policy and Compensations Paid (Remuneration Report).

Description of the ways in which current and future risks are taken into account in the remuneration processes. Disclosures shall include an overview of the key risks, their measurement and how these measures affect remuneration

The bonus pool is the total amount allocated annually by the Board of Directors to the payment of the variable component of personnel costs.

The actual bonus pool available for the payment of the variable component is determined in the year after that of reference and may be disbursed when the requirements are met for each company position, and in any event subject to verification of access gates.

The access gate has a twofold objective:

- taking account of current and prospective risks, the cost of capital and the cash required to undertake the business engaged in within the Banking Group;
- basing variable remuneration on long-term performance indicators.

For 2024, said mechanism provides for two ratios:

Capital ratio: Common Equity Tier 1 ratio, aimed at measuring the extent of the Bank's capital in relation to the degree of risk of the assets held — minimum target ratio of 14%;

Liquidity ratio: Liquidity Coverage Ratio, to increase shortterm resilience of the liquidity risk profile of the Bank, while ensuring it has sufficient, high-quality liquid assets to overcome any 30-day long acute stress situation — minimum ratio of 150%.

An on/off threshold is set for each ratio. The levels associated with the respective ratios have been identified according to a logic of prudence and medium-to-long-term sustainability. In particular, gates were identified at thresholds above the Bank's tolerance, incorporating stress scenarios involving a combination of particularly adverse events classifiable as systemic in nature and events specific to the Banking Group.

The condition for the bonus pool to be activated is that both ratios are above the minimum threshold set when the final earnings figures for the year are recorded.

The total bonus pool may not be increased based on the Company's performance, but it may be eliminated if the access gates are not reached.

The access gate does not only condition the bonus for the year in question, but also acts as a malus mechanism, from one year to the next, the portions of bonuses accrued in previous years and paid out on a deferred basis in subsequent years.

With reference to all types of variable remuneration, in compliance with the regulatory provisions, the following is envisaged:

- the application of the malus mechanism, whereby remuneration is not paid, in whole or in part, as in case of failure to pass the access gates (referring to financial position and liquidity performance), including in the event of:
  - presence of elements that have resulted in a significant deterioration in performance levels, net of the risks actually assumed (e.g., in case of RoRAC ≤ 0);
  - proved engagement in behaviour, such as behaviour not in accordance with laws, regulations, articles of association, codes of ethics or codes of conduct applicable to the Bank (hereinafter a "compliance breach"), constituting wilful misconduct or gross negligence to the detriment of customers or of the Bank;
  - proved engagement in behaviour, such as compliance breaches (as defined above), resulting in a significant loss for the Bank;
  - disciplinary measures or pending non-routine inspections<sup>20</sup>;
  - failure to comply with rules concerning banking transparency, anti-money laundering and remuneration policies, in accordance with the Supervisory Provisions for banks and/or with sustainable finance regulations.

In addition, in the case of Bank personnel included in the Global Leadership Group<sup>21</sup> of Generali Group (as long as Banca Generali Banking Group belongs to it) the malus mechanism may be applied, in whole or in part, on the decision of Banca Generali's Board of Directors, if there is a significant deterioration of the financial or capital position of Assicurazioni Generali S.p.A.

<sup>&</sup>lt;sup>20</sup> In the event of disciplinary proceedings in progress when variable remuneration is to be paid, payment will be suspended until the disciplinary proceedings are complete. At the end of the proceedings, if the person in question is found to have engaged in the alleged misconduct and is punished accordingly, the malus mechanisms applies.

<sup>21</sup> The set of Generali Group managers who occupy the positions of greatest organisational weight and impact on results and on the process of rolling out, cascading, implementing and guiding the business strategy and transformation. They are identified according to the criteria set out in the Assicurazioni Generali Group Remuneration Internal Policy. For Banca Generali Group, it currently corresponds to a limited group of people within the categories Managers with Strategic Responsibilities and Key personnel, i.e., four persons, including the Chief Executive Officer and General Manager.

and/or of Generali Group, as identified by the Board of Directors of Assicurazioni Generali S.p.A.;

- the application of a claw-back mechanism whereby the Bank is entitled to demand the full or partial return of variable remuneration up to five years after it is paid in the event of:
  - proved engagement in wilful misconduct or gross negligence, such as compliance breaches, to the detriment of customers or of the Bank;
  - proved engagement in behaviour, such as compliance breaches, resulting in a significant loss for the Bank;
  - disciplinary measures;
  - failure to comply with rules concerning banking transparency, anti-money laundering and remuneration policies, in accordance with the Supervisory Provisions for banks and/or with sustainable finance regulations.

Likewise, the Bank may demand the return of bonuses paid in cases of material errors in figuring the items used to calculate the Group's specific objectives and/or access gates.

# The ratios between fixed and variable remuneration set in accordance with point (g) of Article 94(1) of CRD

# Ratio of the Variable to Fixed Component of Remuneration and related mechanism

The cap mechanism ensures that the ratio of total variable remuneration paid in relation to a given year (including both up-front and deferred payments) to total fixed remuneration in that same year does not exceed 1:1 (or, where expressly authorised, 2:1). In the event of variable remuneration under long-term incentive plans with a duration of more than five years, including the deferral period, for which a provision is set aside during the year to which it refers and payment is deferred until a later year, the cap mechanism always applies on a cash basis at the time of the actual payment, using (i) as the basis of calculation of fixed remuneration that paid during the year of accrual of the provision and (ii) as the variable remuneration attributable to each year the total amount of the variable remuneration attributed to each year of the plan according to a linear pro-rated approach.

The Bank has taken the following measures to ensure that this ratio is maintained:

- in general, a ratio of variable remuneration to total fixed remuneration less than or equal to this threshold for the above-mentioned personnel;
- of for specific individual company personnel (Chief Executive Officer/General Manager, Deputy General Managers, Head of the Asset Management Area, Head of the Marketing and External Relations Department, Head of the Alternative and Support Channels Area, Head of the Wealth Management Area, Head of the COO & Innovation Area, Head of the General Counsel & Sustainability Area, Head of the Wealth Advisory Department, Head of Financial Advisor Networks Area, Head of Assets under Administration Department, Head of the Products Department, 12 Sales Managers (of whom 4 strategic sales managers and 8 network

sales managers), 2 Managers providing support across distribution activities, 2 Managers or "Senior Partners" supporting network management]; a reasoned proposal for the General Shareholders' Meeting to deviate from the 1:1 ratio of variable to fixed remuneration, by increasing it up to a maximum of 2:1.

This proposal, submitted by the deadline set by the Bank of Italy, is based on the grounds set out in the specific report, and in particular on the consideration that in a specialist market such as that in which the bank operates, where it must compete with international players, a remuneration package competitive with those of its competitors, for individuals in key roles in its company organisation or managerial roles in its commercial areas, allows the bank to attract and retain individuals with the professionalism and skills suited to the Company's needs and ensure that its business results are achieved, in a manner consistent with applicable regulations.

Likewise, if the 1:1 (or, where expressly authorised, 2:1) ratio of variable to fixed remuneration is in future modified in an unfavourable manner for one or more individuals, having regard to the year in which the ratio of variable to fixed remuneration is changed, all shares of variable remuneration accrued in years prior to the year concerned, but not yet disbursed due to deferral, will be sterilised for the purposes of the calculation.

# Description of the ways in which the institution seeks to link performance during a performance measurement period with levels of remuneration

Variable remuneration is linked on a straight-line basis to the degree to which the targets set for each objective are achieved, since the BSC and the MBO mechanism is based on defining and allocating specific, well defined objectives, each one of which is attributed a target value, and each with a weight indicating its level of priority when compared to the others, as well as performance levels (minimum, target and maximum) expressed through appropriate indicators.

Expected levels of performance are indicated, for each objective, together with the minimum access gate to be achieved to qualify for bonus entitlements, the maximum access gate in case of overperformance, and any and bonus cap achievable. The objectives and the relevant targets are defined based on the guidelines differentiated according to the sphere of work and responsibility attributed.

A percentage of the variable remuneration, as stated below, is linked to quantitative financial objectives (with possible normalisation of the performance fee component) pertaining to the results of the Banking Group.

In particular, the following objectives may be assigned:

> Profit and loss account/profitability objectives such as, including, without limitation, Fee Income, Cost/Income, Consolidated Net Profit, Return on Risk-Adjusted Capital (RoRAC), Recurring Net Profit, core Net Banking Income,

cost control objectives and commercial development Objectives such as, including, without limitation, Net Inflows, Revenues or similar and Fee Growth, complemented by risk-adjustment measures.

These objectives may contribute to determining up to 70% of the short-term variable remuneration of the Chief Executive Officer/General Manager; up to 35% for that of other managers and executives. The percentage in question may also be higher for sales personnel for whom commercial development objectives represent function-specific objectives.

The remaining portion of the short-term variable remuneration is linked to the attainment of quantitative and qualitative objectives — financial and non-financial — established based on the position held, with a view to using performance measuring variables that are, as far as possible, consistent with the decision-making powers vested in each manager.

In particular, in relation to the position filled, the quantitative objectives refer to net inflows, revenues and/or cost objectives for which the beneficiary of the individual scorecard is responsible based on the company budget for the reference year.

PEOPLE VALUE

An objective set each year in view of personal development in line with the Group's strategy: recognition and celebration of diversity, favouring inclusion, showcasing the individual contribution and the success of the organisation, while also discouraging conduct that leads to excessive exposure to risk.

For 2024, initiatives included in the People Strategy relating to the following may be included in the objective:

- · upskilling training;
- Diversity Equity & Inclusion;
- Global Engagement Survey;
- · development and retention initiatives dedicated to key people.

The objective may include a specific reference to individual initiatives involving:

- · Effective management of the structures coordinated;
- Collaboration with other company functions;
- Other people management initiatives.

The exceptions to these general criteria are the objectives assigned to the Manager in charge of preparing the company's financial reports, the Heads of control functions, and the Head of the Human Resources Department, who are not linked to the earnings results of the Bank and/or of the Banking Group.

The qualitative objectives, which usually set valuation criteria, refer to projects concerning the Banking Group and require the collaboration of all the beneficiaries of individual scorecards, each one regarding the area within his/her remit, or projects falling under the responsibility of individual departments but which are of general importance.

The Balanced Scorecards of all Key Personnel include indicators tied to the implementation of strategic projects for the achievement of the Plan's objectives.

In addition to these, there are two further specific focuses, assessed by management on the basis of key performance indicators (KPIs) correlated to ESG (Environmental, Social, Governance) objectives relating to:

- People Value;
- > Sustainability commitment.

SUSTAINABILITY COMMITMENT

An objective set annually in line with the priorities of the strategic plan, which includes a series of diversified sustainability initiatives, correlated directly and indirectly with all ESG (environmental, social and governance) components, identified in detail in the individual modules.

For 2024, the objective may include initiatives related to four different pillars:

- Sustainable products;
- Sustainable processes;
- Sustainable plan;
- Sustainable people.

For bonus assignment purposes, the performance obtained in respect of each objective is verified and duly weighted in the financial year following the year of reference. The sum of the weighted performance levels achieved in respect of each objective then constitutes the overall performance which serves as the basis for quantifying the bonus due, subject to satisfaction of the pre-established access gates to be met in order to qualify for bonuses (attainment of the minimum threshold affording access to bonus entitlements, with the inclusion of mechanisms preventing certain offsetting effects). The foregoing procedure is designed to ensure a direct correlation between results obtained and incentive assigned.

The performance levels identified in the objectives are directly linked to the forecasts of the budget approved by the Board of Directors and the achievement of the results, when linked to the economic results, is verified based on the consolidated financial statements of the Banking Group.

Except as specified above, with reference to the MBO mechanism, with a view to measuring performance and risks

through variables that are as consistent as possible with the decision-making powers vested in each beneficiary, quantitative objectives established in terms of the results carried in the consolidated financial statements of the Banking Group may be replaced by individual quantitative objectives associated with the individual function discharged within the Group (without prejudice to the application of the access gates described herein).

Information on the criteria used to determine the balance between different types of instruments awarded, including shares, equivalent ownership interests, options and other instruments

How variable remuneration is paid differs by the category of staff concerned. In particular, a part of the variable remuneration of Key Personnel is paid in Shares of the Bank and is subject to deferral and retention periods, as further described in paragraphs 5.3 and 5.4 of the Report on Remuneration and Compensations Paid. The methods of payment of variable remuneration are governed by precise instructions in the

Supervisory Regulations with regard to remuneration, with particular regard to deferral obligations, the type of payment instruments and the retention period applicable to the portion, if any, paid in financial instruments.

Where disbursement of an accrued bonus is deferred, instalments paid in cash on a deferred basis are increased by a return at market rates when disbursed.

In calculating the number of shares to be assigned, a method is applied where: the numerator is defined as 50% (or higher percentage) of variable remuneration accrued for the actual achievement of targets set for the year of reference, and the denominator consists of the share price (calculated as the average price of the share over the three months preceding the Board of Directors' meeting called to approve the draft Financial Statements and the Consolidated Financial Statements for the year prior to that in which the cycle in question starts).

All forms of variable remuneration are subject to the malus mechanism, due to which such remuneration is not paid, in whole or in part, when the above-mentioned access gates are not reached (referring to the balance sheet or liquidity performance) or when there are elements that have resulted in a significant deterioration of performance levels, net of the risks actually assumed (RoRAC  $\leq$  0).

For the details, refer to paragraph 5.2.3 of the Report on Remuneration and Compensations Paid.

# Description of the methods whereby the entity seeks to adjust remuneration to account for longterm performance

An overview of the institution's policy on deferral, payout in instrument, retention periods and vesting of variable remuneration including where it is different among staff or categories of staff

See paragraph 5.3.3, Payout: Deferral and Share-based Variable Remuneration, in the Report on Remuneration and Compensations Paid.

#### Malus and claw-back mechanisms

With reference to all types of variable remuneration, in compliance with the regulatory provisions, the following is envisaged:

the application of the malus mechanism, whereby remuneration is not paid, in whole or in part, as in case of failure to pass the access gates indicated above in paragraph 5.2.3 of the Report on Remuneration and Compensations Paid

(referring to financial position and liquidity performance), including in the event of:

- presence of elements that have resulted in a significant deterioration in performance levels, net of the risks actually assumed (e.g., in case of RoRAC ≤ 0);
- proved engagement in behaviour, such as behaviour not in accordance with laws, regulations, articles of association, codes of ethics or codes of conduct applicable to the Bank (hereinafter a "compliance breach"), constituting wilful misconduct or gross negligence to the detriment of customers or of the Bank;
- proved engagement in behaviour, such as compliance breaches (as defined above), resulting in a significant loss for the Bank;
- disciplinary measures or pending non-routine inspections<sup>22</sup>;
- failure to comply with rules concerning banking transparency and remuneration policies, in accordance with the Supervisory Provisions for banks and/or with sustainable finance regulations.

In addition, in the case of Bank personnel included in the Global Leadership Group<sup>23</sup> of Generali Group (as long as Banca Generali Banking Group belongs to it) the malus mechanism may be applied, in whole or in part, on the decision of Banca Generali's Board of Directors, if there is a significant deterioration of the financial or capital position of Assicurazioni Generali S.p.A. and/or of Generali Group, as identified by the Board of Directors of Assicurazioni Generali S.p.A.;

- b the application of a claw-back mechanism whereby the Bank is entitled to demand the full or partial return of variable remuneration up to five years after it is paid in the event of:
  - proved engagement in wilful misconduct or gross negligence, such as compliance breaches, to the detriment of customers or of the Bank,
  - proved engagement in behaviour, such as compliance breaches, resulting in a significant loss for the Bank;
  - disciplinary measures;
  - failure to comply with rules concerning banking transparency, anti-money laundering and remuneration policies, in accordance with the Supervisory Provisions for banks and/or with sustainable finance regulations.

Likewise, the Bank may demand the return of bonuses paid in cases of material errors in figuring the items used to calculate the Group's specific objectives and/or access gates.

# Where applicable, shareholding requirements that may be imposed on identified staff

See paragraph 5.3.3, Payout: Deferral and Share-based Variable Remuneration, in the Report on Remuneration and Compensations Paid.

<sup>&</sup>lt;sup>22</sup> In the event of disciplinary proceedings in progress when variable remuneration is to be paid, payment will be suspended until the disciplinary proceedings are complete. At the end of the proceedings, if the person in question is found to have engaged in the alleged misconduct and is punished accordingly, the malus mechanisms applies.

The set of Generali Group managers who occupy the positions of greatest organisational weight and impact on results and on the process of rolling out, cascading, implementing and guiding the business strategy and transformation. They are identified according to the criteria set out in the Assicurazioni Generali Group Remuneration Internal Policy. For Banca Generali Group, it currently corresponds to a limited group of people within the categories Managers with Strategic Responsibilities and Key personnel, i.e., four persons, including the Chief Executive Officer and General Manager.

# A description of the main parameters and rationale for any variable component scheme and any other non-cash benefits pursuant to Article 450(1)(f) of the CRR

performance Information on the specific indicators used to determine the variable components of remuneration and the criteria used to determine the balance between different types of instruments awarded, including shares, equivalent ownership interests, share-linked instruments, equivalent non cash-instruments, options and other instruments

See paragraphs 5.3 and 5.4 of the Report on Remuneration and Compensations Paid for issues relating to the use of shares in the various components of variable remuneration.

# **Upon demand from the relevant Member State or competent** authority, the total remuneration for each member of the management body or senior management

Refer to Section II, Tab. 1, of the Report on Remuneration and Compensations Paid, which includes an account of the relevant figures by body and function.

# Information on whether the institution benefits from a derogation laid down in Article 94(3) CRD in accordance with point (k) of Article 450(1) CRR

Banca Generali applies the derogation set out in Article 94(3) (b) of the CRD and therefore does not apply policies of deferral and share-based payment to the variable remuneration of Key Personnel of 50 thousand euros or less and that collectively does not make up more than one-third of total remuneration. See the Report on Remuneration and Compensations Paid, paragraph 5.3.3, Payout: Deferral and Share-based Variable Remuneration.

# Quantitative information

## TEMPLATE EU REM1 - REMUNERATION AWARDED FOR THE FINANCIAL YEAR

			Α	В	С	D
			MB SUPERVISORY FUNCTION	MB MANAGEMENT FUNCTION	OTHER SENIOR ( MANAGEMENT	OTHER IDENTIFIED STAFF
1		Number of identified staff	8	1	2	83
2	_	Total fixed remuneration	853,878	897,577	869,439	51,189,052
3	_	Of which: cash-based	853,878	897,577	869,439	51,189,052
EU-4a	Fixed remuneration	Of which: shares or equivalent ownership interests	-	-	-	-
5		Of which: share-linked instruments or equivalent non-cash instruments	-	-	-	-
EU-5x	_	Of which: other instruments	-	-	-	_
7		Of which: other forms	-	-	-	_
9		Number of identified staff	-	1	2	83
10	_	Total variable remuneration	-	1,108,390	1,149,598	18,621,157
11	_	Of which: cash-based	-	182,405	239,103	10,205,603
12	_	Of which: deferred	-	108,446	142,155	3,331,401
EU-13a	_	Of which: shares or equivalent ownership interests	-	925,985	910,495	8,415,555
EU-14a	 Variable	Of which: deferred	-	681,792	661,875	3,950,741
EU-13b	remuneration	Of which: share-linked instruments or equivalent non-cash instruments	-	-	-	-
EU-14b	_	Of which: deferred	-	-	-	_
EU-14x	_	Of which: other instruments	-	-	-	_
EU-14y	<del></del>	Of which: deferred	-	-	-	_
15	_	Of which: other forms	-	-	-	_
16	_	Of which: deferred	-	-	-	-
17	Total remunera	tion (2 + 10)	853,878	2,005,967	2,019,037	69,810,209

TEMPLATE EU REM2 - SPECIAL PAYMENTS TO STAFF WHOSE PROFESSIONAL ACTIVITIES HAVE A MATERIAL IMPACT ON INSTITUTIONS' RISK PROFILE (IDENTIFIED STAFF)

Not applicable to Banca Generali.

# TEMPLATE EU REM3 - DEFERRED REMUNERATION (1 OF 2)

		А	В	С	D
DEFERRED	AND RETAINED REMUNERATION	TOTAL AMOUNT OF DEFERRED REMUNERATION AWARDED FOR PREVIOUS PERFORMANCE PERIODS	OF WHICH DUE TO VEST IN THE FINANCIAL YEAR	OF WHICH VESTING IN SUBSEQUENT FINANCIAL YEARS	AMOUNT OF PERFORMANCE ADJUSTMENT MADE IN THE FINANCIAL YEAR TO DEFERRED REMUNERATION THAT WAS DUE TO VEST IN THE FINANCIAL YEAR
1	MB Supervisory function	-	_	_	_
2	Cash-based	-	-	-	_
3	Shares or equivalent ownership interests	-	-	-	_
4	Share-linked instruments or equivalent non-cash instruments	-	-	-	-
5	Other instruments	-	-	-	_
6	Other forms	-	-	-	_
7	MB Management function	315,175	117,958	197,218	_
8	Cash-based	159,960	73,184	86,776	_
9	Shares or equivalent ownership interests	155,216	44,774	110,442	_
10	Share-linked instruments or equivalent non-cash instruments	-	-	-	-
11	Other instruments	-	-	-	-
12	Other forms	-	-	-	-
13	Other senior management	455,702	196,913	258,789	-
14	Cash-based	241,496	127,629	113,867	
15	Shares or equivalent ownership interests	214,206	69,284	144,922	-
16	Share-linked instruments or equivalent non-cash instruments	-	-	-	_
17	Other instruments	-	-	-	-
18	Other forms	-	-	-	_
19	Other identified staff	9,417,657	5,043,749	4,373,908	-
20	Cash-based	5,605,273	3,418,320	2,186,954	_
21	Shares or equivalent ownership interests	3,812,383	1,625,430	2,186,954	-
22	Share-linked instruments or equivalent non-cash instruments	-	-		
23	Other instruments	-	-	-	
24	Other forms	-	-	-	
25	Total amount	10,188,534	5,358,620	4,829,915	

# TEMPLATE EU REM3 - DEFERRED REMUNERATION (2 OF 2)

		Е	F	EU-G	EU-H
DEFERR	ED AND RETAINED REMUNERATION	AMOUNT OF PERFORMANCE ADJUSTMENT MADE IN THE FINANCIAL YEAR TO DEFERRED REMUNERATION THAT WAS DUE TO VEST IN FUTURE PERFORMANCE YEARS	TOTAL AMOUNT OF ADJUSTMENT DURING THE FINANCIAL YEAR DUE TO EX POST IMPLICIT ADJUSTMENTS (I.E. CHANGES OF VALUE OF DEFERRED REMUNERATION DUE TO THE CHANGES OF PRICES OF INSTRUMENTS)	TOTAL AMOUNT OF DEFERRED REMUNERATION AWARDED BEFORE THE FINANCIAL YEAR ACTUALLY PAID OUT IN THE	PREVIOUS PERFORMANCE PERIOD THAT HAS VESTED BUT IS SUBJECT
1	MB Supervisory function	-	-	-	-
2	Cash-based	-	-	-	_
3	Shares or equivalent ownership interests	_	_	_	-
4	Share-linked instruments or equivalent non-cash instruments	-	_	_	_
5	Other instruments	-	_	_	_
6	Other forms	-	-	-	_
7	MB Management function	-	-	147,982	44,774
8	Cash-based	-	-	110,987	
9	Shares or equivalent ownership interests	-	-	36,996	44,774
10	Share-linked instruments or equivalent non-cash instruments	-	-	-	-
11	Other instruments	-	-	-	-
12	Other forms	-	-	-	-
13	Other senior management	-	-	274,732	69,284
14	Cash-based	-	-	206,049	-
15	Shares or equivalent ownership interests	-	-	68,683	69,284
16	Share-linked instruments or equivalent non-cash instruments	-	_	-	
17	Other instruments	-			
18	Other forms	-	-	_	_
19	Other identified staff	-	_	7,003,043	1,625,430
20	Cash-based	-		5,226,326	
21	Shares or equivalent ownership interests	-	-	1,776,717	1,625,430
22	Share-linked instruments or equivalent non-cash instruments	-	_	_	_
23	Other instruments				
24	Other forms				
25	Total amount	-	-	7,425,757	1,739,488

#### TEMPLATE EU REM4 - REMUNERATION OF 1 MILLION EURO OR MORE PER YEAR

		A
EURO		IDENTIFIED STAFF THAT ARE HIGH EARNERS AS SET OUT IN ARTICLE 450(I) CRR
1	1,000,000 to below 1,500,000	22
2	1,500,000 to below 2,000,000	5
3	2,000,000 to below 2,500,000	1
4	2,500,000 to below 3,000,000	-
5	3,000,000 to below 3,500,000	1
6	3,500,000 to below 4,000,000	-
7	4,000,000 to below 4,500,000	-
8	4,500,000 to below 5,000,000	-
9	5,000,000 to below 6,000,000	-
10	6,000,000 to below 7,000,000	-
11	7,000,000 to below 8,000,000	_
x	To be extended as appropriate, if further payment bands are needed	

#### TEMPLATE EU REM5 - INFORMATION ON REMUNERATION OF STAFF WHOSE PROFESSIONAL ACTIVITIES HAVE A MATERIAL IMPACT ON INSTITUTIONS' RISK PROFILE (IDENTIFIED STAFF) (1 OF 2)

		Α	В	С	D	E
		MANAGE	MANAGEMENT BODY REMUNERATION		BUSINESS	SAREAS
		MB SUPERVISORY FUNCTION	MB MANAGEMENT FUNCTION	TOTAL MB	INVESTMENT BANKING	RETAIL BANKING
1	Total number of identified staff					
2	Of which: members of the MB	8	1	9		
3	Of which: other senior management				1	_
4	Of which: other identified staff				67	2
5	Total remuneration of identified staff	853,878	2,005,967	2,859,845	64,327,026	772,427
6	Of which: variable remuneration	-	1,108,390	1,108,390	16,528,488	320,565
7	Of which: fixed remuneration	853,878	897,577	1,751,455	47,798,538	451,862

#### TEMPLATE EU REM5 - INFORMATION ON REMUNERATION OF STAFF WHOSE PROFESSIONAL ACTIVITIES HAVE A MATERIAL IMPACT ON INSTITUTIONS' RISK PROFILE (IDENTIFIED STAFF)

		F	G	Н	I	J
			В	JSINESS AREAS		
		ASSET MANAGEMENT	CORPORATE FUNCTIONS	INDEPENDENT INTERNAL CONTROL FUNCTIONS	ALL OTHER	TOTAL
1	Total number of identified staff					94
2	Of which: members of the MB					
3	Of which: other senior management	-	1	-	-	
4	Of which: other identified staff	3	6	5	-	
5	Total remuneration of identified staff	1,155,365	4,665,204	909,223	-	
6	Of which: variable remuneration	549,991	2,200,762	170,950	-	
7	Of which: fixed remuneration	605,375	2,464,443	738,274	-	

# DECLARATION PURSUANT TO ARTICLE 154-BIS, SECOND PARAGRAPH, OF LEGISLATIVE DECREE NO. 58 OF 24 FEBRUARY 1998



#### Declaration Pursuant to Article 154-bis, Second Paragraph of Legislative Decree No. 58 of 24 February 1998

The undersigned Dr. Tommaso Di Russo, Chief Financial Officer and Manager in charge of preparing the financial reports of Banca Generali S.p.A., with headquarters in Trieste, via Machiavelli No. 4, recorded in the Register of Companies of Trieste to n. 103698, for the intent and purpose of article 154-bis, second paragraph, of Legislative Decree 24 February 1998 No. 58, to the best of his knowledge in light of the position held,

#### declares

that the accounting information contained in this document corresponds to the document results, books and accounting records.

Trieste, 15 march 2024

Dr. Tommaso Di Russo Manager in charge of preparing the company's financial reports BANCA GENERALI S.p.A.



# LIST OF TABLES

The following is a list of the quantitative tables included in the Pillar 3 disclosures and that refer to EBA guidelines (EBA/GL/2018/10,

EBA/GL/2020/07, EBA/GL/2020/12, EBA/ITS/2021/07) and Regulation (EU) 637/2021, as further amended.

LIST OF THE QUANTITATIVE TABLES - EBA GUIDELINES/REGULATION EU	LAW REFERENCE	PILLAR 3 SECTION
EU KM1 - Key metrics template	Regulation (EU) 637/2022 - 15 March 2022	Disclosure of key metrics
EU LI1 - Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories with regulatory risk categories	Regulation (EU) 637/2022 - 15 March 2022	
EU LI2 - Main sources of differences between regulatory exposure amounts and carrying values in financial statements	Regulation (EU) 637/2022 - 15 March 2022	Scope of application
EU LI3 - Outline of the differences in the scopes of consolidation (entity by entity)	Regulation (EU) 637/2022 - 15 March 2022	
EU CC2 - Reconciliation of regulatory own funds to balance sheet in the audited financial statements	Regulation (EU) 637/2022 - 15 March 2022	
EU CC1 - Composition of regulatory own funds	Regulation (EU) 637/2022 - 15 March 2022	Own funds
EU CCA - Main features of regulatory own funds instruments and eligible liabilities instruments	Regulation (EU) 637/2022 - 15 March 2022	
EU OV1 - Overview on risk-weighted exposures (RWA)	Regulation (EU) 637/2022 - 15 March 2022	Capital requirements
EU INS1 - Insurance participations	Regulation (EU) 637/2022 - 15 March 2022	N.A.
EU INS2 - Financial conglomerates information on own funds and capital adequacy ratio	Regulation (EU) 637/2022 - 15 March 2022	N.A.
EU PV1: Prudent valuation adjustments (PVA)	Regulation (EU) 637/2022 - 15 March 2022	N.A.
EU CCyB1 - Geographical distribution of credit exposures relevant for the calculation of the countercyclical buffer	Regulation (EU) 637/2022 - 15 March 2022	0
EU CCyB2 - Amount of institution-specific countercyclical capital buffer	Regulation (EU) 637/2022 - 15 March 2022	— Countercyclical capital buffer
EU CR1 - Performing and non-performing exposures and related provisions	Regulation (EU) 637/2022 - 15 March 2022	
EU CR1A - Maturity of exposures	Regulation (EU) 637/2022 - 15 March 2022	Credit risk: general information
EU CR2 - Changes in the stock of non-performing loans and advances	Regulation (EU) 637/2022 - 15 March 2022	
EU CR2a - Changes in the stock of non-performing loans and advances and related net accumulated recoveries	Regulation (EU) 637/2022 - 15 March 2022	N.A.
EU CQ1 - Credit quality of forborne exposures	Regulation (EU) 637/2022 - 15 March 2022	Credit risk: general information
EU CQ2 - Quality of forbearance	Regulation (EU) 637/2022 - 15 March 2022	N.A.
EU CQ3 - Credit Quality of performing and non performing exposures by past due days	Regulation (EU) 637/2022 - 15 March 2022	
EU CQ4 - Quality of non-performing exposures by geography	Regulation (EU) 637/2022 - 15 March 2022	Credit risk: general information
EU CQ5 - Credit quality of loans and advances by industry	Regulation (EU) 637/2022 - 15 March 2022	
EU CQ6 - Collateral valuation - loans and advances	Regulation (EU) 637/2022 - 15 March 2022	N.A.
EU CQ7- Collateral obtained by taking possession and execution processes	Regulation (EU) 637/2022 - 15 March 2022	Credit risk: general information
EU CQ8 - Collateral obtained by taking possession and execution processes — vintage breakdown	Regulation (EU) 637/2022 - 15 March 2022	N.A.
EU CR10 - Specialised lending and equity exposures under the simple risk weighted approach	Regulation (EU) 637/2022 - 15 March 2022	N.A.
EU CR4 - Standardised approach - Credit Risk Exposure and CRM effects	Regulation (EU) 637/2022 - 15 March 2022	
EU CR5 - Standardised Approach	Regulation (EU) 637/2022 - 15 March 2022	— Credit risk: use of ECAIs

LAW REFERENCE	PILLAR 3 SECTION
Regulation (EU) 637/2022 - 15 March 2022	Credit risk mitigation techniques
Regulation (EU) 637/2022 - 15 March 2022	
Regulation (EU) 637/2022 - 15 March 2022	Counterparty risk
Regulation (EU) 637/2022 - 15 March 2022	_
Regulation (EU) 637/2022 - 15 March 2022	N.A.
Regulation (EU) 637/2022 - 15 March 2022	Counterparty risk
Regulation (EU) 637/2022 - 15 March 2022	N.A.
Regulation (EU) 637/2022 - 15 March 2022	Counterparty risk
Regulation (EU) 637/2022 - 15 March 2022	Securitisation
Regulation (EU) 637/2022 - 15 March 2022	N.A.
Regulation (EU) 637/2022 - 15 March 2022	N.A.
Regulation (EU) 637/2022 - 15 March 2022	0 ''' ''
Regulation (EU) 637/2022 - 15 March 2022	— Securitisation
Regulation (EU) 637/2022 - 15 March 2022	
Regulation (EU) 637/2022 - 15 March 2022	— Liquidity risk
Regulation (EU) 637/2022 - 15 March 2022	Operating risk
Regulation (EU) 637/2022 - 15 March 2022	Market risk
EBA/ITS/2022/07	Exposure to interest rate risk on positions not included in the trading book
Regulation (EU) 637/2022 - 15 March 2022	
Regulation (EU) 637/2022 - 15 March 2022	Encumbered and unencumbered assets
Regulation (EU) 637/2022 - 15 March 2022	_
Regulation (EU) 637/2022 - 15 March 2022	
Regulation (EU) 637/2022 - 15 March 2022	Leverage
Regulation (EU) 637/2022 - 15 March 2022	
Regulation (EU) 637/2022 - 15 March 2022	
Regulation (EU) 637/2022 - 15 March 2022	_
Regulation (EU) 637/2022 - 15 March 2022	Remuneration policies
Regulation (EU) 637/2022 - 15 March 2022	_
Regulation (EU) 637/2022 - 15 March 2022	_
	Regulation (EU) 637/2022 - 15 March 2022  Regulation (EU) 637/2022 - 15

